

SHARE

HOLIDAYS Q4 2022



GE SEMINAR BELIEVE

Product · Company · Teamwork · Yourself

EMERGING LEADERS

Alex Monico · Olivia Dozal · Antonio Morales

 gano excel



Enjoy the Holidays with



 GANOCAFÉ



GanoCafé. Made to be shared.



CEO MESSAGE



Mankind's search for meaning has been discussed and written about since the dawn of history. We each have a "Why" that calls us forward through pivotal moments and small commitments throughout our lives. The holiday season brings out our connection to our greater purpose. The traditions we practice, alone and together, reinforce the values that we hold dear.

Whether adding pumpkin spice to your favorite GanoCafé or attending a harvest festival, the change in seasons can remind you of the value of time. Why continue to put off building your business and making yourself the life that you deserve? What do you stand to lose by waiting another season or even another minute?

This year, you may prepare a feast for family and friends, shout and cheer your sports team to victory, and listen to time-honored songs of the season. You can think of the joy these things bring to your life. The simple pleasure of a warm, homemade tamale, witnessing an amazing fumble recovery, or singing silly lyrics about flying reindeer can make difficulties and hardships fade into the background, even if only for a moment. These moments inspire and encourage us. Take that positive energy and dream your big dream for 2023.

As you gather your family to take photos for your holiday card, wrap gifts to place under the tree, or introduce a child to the snow for the first time, you remind yourself of the joy of putting others first. Many are motivated to do more for others during the holidays. What if you applied that same mentality all year? What small things can you do for your team and your prospects in 2023 that put their success first? Discover how Mr. Leow has designed Gano Excel to reward you for helping others achieve health and wealth.

We have our annual gala coming up this December. It's one of my favorite Gano Excel traditions, a reuniting of family, a celebration of success, and encouragement for the journey ahead. Join the family on December 3rd and buy your tickets because they go fast. I look forward to hearing what you have to SHARE.

Sincerely,

Mr. Ooi Chin Aik,
Chief Executive Officer, Gano Excel | North America

SHARE



A Quarterly Publication

CEO Message	3
Company Updates	4
Time to SHARE	5
Gano Excel Cross-Country	6
Interview with Diamonds	7-8
Emerging Leaders	8-9
Open Weekly Meeting	10
Rank Advancement	11
GE Seminar: BELIEVE	12
GanoCafé	13
GanoDaily	14
GanoPlus	14



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Text Messaging Support:
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Sat: 9 a.m. - 2 p.m.
Tel: (626) 338 - 8081

Will-Call Hours:
Mon - Fri: 10 a.m. - 6:30 p.m.
Sat: (first and last monthly):
10 a.m. - 3 p.m.

GanoExcel.us

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Fresno, CA 93711
(559) 892 - 0727
Mon - Fri: 10 a.m. - 6 p.m.



LIMITED TIME ONLY!

Group Commissionable Volume
Cycle 717 – Cycle 734
August 29 through January 1



GO|GALA 2022

MASQUERADE UNDER THE STARS



BUY TICKETS AT
ganoexcel.us/event/gegala2022

DEC 3 | PACIFIC PALMS
2022 | 1 INDUSTRY HILLS PKWY
CITY OF INDUSTRY, CA 91744



Hey Stargazers! Now is the time to get out there and SHINE with the Chasing Stars Promotion! No need to wish on a falling star. Harness the fiery light of the STARS for your business and show off your BRIGHT future.



ganoexcel.us/chasing-stars/

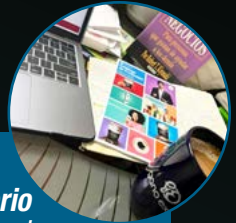
TIME TO SHARE

Gano Excel's Social Media Stars: Blanka Solorio, Veronica Alonso, Claudia Sanchez Rangel and Rebeca Sanchez!

Congratulations and thank you, Blanka, Veronica, Claudia and Rebeca for using social media as an important tool to leverage your Gano Excel business!



facebook Blanka Solorio
"Whoever said that there is a time when one can have a #deliciosa cup of #café"



Do you want to be next Social Media Star?

Make sure to use #ganoexcelusa and #ganoexcelnorthamerica and tag us in all of your Facebook, Instagram and Twitter posts!

 /ganoexcel.northamerica

 @ganoexcel

 @ganoexcelusa

 /OfficialGanoExcelUSA



facebook: Veronica Alonso
"#ganoexcelusa"



Instagram: Claudia Sanchez Rangel
(@claudiavoigt27
"#GANOEXCEL")



WAYS TO CONNECT

It's easy to start a conversation with us! Whether you prefer to use text, email, Facebook, or the good old-fashioned telephone, we are here to help.

 Call Us at (626) 338-8081

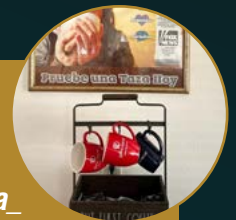
 Text Us at (626) 338-8081

 Email Us at support@ganoexcel.us

 Send Us a Message at
facebook.com/ganoexcel.northamerica



Instagram: Rebeca Sanchez
(@enrriquece_tu_vida_cada_dia)



In the meantime, have you checked out our online tutorials at ganoexcel.us/training? You can learn how to set up your Back Office account, change your password and place your first order!



CROSS COUNTRY



We're on the move!

Our Leaders continue to grow their teams accross the nation. Together we will make a difference as we expand into new regions of the country.

INTERVIEWS WITH

DIAMONDS

Rocio Peralta - Premier Diamond Tulare, CA

How long have you been running your Gano Excel business now?

I have been running my Gano Excel business since 2009 and I thank God that I learned about this great company. It has been life-changing in both my health and finances. It has also given me the opportunity to travel to many different places.

What has kept you motivated to grow your business?

My motivation comes from being able to support different communities and being able to improve their health while at the same time earning money. But most importantly, above all, my kids and my family.

What excites you the most about expanding to Washington?

What excites me about entering Washington is that through me and my experience, people are going to learn all about our great products and all their health benefits. I'm also going to be able to show them that there's another way that people can earn money.

Do you see any challenges when trying to expand into this region?

I don't see any challenges about working in Washington because I know that the people there are ready for new opportunities. They are ready to hear all about the benefits of our products infused with Ganoderma.

Jesús Ruano - Diamond Moreno Valley, CA

What excites you the most about expanding to Chicago?

It's exciting to see new people join with excitement and hope from the opportunity of Gano Excel. Without a doubt, we have a great opportunity on our hands. But what gets me going and is more satisfying, is to see when the HEALTH of the people who consume our Ganoderma improves... This is what takes me to Chicago, a POWERFUL Health testimony, which they are eager for me to share with them.

Do you see any challenges when trying to expand into this region?

A Challenge? No. Our Ganoderma makes it easy and our payment plan does not fail. Instead, the real test will be on me. I feel the need to be an honorable Leader who leads by example. So if the new team in Chicago gives 100%, I'll give 110%!

What advice do you have for up-and-coming Entrepreneurs?

Don't give up! If at times you are having a hard time, remember one thing: Don't focus on what you don't have today. Have faith in what's to come for you and those that said "YES" to you on being part of Gano Excel. Remember that what you have on your hands is what many people have prayed for: "An opportunity to improve your health and improve your wealth." DON'T GIVE UP!



INTERVIEWS WITH

DIAMONDS



Fabiola Rodriguez - Diamond Dodge City, KS

How long have you been running your Gano Excel business now?

At this point, I have been running my Gano Excel business for 6 years now, mostly part-time.

What excites you the most about expanding to Kansas & Texas?

What excites me the most about expanding to Kansas & Texas is the ability to share Health and Wealth. I can't wait to share our delicious hot and cold beverages with the people in these states. They are going to love them!

Do you see any challenges when trying to expand into this region?

The area I'm aiming to expand in is 7 hours away from me and that may pose a small challenge, but I'm choosing not to focus on that. Instead, my focus is on the great opportunity to expand and share in a region with so much potential.

What advice do you have for up-and-coming Entrepreneurs?

The advice that I give to all new entrepreneurs is don't give up. To not give up is to have perseverance, and perseverance is the key to success!

EMERGING LEADERS

Alex Monico - Gold Azusa, CA

What is the best part of your Gano Excel business for you?

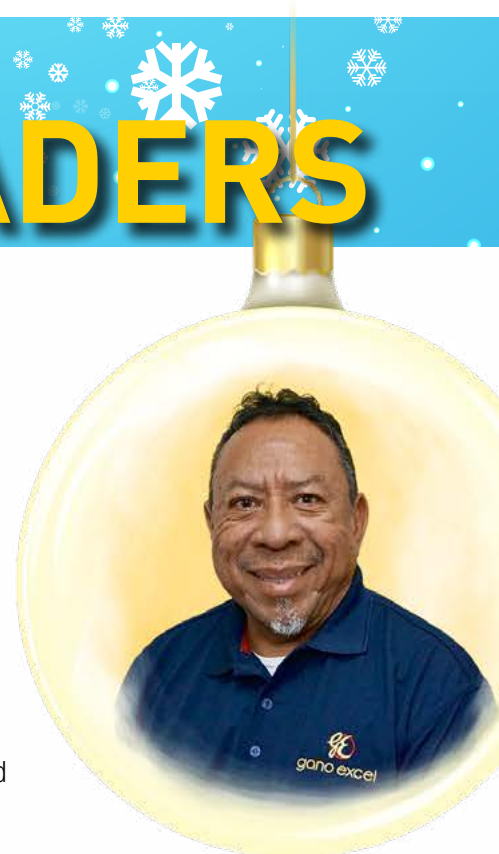
For me, the best part about my Gano Excel business is the positive impact of being able to reach many by sharing the health benefits of Ganoderma.

What are some financial goals you have been able to accomplish because of your business?

My growth in this company has been beautiful. Especially since it has given me many new opportunities. This has allowed me to manage my personal finances in a way that is very agile and fluid. I no longer have to stress about this.

What do you want your business to look like one year from now?

A year from now I look forward to sharing the ranks with my fellow Diamond Leaders. I'm also very excited to reach as many people as possible and improve their well-being.



EMERGING LEADERS



Olivia Dozal - Gold Dodge City, KS

What is the best part of your Gano Excel business for you?

For me, the best part of my Gano Excel business is when I get to see the reaction on people's faces; The joy they get when they learn how beneficial Ganoderma is to them! Or when they visit the doctor's office and are asked, "What have you been doing to get so well?!"

How did Gano Excel improve your life?

Personally, Gano Excel has bettered my life and has brought me a lot of inner peace. The priority for me was health but being able to reach my financial goals was an added benefit.

When sharing with someone who is secure in their finances, what is another great reason for enrolling with Gano Excel?

That's the great thing about Gano Excel, it has more than just financial benefits. Everyone may not need financial help but we all could use health benefits and that's an awesome thing about this company... And that information is easy to SHARE with anyone!



Antonio Morales - Gold Chicago, IL

What is the best part of your Gano Excel business for you?

The best part of the business at Gano Excel is definitely the product. Here at Gano Excel, we have something special for people. When you have a product that is of excellent quality, consumed daily, has health benefits, and improves your finances, it makes this opportunity the best option.

How did Gano Excel improve your life?

My life has improved in many aspects; I have the opportunity to share health and wealth with others, we have these wonderful products at home that contribute to our health, and my income has increased, thanks to my business.

What motivated you to join Gano Excel?

Health is so necessary and vital for many people. Sharing the benefits of Ganoderma with your community and those in need brings a special type of gratification. Wellness is a part of many people's happiness and this opportunity can change their lives.





Teamwork

Every Thursday Leaders and Affiliates meet in Pomona, CA to share the opportunity of GANO EXCEL. SHARE this good news with others! Invite your prospects to our OPEN Meetings to learn more about the amazing opportunities with Gano Excel.



LIVING UP TO OUR FULL POTENTIAL

We are so incredibly proud of each of these individuals who are making a difference through the simple, but powerful, act of sharing. They have reached out and connected with others, going beyond their comfort zones. They have created a solid network by building one relationship at a time. It has allowed them to earn and advance in their businesses simply by sharing Gano Excel's products and opportunities. Now, we are happy to share in the excitement of their success! Watching each person grow, achieve and discover a new definition of what is possible for them is a fulfilling experience. We love to watch as an Affiliate's belief in a dream becomes a dream come true.

Join us is offering our sincere congratulations to the following Affiliates who have made it a priority to SHARE. From everyone at Gano Excel, congratulations!

RANK ADVANCEMENTS



GOLD

J Luz Hernandez
Antonio Morales Reyes
Margarita Mejia
Michael Peralta
Araceli Corona
Cristina Monico
Carlos Iniguez
Ismene Camarillo-Valdez
Ana M. Ortiz
Maria Pelayo Mendez
Michael Navarro Solorio



BRONZE

Nancy Sanchez
Francisco Orozco
Maria Ontiveros
Ingrid Garcia
Ivonne Rios
Bibiana Villa
Maria Mendez
Monica Grisales
Daniela Castrillon
Giovanni Di Pascuale
Ausensa Jacobo
Marcela Rios
Carlos Iniguez

Hendrys Romero Santos
Maria E. Sotelo Zúñiga
Santos Deras
Edelvira Paredes
Dora Martinez
Zonia Moreno
Katuska Rios
Reynaldo Arrevalo Grijalva
Rosalba Granados
Ulisses Vasquez
Jessica Diaz
Angel Martin



SILVER

Emilia Del Cid
Amada Varelas
Mabel Angarita Pacheco
Yolidaveth Paredes
Ricardo Fuenmayor
Socorro Oseguera Palafox
Marbery Diaz Velez
Sara Vargas Cortes
Patricia Valencia
Gloria Escobar Coto
Cesar Ambert
Zaida Rangel
Clara Garcia
Maria Webster
Sara Aguilar
Michael Peralta
Liza Dominguez
Efrén Arana Mendoza
Joseph Pascal Mbiene
Eduwin Covarrubias
Wilson Giraldo Soacha
Maria Hernández
Michael Navarro Solorio
Rogelio Cisneros
Alma Luz Renteria Galvan
Luis Marciano
Maria Quintero
Sara Ramirez
Juliana Soto
Armando Luis Plaza Velez
Miryana Iza
Yanet Garcia
Moises E. Garcia Salazar
Alicia Solares
Miraya Cortes
Miguel Cortez
Mary Nataly Uribe Herrera
Didier Aguirre Carrillo
Laura Urena
Ana Ocampo
Ma. Antonieta Gallegos
Nalo Martínez
Maria Gonzalez
Isidra Gutierrez
Isidro Gutierrez
Katerina Camacho
John Hernandez Restrepo
Luz Baquero Caicedo

Ana Barreras
Rosalba Valencia
Mayra Mendez
Jose Carlos Baez
Magaly Gutierrez
Gonzalo Gallardo Jr.
Dolores Ramirez
Jose Juarez
Teresa Orellana
Dennis Lucio Favila
Isaac Guillen
Samuel Pichardo
Conchita Leon
Irma Padilla Perez
Francisco Reyna Mares
Irene Garcia Lopez
Sandra Illescas
Yolanda Maldonado
Angelica Mora
Juliana Caridad
Alicia Ortiz
Esperanza Morales
Lorena Conde
Byron Lopez
William Castro
Silvia Pham
Tomas Gonzales
Jose Medina
Carmen Castro Talledos
Isa Solis
Graciela Ortiz
Yanira Rodriguez Lopez
Hector Vasquez
Liduvina Pedraza
Monica Ulloa
Natalia Beltran Mora
Concha Ulloa
Maria Sanchez
Rafael Moran Nieto
Girlesa Vanegas
Ana Alzate
Maria Cristina Gonzalez Ochoa
Silvia Bautista
Yolanda Herrera
Lorena Salazar
Jefferson Sanchez Moreno
Leonel Perez
Maria Mansilla

María Lomeli
Keylin Carbajal
Delma Ramirez
Josefina Hernández
Andrea Gomez
Adela Ramirez
Rosalba Najera
Osman Flores
Rosa Aguirre
Maribel Castillo
Carolina Medina
Kelly Micieli
Noah Velazquez
Yusneldys Estrada
Manuela Carrazco
Jose Gonzalez
Omar Carbajal
Aidee Navarro

DIAMOND EXCELLERS



Ruben Cardenas
Rank: Royal Diamond



Ana Lorena Aguilar
Rank: Royal Diamond



Walter Garcia
Rank: Royal Diamond



Tomas Rodriguez
Rank: Royal Diamond



Maggie Cardenas
Rank: Royal Diamond



Erica Reyna
Rank: Royal Diamond



Blanca Solorio
Rank: Premier Diamond



Rocío Peralta
Rank: Premier Diamond



Milo Sanchez
Rank: Premier Diamond



Cecilia Villegas
Rank: Executive Diamond



Hipolita Gonzalez
Rank: Executive Diamond



Jersis Aparicio Hernandez
Rank: Executive Diamond



Marivel Santoyo Huizar
Rank: Executive Diamond



Rebeca Sanchez
Rank: Executive Diamond



Sandra Estrada Morales
Rank: Executive Diamond



Susana Ceballos
Rank: Executive Diamond



Isabel Rodriguez
Rank: Executive Diamond



Romina G. Gilmore
Rank: Executive Diamond



Amelia Lopez
Rank: Diamond



Benito Farfan Jimenez
Rank: Diamond



Claudia Voigt
Rank: Diamond



Evangelina Farias
Rank: Diamond



Fabiola Rodriguez
Rank: Diamond



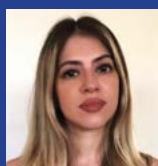
Felipe Aviles Arellano
Rank: Diamond



Jesus Ruano
Rank: Diamond



Joe L. Page Jr.
Rank: Diamond



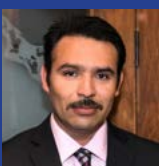
Johanna Villegas
Rank: Diamond



Juan Sebastian Pinzon Arjona
Rank: Diamond



Maria Casteneda
Rank: Diamond



Norberto Montero
Rank: Diamond



Omaira Barreto
Rank: Diamond



Martina Portillo Juarez
Rank: Diamond



Rosa Licon
Rank: Diamond



Roy Licon
Rank: Diamond



Rosa Linares
Rank: Diamond



Salvador Villegas
Rank: Diamond



Sara Diaz
Rank: Diamond



Sergio Navarro Barba
Rank: Diamond



Victor Lopez
Rank: Diamond

GE SEMINAR:

BELIEVE



PRODUCT COMPANY TEAMWORK YOURSELF

PRODUCT

For over 2,000 years, Ganoderma Lucidum has been considered as one of the best and most beneficial herbal remedies available. We believe our products have the ability to change lives, not just improve them but transform them into a better version of themselves.

COMPANY

We believe in the vision of Mr. Leow Soon Seng: To bring health and wealth to every household.

Gano Excel can be summed up in one word: S.H.A.R.E. These five pillars of Socialize, Harmonize, Actualize, Revitalize and Energize represent the values we rely on to carry out our mission. It's the way we spread health and wealth to everyone and it's the heart of what we do.

TEAMWORK

We believe in the power of working together as each team member plays an important role in the success we attain. You're in business FOR yourself, but never BY yourself. When it comes to advertising your lifestyle, the more the merrier. We teach our next-in-line, help them to achieve success, and mentor them as they teach the next generation to do the same.

YOURSELF

Each of us possess the ability to enrich the quality of our lives. Believe in your "Why." It is the motivation behind the decisions you make that keep you pushing toward the life you want for yourselves and your family.

Join us at the luxurious Pacific Palms Resort for an experience like never before!



Buy Tickets @

ganoexcel.us/believe

DECEMBER 2, 2022

6:00PM - 10:00PM

Pacific Palms Resort, 91744

PRODUCT PRICE LIST



Our retail brand of comfort beverages, from premium tasting wellness coffee and tea to silky enriched hot chocolate, each chockfull of 150+ antioxidants, 200+ phytonutrients and the power of Ganoderma lucidum.

*Prices subject to change without notice.



3-in-1

When everything is done on-the-go, grab a beverage that is both convenient and, simply... better! Start the day with an antioxidant boost produced by premium roasted coffee, non-dairy creamer, and Ganoderma lucidum. Be proactive about your health and make the choice that is quick, easy and delicious!

Retail:	Wholesale:	Rewards Points	
\$30.00	\$22.00	• Purchase 4.5	• Redeem 27
		• #501	• PV/CV 17/17.6



classic

No gimmicks, no frills... this beverage is for the coffee purist. A potent and consistent boost of energy, this instant black coffee enriched with the Smart Mushroom, Ganoderma lucidum, balances the immune system with every savory sip. Start your mornings with the smart choice, Ganoderma!

Retail:	Wholesale:	Rewards Points	
\$30.00	\$22.00	• Purchase 4.5	• Redeem 27
		• #505	• PV/CV 17/17.6



tongkat ali

Experience the "G" force of this endurance-building beverage! By combining ginseng and Ganoderma lucidum, it's hard to deny the herbal healing properties that promote physical stamina and mental agility. The purity of these ingredients, when mixed with premium roasted coffee and Tongkat Ali, ensure that everything entering your body is working for you and not against you.

Retail:	Wholesale:	Rewards Points	
\$30.00	\$22.00	• Purchase 4.5	• Redeem 27
		• #506	• PV/CV 17/17.6



schokolade

Encouraging kids to start maintaining a balanced lifestyle is important, but not always easy to do. But with this chocolatey beverage, it is much easier to be proactive! By blending ground roasted cocoa beans with non-dairy creamer, skim milk and Ganoderma lucidum, this enriched, hot chocolate beverage delivers an antioxidant boost for kids and adults alike.

Retail:	Wholesale:	Rewards Points	
\$31.00	\$23.00	• Purchase 5	• Redeem 30
		• #502	• PV/CV 18/18.4



mocha

Who can resist indulging in chocolate... especially when it's enriched? When desire strikes, reach for the beverage that naturally detoxifies AND tastes delicious! A simple blend of premium roasted coffee, cocoa powder, and Ganoderma lucidum is just the trick to boosting the immune system while satisfying those chocolate cravings at the same time!

Retail:	Wholesale:	Rewards Points	
\$37.00	\$26.00	• Purchase 5.5	• Redeem 33
		• #503	• PV/CV 21/20.8



rooibos tea

As an alternative to the delicious coffee products, this caffeine-free herbal tea will heal with each sip. High in iron, calcium, potassium and other nutrients, this Ganoderma-infused beverage cleanses and balances the body. With an intoxicating floral aroma and naturally sweet taste, this will definitely be your cup of tea!

Retail:	Wholesale:	Rewards Points	
\$30.00	\$22.00	• Purchase 4.5	• Redeem 27
		• #504	• PV/CV 17/17.6



hazelnut

Hazelnuts are known to be high in essential nutrients. While consuming a tub of Nutella may not quite be the best dieting choice, mixing hazelnut with dark coffee and infusing it with Ganoderma lucidum is! With the antioxidants in Ganoderma plus the natural proteins in hazelnuts, this beverage is guaranteed to create a perfect balance in body, mind and taste buds!

Retail:	Wholesale:	Rewards Points	
\$37.00	\$26.00	• Purchase 5.5	• Redeem 33
		• #508	• PV/CV 21/20.8



c'real

This breakfast favorite is formulated to boost energy and strengthen the immune system before ever leaving the house! With a power-packed combo of Ganoderma lucidum, Spirulina, and non-dairy creamer, C'Real serves as a simple, delicious way to get the body balanced and on track for a smart start to the day.

Retail:	Wholesale:	Rewards Points	
\$31.00	\$23.00	• Purchase 4.5	• Redeem 27
		• #507	• PV/CV 17/18.4

PRODUCT PRICE LIST



GANODAILY



Our daily-use line of enriched products include personal care products such as toothpaste and soap, and are complimented by a wide range of legendary body balance supplements.

*Prices subject to change without notice.



Fresh

Smart smile, smart you! This all-natural, non-abrasive toothpaste is fluoride free, with the added benefit of Ganoderma lucidum. Maintain healthy gums and strong teeth with this refreshing, enriched toothpaste.

Retail: **\$21.00** Wholesale: **\$16.00**

Rewards Points

- Purchase 3
- Redeem 18
- #302
- PV/CV 11/12.8



Sense

Smart habits aren't exclusive to what's happening inside the body, but outside as well. Achieve full-body revitalization with this Ganoderma infused soap. With the addition of goat's milk and vitamin E, it is perfect for sensitive skin. It will leave you feeling refreshed, revitalized and silky-soft.

Retail: **\$20.00** Wholesale: **\$16.00**

Rewards Points

- Purchase 3
- Redeem 18
- #301
- PV/CV 10/12.8



Ganoderma

Ganoderma's beta-glucans and antioxidants provide core cellular support that helps you feel your best. Experience the powerful benefits of Ganoderma for holistic balance, natural energy and rejuvenation.

Retail: **\$61.00** Wholesale: **\$41.00**

Rewards Points

- Purchase 9
- Redeem 54
- #801
- PV/CV 36/32.8



Cordyceps

Cordyceps militaris is one of the most valued mushrooms in Chinese medicine, and one of the most potent. Give your body the extra support it needs to feel strong and replenished. Experience whole body rejuvenation on a daily basis.

Retail: **\$63.00** Wholesale: **\$43.00**

Rewards Points

- Purchase 9.5
- Redeem 54
- #808
- PV/CV 38/34.4



Excellium

The only Ganoderma supplement produced with your brain in mind! Natural Ganoderma mycelium supports mental alertness and clarity, promotes effective brain function and provides the mental stamina you need to get through the day.

Retail: **\$61.00** Wholesale: **\$41.00**

Rewards Points

- Purchase 9
- Redeem 54
- #803
- PV/CV 36/32.8

GANOPLUS

Gano Excel's line of Go! Gano smart beverages provide all-day solutions that quench your thirst and provide functional benefits! Go! Gano comes in three delicious blends of our signature Ganoderma lucidum and specially selected superfoods that each bring a unique boost to your body.



refresh

Recover from your day! This promotional drink will hydrate and rejuvenate after a long day of working, and it's also a great replenisher after a workout session. The citrus flavors taste great, while all the electrolytes and hydration rush in to reboot your system!

Retail: **\$44.00** Wholesale: **\$26.00**

• #520
• PV/CV 10/20.8



restore

Power through your day! This seasonal drink will give you the superfoods you need to stay healthy, focused and balanced all day long. The sweet berry flavor combined with all the right ingredients to give you your daily dose of greens has never tasted (or made you feel) better!

Retail: **\$44.00** Wholesale: **\$26.00**

• #521
• PV/CV 10/20.8



revive

Start your day off right! This new promotional drink is optimized to hydrate and caffeinate instantly, flavored with real fruit juice and a refreshing taste. Get an extra boost in a fun and easy way to jumpstart your day!

Retail: **\$44.00** Wholesale: **\$26.00**

• #522
• PV/CV 10/20.8