

# SHADE

MAY 2022



Live Your Dream Life!

Sophia Wang Brings Mycelium to the Fashion World

Top 10 Summer Pastimes

Harmonize: Using Your Business Skills For Good!



# The BEST Green Drink You Will Ever Taste!

 gano excel



## Delicious Natural Blueberry Acai Flavor 200+ Phytonutrients with Amazing Benefits!

- ✓ System Balance from Aloe Vera and Spinach
- ✓ Mental Focus from Ashwagandha Root
- ✓ Powerful Antioxidants from Turmeric, Quercetin, Goji Berry, and Ganoderma
- ✓ Immune Support from Spirulina and Ganoderma



Power through your day with the calm strength and energy of Go! Gano RESTORE!



# CEO MESSAGE



As we prepare for a fantastic summer season, I am filled with a passion to see as many people as possible living the life that they want to experience this year. Summertime is the perfect time to express what a great lifestyle Gano Excel can afford. There are many who enjoy fun excursions with family, traveling to exotic locations, and experiencing the wonders of the outdoors. Longer days make for more wonderful memories. There is great food to be enjoyed. New homes are ready to be explored. Move your business into full gear and live the lifestyle you deserve today.

Stop putting off your dreams and goals for “someday” when now is the perfect time to start. The revitalization and energy delivered by Ganoderma-enriched products can help you to take action, focus on your goals, and achieve the life you’ve dreamed about until now. Sipping on a hot cup of GanoCafé Mocha can leave you dreaming about driving a brand new car or remodeling a brand new kitchen. Enrolling your next prospect with an ESP+ can secure awesome cash bonuses to get those dreams up and running!

Helping others to discover new ways to expand their health and wealth is a dream that many of our Affiliates have. Starting today to SHARE Gano Excel with others means that much more time you are giving to that neighbor, family member, or friend to enjoy their elevated lifestyle. Do more, live more, and play more with Go! Gano smart beverages that keep you hydrated while you enjoy fun in the sun. Don't keep Gano Excel a secret any longer. Have that first conversation, followed by offering that first taste! You'll be so glad that you did.

For those who have experienced the difference with Gano Excel before, make sure to let them know about our Home Sweet Home Promotion. Now until May 29th, they can reactivate with Gano Excel for free when they re-enroll with an AutoShip and an initial order of 50PV or more. And speaking of home sweet home, come visit us at our new home in Pomona! Our Will Call is now open for service.

Sincerely,

Mr. Ooi Chin Aik,  
Chief Executive Officer, Gano Excel | North America



## A Monthly Publication

CEO Message	3
Sophia Wang Brings Mycelium to the Fashion World	4
Top 10 Summer Pastimes	5
Company Updates	6
Harmonize: Using Your Business Skills For Good!	7
Company Highlights	8
Global Corner	9
Time to SHARE	9
Diamond Gallery Spotlight	10
Shining Stars	11
Rank Advancements	12
Ganoderma Products	13
GanoPlus	14
GanoCafé	15
GanoDaily	16



### GANO EXCEL | USA

980 Corporate Center Dr.  
Pomona, CA 91768

#### Corporate Office Hours:

Mon - Fri: 8 a.m. - 5 p.m.  
Tel: (626) 480 - 7550  
Fax: (626) 898 - 9669

#### Customer Service Hours:

Mon - Fri: 8 a.m. - 5 p.m.  
Tel: (626) 338 - 8081

#### Will-Call Hours:

Mon - Fri: 10 a.m. - 6:30 p.m.  
Sat: (first and last monthly):  
10 a.m. - 3 p.m.

### Fresno

3620 West Shaw Ave.  
Fresno, CA 93711  
(559) 892 - 0727  
Mon - Fri: 10 a.m. - 6 p.m.

**GanoExcel.us**



## ***SOPHIA WANG BRINGS MYCELIUM TO THE FASHION WORLD***



Gano Excel's founder, Mr. Leow Soon Seng, began his research in the 1980s on the cultivation of *Ganoderma lucidum*. **A flame had been ignited in him to bring this valuable herb and its incredible wellness benefits to as many people as possible.** His first step was to learn as much as possible about the mushroom and the secrets to its potency. With much dedication, Mr. Leow perfected his proprietary methods for cultivating and harvesting pure and potent *Ganoderma lucidum* to SHARE with the world. In 1995, Gano Excel launched its first *Ganoderma* products that continue to bring health and happiness to customers worldwide to this day.

**Mr. Leow has been followed by other mycologists looking to use the complex and wonderful aspects of mushroom cultivation to solve global problems.** In the early 2000s, artist Phil Ross began to investigate the intriguing nature of mycelium – the complex root structure of many different mushrooms. He was interested in how mycelium cells could be bioengineered to form durable structures like furniture. He showcased early explorations of the concept in his artwork. This attracted the attention of Sophia Wang, another artist and dancer who saw the potential for this new material to mimic the aesthetics of fine leather for a luxurious new fabric her friends in the fashion industry would love.

**Sophia and Phil founded MycoWorks in 2013, and they began to invest in the biotechnology required to create their new fabric made using mycelium cells.** They did not want to simply allow the mycelium to grow naturally and squish it down into a mat, which results in a foamy texture. Instead they carefully directed the growth

of the mycelium into fine threads that formed a durable fabric that is more similar to natural animal leather than any other alternative fabric on the market. They called this process Fine Mycelium™. For the new material, they wanted a name that captured the fine essence of luxury and class. Naturally, they chose Reishi™.

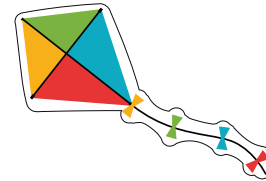
Reishi™ was launched in the fall of 2019 and immediately caught the attention of fashion elites, especially in the handbag and footwear categories that were intimately aware of the industry's sustainability challenges with natural leather. Sophia's new manufacturing process was confirmed by an environmental study at Columbia University to have a much lower carbon footprint than animal leather. However, unlike other leather alternatives, **Sophia's Reishi™ delivers the performance and quality that had luxury designers like Hermès and Curtidos Badia falling in love.** MycoWorks has announced an "unprecedented" partnership with Curtidos Badia, and a fantastic collaboration with Hermès on an exclusive handbag made using Fine Mycelium™ technology.

As an artist, Sophia says she has always seen herself as someone who practices "manifesting what I want to see in the world." MycoWorks was born out of the intersection between art, science, education, and a heart for the planet. **Her story is further proof of the amazing impact you can have when you are fearless about your vision and your passion.** When you lead from your heart, like Mr. Leow and Sophia Wang, great achievements can truly be made.



# Top 10 Summer Pastimes

For all those who can't resist thinking about summer (and let's be honest, you have been ever since last September), the time is finally near. Unpack your white, pick out this season's swimsuit, and don your favorite sunglasses. The best part of being your own boss with Gano Excel is the freedom to work when you want, where you want, and with who you want! Here are our favorite ways to spend the summer – what is yours?



# 1

**Baseball Season.** Catch a game, and a fly ball! Nothing says summer more than an afternoon at the ballpark. A local game can be a great way to meet new people in your area and expand your network.

# 6

**Grill Out.** When it's summertime, you don't need a reason to enjoy grilled fish, meat, or veggies over an open flame. It could be that you invited family or friends over for a BBQ. Or, it could just be Thursday.

# 2

**Picnics.** Find a scenic spot to stretch out your blanket and relax. Our favorite picnic combo is the easy PB&J, fresh-baked chocolate chip cookies, and a cup of GanoCafé Rooibos Tea!

# 7

**Soak In the Sun.** Grab a magazine and suntan lotion and head to the pool, beach, or find a hammock to cozy into and simply enjoy the sunshine. Stay hydrated! A bottle of Go! Gano RESTORE will help you to relax.

# 3

**Water Sports.** Break out the water skis and surfboards! Whether you're near a lake, river, or ocean shore, there's fun to be had. After a day of play, hydrate and replenish with Go! Gano REFRESH!

# 8

**Shows in the Park.** The summer season is filled with performances of music, dance, theater, and film. Cultivate your artistic side and elevate your lifestyle! Find out what shows are happening near you.

# 4

**Camping.** Explore the great outdoors and spend a few nights under the stars. Enjoy a hike, some fishing, or simply being "away." Some prefer a tent and others an RV. But all campers enjoy the ease of instant GanoCafé coffee

# 9

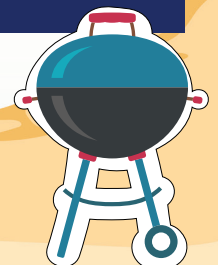
**Fresh Berries.** Berry-picking can be a fun family outing, but not required to enjoy all that berry season has to offer. Fresh strawberries, blueberries, and more make for an incredible pie or trifle. Can't get enough of delicious berry flavors? Go! Gano REVIVE is the natural energy drink for you!

# 5

**Play Tourist.** If the wilderness isn't your calling, plan a tour of a city or town that you've never visited before and sightsee to your heart's content. Wear the fanny pack and the visor. Nobody will know except you!

# 10

**Plant a Garden.** Vegetable or herb gardens can help you to manage your healthy lifestyle. But if you're looking for instant gratification, a flower garden can immediately create a calming and joyful space for you to make calls or place orders!



# ***Go! Gano has two exclusive ways to earn with Gano Excel. Make Go! Gano a part of your business today!***

## **1. Earn the Direct Bonus Exclusively with Go! Gano.**

For every box of Go! Gano a Personal Enrollee in your Gen 1, Gen 2, or Gen 3 purchases, you can earn an instant cash bonus. Every box!

Every box purchased by Gen 1 earns \$2. Every box purchased by Gen 2 earns \$1. And every box purchased by your Gen 3 earns you \$.50. What a great incentive to encourage all of your personal enrollees to make Go! Gano Revive, Restore and Refresh a bustling part of their business.

New Affiliates can jump into action starting from day one. All you need to be is Active. No other minimums or qualifications. Check out the Go! Gano Presentation available in your Back Office for more details on our new products and this incredible bonus!

## **2. Earn the Go Fast Bonus Using the ESP+ Package!**

Every time an ESP+ enrollment occurs anywhere in the first three generations of your enrollment organization, you earn a cash bonus. No qualification necessary, and this is in addition to any other bonuses you earn!

Add the Plus Package after selecting your ESP during the enrollment process. They will receive 18 boxes of Go! Gano to help launch their business, and you will receive the Go Fast Bonus!

## ***Go Fast Bonus***



**ESP3+**  
**Go Fast Bonus**  
**GEN 1 - \$200**  
**GEN 2 - \$20**  
**GEN 3 - \$40**



**ESP2+**  
**Go Fast Bonus**  
**GEN 1 - \$125**  
**GEN 2 - \$10**  
**GEN 3 - \$20**



**ESP1+**  
**Go Fast Bonus**  
**GEN 1 - \$75**  
**GEN 2 - \$5**  
**GEN 3 - \$10**

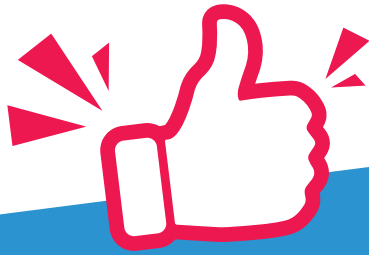
**WIN \$100 BY  
VERIFYING  
YOUR ACCOUNT!**

You could be the next winner of our monthly cash giveaway for Affiliates who verify their account using their mobile phone. One winner will be selected from all verified Affiliates to win \$100!

Verify your account in 4 easy steps! Visit [ganoexcel.us/training](http://ganoexcel.us/training) for a step-by-step guide on completing this process.

**OUR NEXT  
WINNER COULD  
BE YOU!**





**HARMONIZE: USING YOUR BUSINESS SKILLS FOR GOOD!**

*Put those business skills to good use and you could help make the world a better place. What business skills, you may ask? You certainly don't need any business experience to start with Gano Excel. But, when you have a passion for sharing the goodness of Ganoderma and the incredible opportunity to earn, you will be surprised at the qualities that you pick up along the way.*

*Being your own boss leads to time management and goal setting. Building your enrollment organization can develop communication and teamwork. Speaking with prospects builds confidence. Soon you'll be ready to apply your newfound strengths to your entire "Why."*



## Bring to Life a Happier Family

A pleasant life at home makes every other part of your day more enjoyable. Thankfully, network marketing gives you great experience interacting with all types of personalities. You can take the lessons you've learned about inspiring and motivating others, listening and communicating, and finding win-win solutions to help build positive relationships with the most important people in your life.



## Lead a Community Group

Your local neighborhood center or church may be looking for individuals to step up and lead a class, community service, or a group. Your success with Gano Excel can help form you into just the right organized, dependable and sanguine leader that they need. Taking on this role will not only help to bring more harmony to the world, but you will widen your network and find new people with whom to SHARE.



## Volunteer for a Cause

Have you always wished to get more involved in a cause that matters to you deeply? Being your own boss with Gano Excel means setting your own schedule, and that may leave you with the time you've always wanted to do some volunteer work. Your business can teach you how to set goals, manage your time, and influence others to take steps toward a greater change. It all starts with learning to SHARE, and what better cause to start with than the mission to spread health and wealth to every household in the world?


"You are never too old to set another goal or to dream a new dream." - C.S. Lewis

# QUICK FACTS ABOUT GANO EXCEL

- 1** Gano Excel was founded in 1995 by **Mr. Leow Soon Seng** after more than a decade of research into the expert cultivation of *Ganoderma lucidum*.
- 2** Gano Excel's signature ingredient, **Ganoderma lucidum**, is an herbal mushroom native to East Asia that has been valued for centuries for its benefits to the body.
- 3** Gano Excel has been spreading the health and wealth of *Ganoderma* to the world for more than **26 years**, impacting millions of lives with its unique goodness.
- 4** Gano Excel uses **network marketing** to share its amazing products and the incredible opportunity to lead your own business!

## WAYS TO CONNECT:

It's easy to start a conversation with us! Whether you prefer to use text, email, Facebook, or the good old-fashioned telephone, we are here to help.

 Call Us at (626) 338-8081

 Text Us at (626) 338-8081

 Email Us at [support@ganoexcel.us](mailto:support@ganoexcel.us)

 Send Us a Message at [facebook.com/ganoexcel.northamerica](https://facebook.com/ganoexcel.northamerica)

In the meantime, have you checked out our online tutorials at [ganoexcel.us/training](https://ganoexcel.us/training)? You can learn how to set up your Back Office account, change your password and place your first order!



**restore** Find your focus and balance throughout the day with RESTORE!

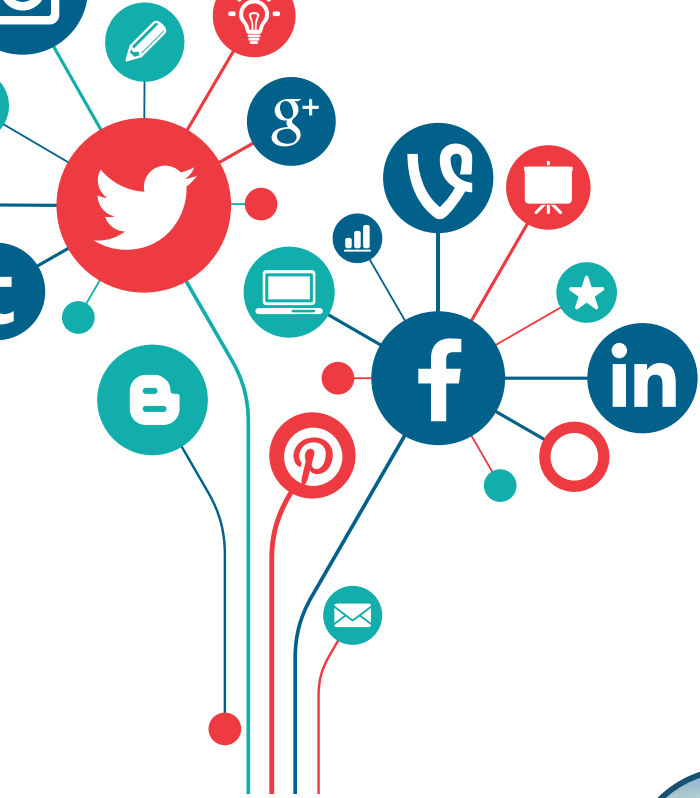
**TRY IT AND ADD TO YOUR NEXT AUTOSHIP ORDER!**

Retail: **\$44.00**

Wholesale: **\$32.00**

- #521
- PV/CV 24/16

\*Prices subject to change without notice.



# TIME TO SHARE

## Gano Excel's Social Media Stars of the Month: Maggie Cardenas, Salud en Taza, Marivel Santoyo and Ana Barona Sanchez!

Congratulations and thank you, Maggie, Salud en Taza, Marivel and Ana for using social media as an important tool to leverage your Gano Excel business!

-  /ganoexcel.northamerica
-  @ganoexcel
-  @ganoexcelusa
-  /OfficialGanoExcelUSA



**Facebook: Maggie Cardenas**  
*"Enjoying the coffee and most beautiful sunsets at Punta de Pita, Riviera Nayarit."*



**Do you want to be next month's Social Media Star?**  
 Make sure to use #ganoexcelusa and #ganoexcelnorthamerica and tag us in all of your Facebook, Instagram and Twitter posts!



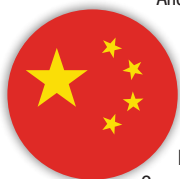
**Instagram: Salud en Taza**  
 (@saludentazaoficial)  
*"It's very simple just hot water, the place and time you choose!"*



**Instagram: Marivel Santoyo**  
 (@marivelsantoyo)  
*"Secrets in front of a good Coffee and Tea"*



## GLOBAL CORNER



Ancient Chinese emperors were often known for searching for magical elixirs of immortality – perhaps none as famous as Emperor Shi Huang who was buried with the Terracotta Army of 2,000 soldiers. It is these legendary quests where Ganoderma lucidum got its nickname of Mushroom of Immortality for its incredible benefits to body balance! Gano Excel is proud to have finally brought its Ganoderma-enriched products to China in 2014.



**Facebook: Ana Barona Sanchez**  
 "#GanoExcelUSA"



# DIAMOND GALLERY



## **Premier Diamond Erica Reyna**

Erica Reyna is the mother of four wonderful children and the grandmother of two wonderful grandchildren who are her greatest joy and driving force. Erica has been with Gano Excel for five years and is having the time of her life thanks to the wonderful opportunity she gave herself by deciding to join the Gano Excel family. She felt that when she learned about the opportunity that Gano Excel provides, it was exactly what she had been looking for for years, and she had finally found it in Gano Excel.

She celebrates her accomplishments with the people she cares about the most. Gano Excel is more than just a cup of coffee; it provides us with the opportunity to change our lives and achieve our goals. Erica was able to realize several of her dreams, including driving the car of her dreams, a Mercedes Benz sports car, buying the house of her dreams, having her own office, and winning all of Gano Excel's trips over the last five years. I've traveled to many states in search of new markets, including Denver, Kansas, Texas, Arizona, Arkansas, Washington, Oregon, Pennsylvania, New York, and Nevada.

Gano Excel allows her to spend quality time with your family, such as her vacation in Hawaii, and gives her the assurance that you will be able to retire and leave a legacy for her family. She is pleased and content to be a part of such a wonderful company. Without a doubt, she is a model leader. She is always concerned about her team, and her team is always supportive of her. Her goal is to achieve the rank of Crown Diamond, and she will not relent until she does. Her drive and determination will carry her far.



## **Diamond Benito Farfán**

Benito Farfán has a Diamond rank. Benito is a charismatic leader who has a great sense of humor. He is always upbeat and willing to help others. He is a leader who is dedicated to developing new leaders through face-to-face and virtual meetings on a weekly basis. Benito has a traditional business and is seriously considering retiring because Gano Excel allows him to generate more income, more free time, and a better quality of life for himself and his family. Benito has been a winner in some of Gano Excel promotions. He enjoys working with Erica Reyna as a team. One of Benito's characteristics is that he is a teachable person who is always eager to learn. This year, he is working on his next rank.

# SHINING STARS

## JORGE CAMACHO



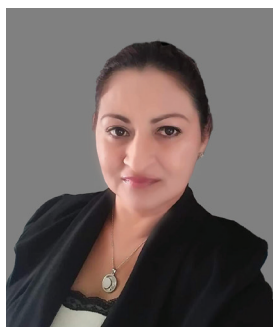
Jorge Camacho is a leader who inspires anyone who listens to him speak about knowledge and his conviction. He is a prosperous businessman. He is a disciplined individual who is also loving and respectful. He is also an intelligent visionary. When Erica Reyna presented him with the Gano Excel opportunity, he quickly realized that it is the best opportunity in his life to live a full life in health and financial freedom. Providing for a comfortable retirement in the future. Furthermore, he enjoys working as part of a team to create new opportunities while listening to each of their dreams. He holds virtual conferences on a weekly basis, as well as face-to-face group meetings and one-on-one presentations. His goal for this year is to reach the rank of Diamond.

## VERÓNICA ALONSO



Verónica Alonso is a Gold rank of our Gano Excel company. She is a mother of two children and a married woman. Veronica has the full support of her family as she pursues a career in network marketing. She is a person who works with her heart rather than her head, always supporting her team from Burbank, Bakersfield, Los Angeles, and San Fernando. She is a disciplined woman. She is primarily a person of faith who is always looking for new opportunities and coming up with new ideas to help her team grow. Veronica is a person who strives for punctuality, and I value the fact that she is always willing to help at any time. Veronica works as part of a team with her leader, Romina Gilmore, attending meetings and traveling as a group. She is a businesswoman with many ambitions and commitments. Her goal is to reach Diamond because she knows that Gano Excel is the best way to achieve financial independence. She is an outstanding leader who consistently participates in and wins all Gano Excel promotions, always seizing excellent opportunities.

## ELIZABETH MOTO



Elizabeth Moto is a resident of Sacramento, California. Three years ago, Erica Reyna offered her the opportunity with Gano Excel, and she eagerly took it. A woman with traditional jobs decided to leave them after realizing that Gano Excel was a simpler and easier job. She is a sweet woman who works well with others. Elizabeth enjoys listening to audiobooks and reading. She enjoys experimenting with the power of duplication. She is always willing to lend a helping hand to others. She is a firm believer in the financial freedom opportunity that Gano Excel provides. When she learned about the Compensation Plan, she decided to put it into action and leave a legacy of financial freedom for her family. She is working hard and smart to earn the Diamond rank.

## EMPLOYEE HIGHLIGHT Meet Christopher Fuentes!



Christopher Fuentes is the Copywriter and Marketing Project Manager at Gano Excel. In his 5+ years at Gano Excel, he's most proud of creating materials that make it easier for Affiliates to SHARE about the amazing products and incredible opportunity that Mr. Leow has made available to all through Gano Excel. He also loves telling the stories of Affiliates who have changed their lifestyle because of this great company.

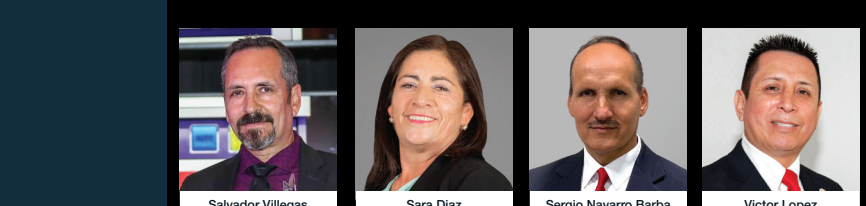
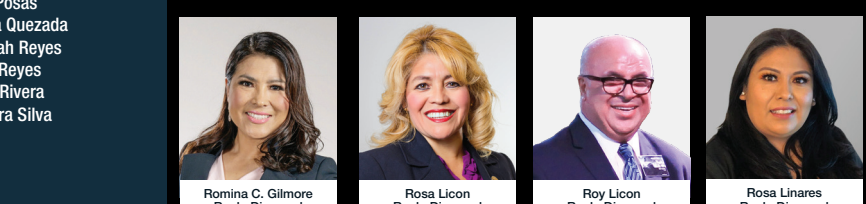
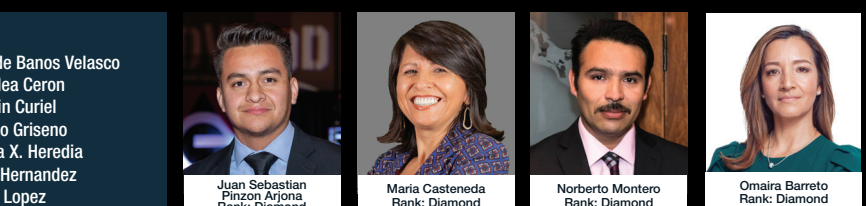
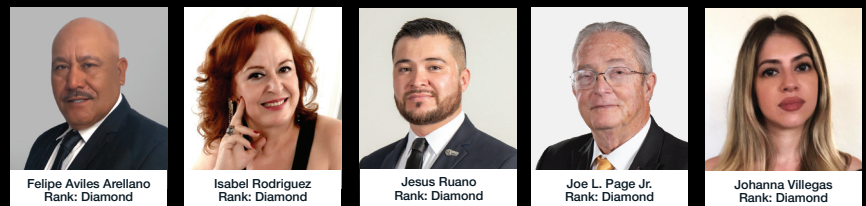
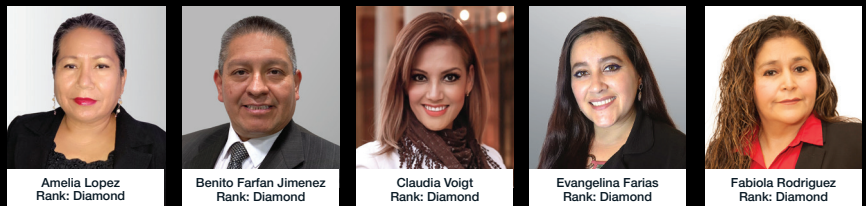
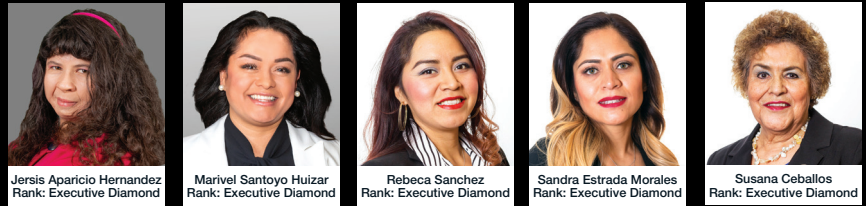
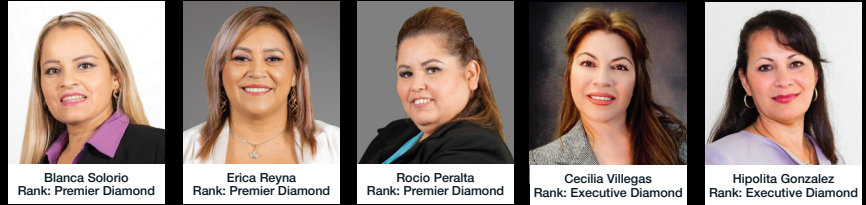


# DIAMOND EXCELLERS

## LIVING UP TO OUR FULL POTENTIAL

We are proud to see Gano Excel Affiliates answer the call for personal growth this spring. Their dedication to learning, growing and improving helps them achieve success in their businesses. Building a better life is not simply a dream. With responsibility, commitment, and effort, the life they want for themselves is becoming a reality. It extends beyond them to their families and communities, building a more harmonious world, one home at a time, one cup at a time.

These Affiliates have grown to let go of negativity, embrace communication and action, and adopt a lifestyle of sharing. These simple, powerful commitments have led their teams to success. We celebrate the following Affiliates that have embraced the learning process and have achieved new ranks while embracing personal growth!



## RANK ADVANCEMENTS

PLATINUM

Reyna Flores

GOLD

Milka Becerra  
Esther Cuaute  
Maria Lourdes  
Maria Martin Muñoz  
Jose Ramirez  
Manuel Antonio Ramirez

SILVER

Elijah Aguilar  
Felix Aguilar  
Araceli Alquifiraz  
Sandra Viviana Arango Garcia  
Samuel Becerra  
Melissa Berry  
Paris Berry  
Arnulfo Bustamante  
Jorge Camacho  
Gudelia Campos  
Veronica Campos Barraza  
Esther Capistrano  
Maggie Cardenas BC#3  
Maritza Cardoza  
Esther Cariño  
Rutilo Carreo  
Mary Castellanos  
Paula Castrejon Mendoza  
Victor Castro Rubio  
Gabriela Cortes  
Maria Curiel  
Maria De la Cruz  
Bianca Estrada  
Isaias Estrada  
Jaime Fernandez Ponton  
Hipolita Frias  
Jose Guevara  
Isaias Gutierrez  
Marianela Henriquez  
Richie Hernandez  
Candelaria Hernandez  
Jazmin Hernandez  
Marisol Hernandez  
Aida Hernandez  
Guadalupe Hernandez  
Jose A. Hernandez

Maria Ibarra  
Victorina Jaimes  
Janeth Jimenez Raimundo  
Romualdo Liberato  
Norma Lopez  
Blanca Lozoya  
Jorge Menjivar  
Carmen Miranda  
Herendira Mora  
Ronnie Morris  
Ana M. Ortiz  
Geisel Panduro  
Anthony Parrish  
Ivon Yanina Pena Portilla  
Marlén Preciado  
Yeinmy Prieto  
Abelardo Quintero  
Manny Ramirez  
Rafaela Ramirez  
Maricela Rivera  
Cristina Rodriguez  
Antonio Rodriguez Hernandez  
Leticia Rojas  
Edilberta Romero Silva  
Jorge Sandoval  
Roberto Santana  
Evarista Santos  
Esperanza Sotelo  
Luis Soto  
Susana Soto  
Maribel Torres  
Georgina Vazquez  
Zamira Vergara  
Maria Zamora

BRONZE

Cliotilde Banos Velasco  
Orquidea Ceron  
Joaquin Curiel  
Ricardo Griseno  
Andrea X. Heredia  
Gloria Hernandez  
Sulma Lopez  
Samuel Porter Clark  
Katia Posas  
Norma Quezada  
Deborah Reyes  
Mirza Reyes  
Maria Rivera  
Xiomara Silva



# GANODERMA PRODUCTS

*A healthier lifestyle is within reach!*



A healthy lifestyle allows you to wake up feeling refreshed and go to bed feeling accomplished. The energy and vigor you experience from an active lifestyle means doing more with your day – for work or for fun! Ganoderma lucidum is an excellent addition to a healthy lifestyle. ***With 200 phytonutrients including 150 antioxidants, Ganoderma goes to work supporting cells all over the body to perform at their best.***

Gano Excel makes delivering the natural wellness benefits of Ganoderma to your body simply and easy to do every day on your path to a healthier lifestyle. We enrich everyday products with our proprietary Ganoderma lucidum extract, developed by Mr. Leow Soon Seng. Mr. Leow has spent decades studying Ganoderma and ways to produce it on a global scale without losing its pure, potent wellness benefits. ***Gano Excel owns the largest organic Ganoderma lucidum farm in the world, where it grows 100% of the Ganoderma lucidum mushrooms used to enrich our GanoCafé, GanoDaily and GanoPlus lines of products.***

***Mr. Leow's dream is to bring the health and wealth of Ganoderma lucidum to every household in the world. Today, his dream has become your reality.*** Our proprietary cultivation methods and vertical integration allow us to deliver affordable Ganoderma-enriched products into millions of homes worldwide. This mission has empowered people like you to achieve a healthier lifestyle, and do more.

Not only are we convinced you will save money, but you can actually make money by taking advantage of Gano Excel's business opportunity! ***Are you ready to start having your coffee pay YOU? Enroll as a Gano Excel Affiliate today!***

# Introducing new Go! Gano



Enjoy  
our new smart  
beverage in three delicious  
flavors. Each flavor provides  
a unique boost to your day.  
Plus, all three are enriched  
with the world's finest  
Ganoderma lucidum. Perfect  
for your healthy lifestyle!



## Go! Gano Revive



Get up and GO with this energy-infused drink! REVIVE is a mix of all your needed daily vitamins, as well as your needed daily dose of calcium and potassium. Boost your immune system with vitamin C, and jumpstart your energy with caffeine and ginseng extract. All of this together with your daily Ganoderma lucidum will surely get you going, whether it's to work, school or the gym!

**Contains:**  
Ganoderma lucidum  
Magnesium  
Potassium  
L-Theanine  
Alpha Lipoic Acid  
Caffeine (Natural)  
Panax Ginseng Extract

## Go! Gano Restore



Find your focus and balance throughout the day with RESTORE! Not only will you be getting a healthy mix of aloe vera, turmeric, spinach and spirulina, but it tastes great too! With the flavors of blueberry, acai, goji and other delicious berries, this smart beverage is rich in antioxidants and powerful superfoods to keep the body performing at its best. Combined with all-natural Ganoderma, this drink will keep you balanced all day long!

**Contains:**  
Ganoderma lucidum  
Spirulina  
Aloe Vera  
Ashwaganda Root  
Acai Berry  
Turmeric  
Goji Berry Powder  
Quercetin  
Spinach Powder

## Go! Gano Refresh



After working hard, it's time to REFRESH! This boost of hydration includes the replenishment of important electrolytes for whole-body health. Plus, it's enriched with beet juice powder, ginger root, and Ganoderma lucidum. With delicious lemon flavor, this citrus beverage will leave you feeling fresh and hydrated. There's no better team than Ganoderma and electrolytes to reboot your system!

**Contains:**  
Ganoderma lucidum  
Cordyceps  
Beet Juice Powder  
Ginger Root Extract  
Calcium  
Magnesium  
Potassium  
Chloride  
Sodium



Our retail brand of comfort beverages, from premium tasting wellness coffee and tea to silky enriched hot chocolate, each chockfull of 150+ antioxidants, 200+ phytonutrients and the power of Ganoderma lucidum.

\*Prices subject to change without notice.



## 3-in-1

When everything is done on-the-go, grab a beverage that is both convenient and, simply... better! Start the day with an antioxidant boost produced by premium roasted coffee, non-dairy creamer, and Ganoderma lucidum. Be proactive about your health and make the choice that is quick, easy and delicious!

Retail:	Wholesale:	<b>Rewards Points</b>	
<b>\$30.00</b>	<b>\$22.00</b>	• Purchase 4.5	• Redeem 27
		• #501	• PV/CV 17/17.6



## classic

No gimmicks, no frills... this beverage is for the coffee purist. A potent and consistent boost of energy, this instant black coffee enriched with the Smart Mushroom, Ganoderma lucidum, balances the immune system with every savory sip. Start your mornings with the smart choice, Ganoderma!

Retail:	Wholesale:	<b>Rewards Points</b>	
<b>\$30.00</b>	<b>\$22.00</b>	• Purchase 4.5	• Redeem 27
		• #505	• PV/CV 17/17.6



## tongkat ali

Experience the "G" force of this endurance-building beverage! By combining ginseng and Ganoderma lucidum, it's hard to deny the herbal healing properties that promote physical stamina and mental agility. The purity of these ingredients, when mixed with premium roasted coffee and Tongkat Ali, ensure that everything entering your body is working for you and not against you.

Retail:	Wholesale:	<b>Rewards Points</b>	
<b>\$30.00</b>	<b>\$22.00</b>	• Purchase 4.5	• Redeem 27
		• #506	• PV/CV 17/17.6



## schokolade

Encouraging kids to start maintaining a balanced lifestyle is important, but not always easy to do. But with this chocolatey beverage, it is much easier to be proactive! By blending ground roasted cocoa beans with non-dairy creamer, skim milk and Ganoderma lucidum, this enriched, hot chocolate beverage delivers an antioxidant boost for kids and adults alike.

Retail:	Wholesale:	<b>Rewards Points</b>	
<b>\$31.00</b>	<b>\$23.00</b>	• Purchase 5	• Redeem 30
		• #502	• PV/CV 18/18.4



## mocha

Who can resist indulging in chocolate... especially when it's enriched? When desire strikes, reach for the beverage that naturally detoxifies AND tastes delicious! A simple blend of premium roasted coffee, cocoa powder, and Ganoderma lucidum is just the trick to boosting the immune system while satisfying those chocolate cravings at the same time!

Retail:	Wholesale:	<b>Rewards Points</b>	
<b>\$37.00</b>	<b>\$26.00</b>	• Purchase 5.5	• Redeem 33
		• #503	• PV/CV 21/20.8



## rooibos tea

As an alternative to the delicious coffee products, this caffeine-free herbal tea will heal with each sip. High in iron, calcium, potassium and other nutrients, this Ganoderma-infused beverage cleanses and balances the body. With an intoxicating floral aroma and naturally sweet taste, this will definitely be your cup of tea!

Retail:	Wholesale:	<b>Rewards Points</b>	
<b>\$30.00</b>	<b>\$22.00</b>	• Purchase 4.5	• Redeem 27
		• #504	• PV/CV 17/17.6



## hazelnut

Hazelnuts are known to be high in essential nutrients. While consuming a tub of Nutella may not quite be the best dieting choice, mixing hazelnut with dark coffee and infusing it with Ganoderma lucidum is! With the antioxidants in Ganoderma plus the natural proteins in hazelnuts, this beverage is guaranteed to create a perfect balance in body, mind and taste buds!

Retail:	Wholesale:	<b>Rewards Points</b>	
<b>\$37.00</b>	<b>\$26.00</b>	• Purchase 5.5	• Redeem 33
		• #508	• PV/CV 21/20.8



## c'real

This breakfast favorite is formulated to boost energy and strengthen the immune system before ever leaving the house! With a power-packed combo of Ganoderma lucidum, Spirulina, and non-dairy creamer, C'Real serves as a simple, delicious way to get the body balanced and on track for a smart start to the day.

Retail:	Wholesale:	<b>Rewards Points</b>	
<b>\$31.00</b>	<b>\$23.00</b>	• Purchase 4.5	• Redeem 27
		• #507	• PV/CV 17/18.4



Our daily-use line of enriched products include personal care products such as toothpaste and soap, and are complimented by a wide range of legendary body balance supplements.

\*Prices subject to change without notice.



## Fresh

Smart smile, smart you! This all-natural, non-abrasive toothpaste is fluoride free, with the added benefit of Ganoderma lucidum. Maintain healthy gums and strong teeth with this refreshing, enriched toothpaste.

**Retail:** \$21.00    **Wholesale:** \$16.00

**Rewards Points**

- Purchase 3
- Redeem 18
- #302
- PV/CV 11/12.8



## Sense

Smart habits aren't exclusive to what's happening inside the body, but outside as well. Achieve full-body revitalization with this Ganoderma infused soap. With the addition of goat's milk and vitamin E, it is perfect for sensitive skin. It will leave you feeling refreshed, revitalized and silky-soft.

**Retail:** \$20.00    **Wholesale:** \$16.00

**Rewards Points**

- Purchase 3
- Redeem 18
- #301
- PV/CV 10/12.8



## Ganoderma

Ganoderma's beta-glucans and antioxidants provide core cellular support that helps you feel your best. Experience the powerful benefits of Ganoderma for holistic balance, natural energy and rejuvenation.

**Retail:** \$61.00    **Wholesale:** \$41.00

**Rewards Points**

- Purchase 9
- Redeem 54
- #801
- PV/CV 36/32.8



## Cordyceps

Cordyceps militaris is one of the most valued mushrooms in Chinese medicine, and one of the most potent. Give your body the extra support it needs to feel strong and replenished. Experience whole body rejuvenation on a daily basis.

**Retail:** \$63.00    **Wholesale:** \$43.00

**Rewards Points**

- Purchase 9.5
- Redeem 54
- #808
- PV/CV 38/34.4



## Excelsius

The only Ganoderma supplement produced with your brain in mind! Natural Ganoderma mycelium supports mental alertness and clarity, promotes effective brain function and provides the mental stamina you need to get through the day.

**Retail:** \$61.00    **Wholesale:** \$41.00

**Rewards Points**

- Purchase 9
- Redeem 54
- #803
- PV/CV 36/32.8

Gano Excel's line of Go! Gano smart beverages provide all-day solutions that quench your thirst and provide functional benefits! Go! Gano comes in three delicious blends of our signature Ganoderma lucidum and specially selected superfoods that each bring a unique boost to your body.



## refresh

Recover from your day! This promotional drink will hydrate and rejuvenate after a long day of working, and it's also a great replenisher after a workout session. The citrus flavors taste great, while all the electrolytes and hydration rush in to reboot your system!

**Retail:** \$44.00    **Wholesale:** \$32.00

- #520
- PV/CV 24/16



## restore

Power through your day! This seasonal drink will give you the superfoods you need to stay healthy, focused and balanced all day long. The sweet berry flavor combined with all the right ingredients to give you your daily dose of greens has never tasted (or made you feel) better!

**Retail:** \$44.00    **Wholesale:** \$32.00

- #521
- PV/CV 24/16



## revive

Start your day off right! This new promotional drink is optimized to hydrate and caffeinate instantly, flavored with real fruit juice and a refreshing taste. Get an extra boost in a fun and easy way to jumpstart your day!

**Retail:** \$44.00    **Wholesale:** \$32.00

- #522
- PV/CV 24/16