

SHADE

DECEMBER 2021



 gano excel

Make Someone's Holiday!

Michael Seldon Starts Finless Foods to Save the Ocean

Top 10 Ways to Connect with Gano Excel

Harmonize: 3 Tips for Getting In the Spirit This Holiday



Bells are Ringing

Carolers are Singing

**And your taste buds are swimming
in the rich flavors of a creamy,
chocolatey Mocha.**

**Make this holiday perfect with the smooth
and delicious GanoCafé Mocha, enriched with
all the goodness of Ganoderma lucidum! Rich
with more than 150 antioxidants and 200
phytonutrients, the sweet coffee beverage brings
energy and vitality. Soon you'll be singing a carol
of your own!**



Psst. Want a free box of Mocha? You can earn Rewards Points using your Gano Excel AutoShip!

GanoCafé Mocha. Made to be shared.



CEO MESSAGE



It's the most wonderful time of the year! Sometimes it doesn't feel that way. There are already so many balls to juggle between work, family and your own sanity. The holidays can just add more to your already busy schedule. Thankfully, with a Gano Excel business, you have complete control over your time. You work the hours you want. You choose where you work best. And you can work at your own pace. Do you want to start by sharing online, or in person? Both are great options for spreading the health and wealth of Ganoderma to new faces.

A central theme to the holiday season is giving to others. So instead of worrying about everything you have to get done, remember those you can be helping. Think about the need for health and wealth. It is a major priority for families across the country today. How can you meet that need? And a giving spirit doesn't just benefit others. Placing your energy on something bigger than yourself can help boost your mood, reduce stress and give a sense of purpose. You will feel better by loving on someone else, rather than internalizing the stress of the holiday.

Giving to others and meeting huge needs like health and wealth can sound like too big of an ask at first. You may be doubting how you can make such an important difference in someone else's life. Prepare yourself to be surprised when you see how simple sharing a cup of coffee can be. Tell someone you've found a coffee that tastes delicious and makes you feel great. Turn a cup of coffee into a conversation, and from there an opportunity. Together, we are spreading health and wealth to millions of people around the world. Your part starts with your neighbors, family and friends.

It can be a wonderful time of year after all. There is joy in being free to spend quality time with your family. And what greater pleasure is there than spreading wellness and opportunity to others? These are great gifts to celebrate this holiday season. I look forward to seeing your story of success very soon!

Sincerely,

Mr. Ooi Chin Aik,
Chief Executive Officer, Gano Excel | North America



A Monthly Publication

CEO Message	3
Michael Seldon Starts Finless Foods to Save the Ocean	4
Top 10 Ways to Connect with Gano Excel	5
Company Updates	6
Harmonize: 3 Tips for Getting In the Spirit This Holiday	7
Company Highlights	8
Global Corner	9
Time to SHARE	9
Leadership Spotlight: Fabiola Rodriguez	10
Rising Star: Valeria Ceballos	11
Rank Advancements	12
Ganoderma Products	13
GanoPlus	14
GanoCafé	15
GanoDaily	16



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MICHAEL SELDON STARTS FINLESS FOODS TO SAVE THE OCEAN

It was more than 38 years ago; Mr. Leow Soon Seng discovered the wonderful bioactive properties of *Ganoderma lucidum*. He saw the impact that availability of such a mushroom could have on the lives of the billions of people living around the world. However, it was so highly valued that the price tag was too expensive for the average household. Thus, Mr. Leow began his mission, to cultivate *Ganoderma lucidum* using his own proprietary methods so that he could share its health and wealth with every household.

Likewise, Michael Seldon's journey as founder of Finless Foods began with seeing a need. That need was marine conservation. He observed how the demand for seafood and marine-based products was having an effect on the ecology of the world's oceans. He had a heart for environmentalism and developing sustainable ways to live in harmony with the planet. He wanted to reduce the human footprint on marine life. His company, Finless Foods, is proof that your dreams can come true with determination and a positive attitude.

Seldon graduated from the University of Massachusetts, Amherst with a degree in Biochemistry and Molecular Biology. He spent several years advocating for innovative solutions to food crises in Africa and conservation strategies in Southeast Asia. In 2014, he read about a scientific advancement that changed the game for him. For decades, pharmaceutical companies in the Northeastern United States have been harvesting blood from the horseshoe crabs near the shore. This baby blue blood has unique chemical properties that allow the medical industry to detect if bacteria exists in or on a substance. However, as Seldon read, the blood harvesting process was having a negative impact on the crab population.

So, what was so inspirational about the article? Seldon read scientists had isolated and re-created the protein responsible for the bacteria-detecting property of the horseshoe crab. Soon, companies could grow and supply the pharmaceutical industry with the chemical they need without affecting the crab population. He was inspired, because his mind began to explore what other types of animal cells could be cultivated. *Michael wondered, "If we can make horseshoe crab blood without horseshoe crabs, why can't we make seafood without harvesting fish?"*

That is how the vision of Finless Foods was born. He partnered up with Brian Wyrwas and began researching how to cultivate blue-fin tuna, a novelty with a high price tag. Their goal was to develop a cell-cultured version for a competitive price. In 2017, Finless Foods created the first fish meat grown outside of a living fish to ever be consumed by a person. The best part is that it tastes just like real tuna, because it is real tuna! While they were able to develop a plant-based tuna as an additional option, they believe that the cell-cultured tuna will be the star of the show.

Seldon and Wyrwas are currently raising funds and developing relationships within the food industry to bring their products to the market in the next few years. They have raised more than \$3.5 million and this year were recognized by Forbes as one of the top 30 Under 30 entrepreneurs for social impact. With a strong vision and determination, Seldon is making a difference. He is simply directing his actions toward meeting a need he sees in the world today. You can have an amazing impact on your community through your Gano Excel business! Take a look at the need for health and wealth around you and make a commitment to SHARE the goodness of *Ganoderma* with everyone you meet.



Top 10 Ways to Connect with Gano Excel

Your **Gano Excel** family loves to connect with one another to give encouragement, tips on the business and the motivation you need to succeed. Where can you find them? Nowadays, you can reach a **Gano Excel** leader from virtually anywhere. Whether you want to meet up in person, or connect using today's technology, the information and leadership that will help you build your business is available to you. Here are some top ways to connect with other Affiliates who love to **SHARE**.

1 Regional Events.

Our largest events are scaled to host Affiliates from all across the USA! Whether gathering to learn or to celebrate, regional events are a great way to network with leaders from different markets, compare strategies and share successful tactics!



2 Super Saturdays.

These energizing events are excellent for bringing prospects. Come to learn vital information about our amazing products and incredible opportunity, as well as to see the passion of local leaders in action.



3 Team Meetings.

Many organizations hold regular open meetings where Affiliates can practice presenting the products and opportunity of Gano Excel. Team meetings are a great source of encouragement and strategic planning toward your personal goals.



4 Coffee Breaks.

Ask a local leader if you can sit in on their next coffee break, especially if you are interested in hosting one for your own organization. They are a great way to observe how seasoned Affiliates interact with prospects and answer common questions.



5 One-on-Ones.

This is an essential piece of the business that helps you to practice sharing personally about how Ganoderma has helped you in your pursuit of wellness and happiness. You can also set up a one-on-one with your mentor to go over specific obstacles you want to overcome.



6 Virtual Coffee Breaks.

Show off the benefits of a home-based business by hosting or attending a virtual coffee break using a teleconferencing app like Zoom. Get your questions answered by fellow Affiliates without having to leave the house.



7 Facebook Messenger

Connect with other Affiliates and your local leader by following them on social media such as Facebook, Instagram, TikTok and others. You may also be able to connect with them using direct messaging inside the platform for convenience. Don't forget to follow Gano Excel's official channels for company announcements!



8 Send a Text.

Many Affiliates are great at using text messages to communicate with their teams and leaders! Start a conversation today for encouragement and answering questions. You can also text our Customer Service team at (626) 338-8081.

Hello!

9 Give them a Call.

Sometimes a good old-fashioned telephone call is the best way to connect with other Affiliates, and your prospects. You can also call our Customer Service team at (626) 338-8081 for assistance with your account.



10 Connect via Email.

While it is not always as fast as a text or a call, sometimes questions are best answered in writing. Affiliates can walk through steps that they take when approaching an issue that you can read and follow along. You can also email our support team at support@ganoexcel.us; and don't forget to join our G.R.O.W. mailing list to receive important announcements from the corporate team!



BONUS: Network with Affiliates not only from the USA but from all across the Americas by earning your spot at the Elite 88 Leadership Conference in the Bahamas! This summit of top leaders from the U.S., Mexico, Colombia and all over the Americas will be an excellent opportunity to learn more about how to grow and sustain a robust business that maximizes your earning potential! Learn more about earning your spot at promotion.ganoexcel.us!

SHINE ON

Let's join our stars together to celebrate!

Together, we can create a beautiful tapestry of how this great opportunity can shine on. Celebrate with dinner, dancing, red carpet and a glamorous recognition ceremony as we honor the dedication and achievements of so many incredible Affiliates!

Elite 88

Promotion runs July 26, 2021 - January 30, 2022



The BAHAMAS are Calling Your Name!

Do you think you've got what it takes to reach the Elite 88 Leadership Conference? The summit hitting the shores of the Caribbean in 2022 is for the best leaders across the Americas, and the most exclusive event of the year. Right now, YOU have a chance to get there! Network with the greatest Affiliates in the Western Hemisphere. Learn more about the future of Gano Excel. It's all waiting for you!

How can you get to this amazing summit in the Bahamas? Learn how you can earn 88 points and be on your way! Visit promotion.ganoexcel.us for full promotion rules. Promotion runs July 26, 2021 to January 30, 2022 (cycles 660 - 686).

WIN \$100
BY VERIFYING
YOUR ACCOUNT!

You could be the next winner of our monthly cash giveaway for Affiliates who verify their account using their mobile phone. One winner will be selected from all verified Affiliates to win \$100!

Verify your account in 4 easy steps! Visit ganoexcel.us/training for a step-by-step guide on completing this process.

**YOU COULD
BE NEXT!**





Holidays are a special time of year filled with hope, faith and love. When stress and challenges surround us, it may take some effort to remember what the season is all about. Fear not! A few essential tips can restore a happy holiday and maybe even help find a new love! Put on some holiday music and stir yourself a warm cup of coffee as you prepare for a blissful winter wonderland.

1. Focus on the Simple Things.

There are so many things that you can allow to distract you from the more meaningful aspects of the holidays. Gift shopping, entertaining guests, and family activities can all leave you feeling more stressed than grateful. Not all traditions offer the same benefit of being in touch with a healthy and happy spirit. Take some time to relish in the simple joys of winter: the beauty of fresh snow, a familiar carol, a warm fire, and the delicious pleasure rich GanoCafe Mocha!

2. Spread Kindness.

One way to celebrate the holidays is to be of service to others. Acts of generosity and compassion will help your mental health. It takes the focus off of yourself and connects you to a greater purpose. Foster your desire to help and serve others through the amazing opportunity with Gano Excel. SHARE a cup of coffee or help someone take the first steps toward starting their own coffee business.

3. Have a Joyful Attitude.

The quality of your day starts with you. Are your expectations and demands of the holiday creating more stress for yourself? If so, consider a different approach. Reflect on the ways Ganoderma has benefited your life. Think about its wonderful bioactive properties that bring balance to the body. Remember the freedom that comes from being your own boss. Meditate on all that you are grateful for, instead of what you are worrying about.



Not only are these great ways to enjoy more of the season, but they are attractive qualities to men and women looking for love! Lastly, can we just remind you what a great and affordable gift a box of GanoCafé Mocha can be? Check a few names off your list by adding it to your next order today!


“The meaning of life is to find your gift. The purpose of life is to give it away.” - Pablo Picasso

QUICK FACTS ABOUT GANO EXCEL

- 1** Gano Excel was founded in 1995 by **Mr. Leow Soon Seng** after more than a decade of research into the expert cultivation of *Ganoderma lucidum*.
- 2** Gano Excel's signature ingredient, **Ganoderma lucidum**, is an herbal mushroom native to East Asia that has been valued for centuries for its benefits to the body.
- 3** Gano Excel has been spreading the health and wealth of Ganoderma to the world for more than **26 years**, impacting millions of lives with its unique goodness.
- 4** Gano Excel uses **network marketing** to share its amazing products and the incredible opportunity to lead your own business!

WAYS TO CONNECT:

It's easy to start a conversation with us! Whether you prefer to use text, email, Facebook, or the good old-fashioned telephone, we are here to help.

 Call Us at (626) 338-8081

 Text Us at (626) 338-8081

 Email Us at support@ganoexcel.us

 Send Us a Message at facebook.com/ganoexcel.northamerica

In the meantime, have you checked out our online tutorials at ganoexcel.us/training? You can learn how to set up your Back Office account, change your password and place your first order!



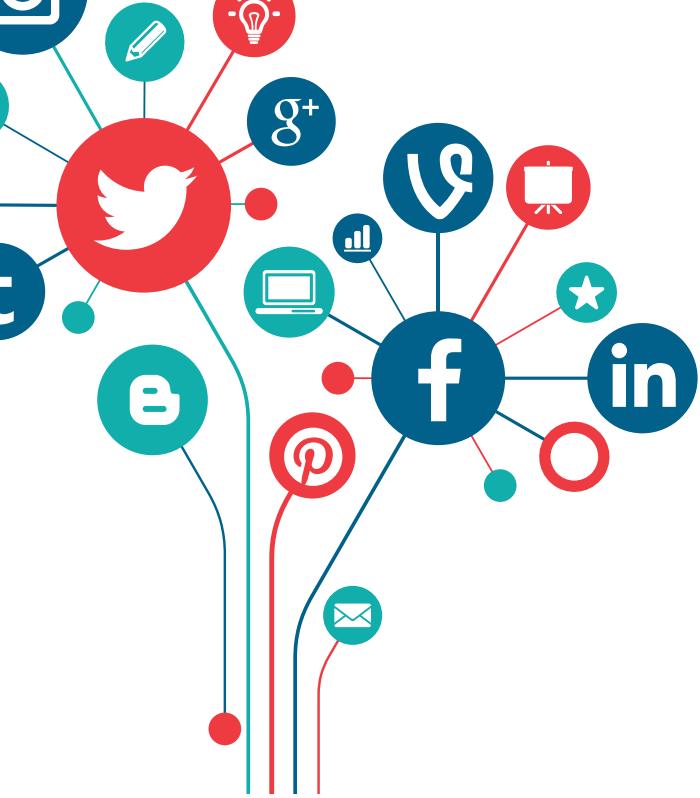
mocha An Enriched, Silky Mocha

TRY IT AND ADD TO YOUR NEXT AUTOSHIP ORDER!

Retail: **\$35.00**

Wholesale: **\$24.00**





TIME TO SHARE

Gano Excel's Social Media Stars of the Month: Cynthia Orozco, Mazzilly Guerrero, and Erica Reyna!

Congratulations and thank you, Cynthia, Mazzilly, and Erica for using social media as an important tool to leverage your Gano Excel business!

-  /ganoexcel.northamerica
-  @ganoexcel
-  @ganoexcelusa
-  /OfficialGanoExcelUSA



Facebook: Cynthia Orozco
"Coffee with Ganoderma lucidum extract"

Do you want to be next month's Social Media Star?

Make sure to use #ganoexcelusa and #ganoexcelnorthamerica and tag us in all of your Facebook, Instagram and Twitter posts!



Instagram: Mazzilly Guerrero
 (@healthybeanganoexcel)
"As I said, YES Empanadas, my Coffee go with me everywhere ☕"

GLOBAL CORNER



Gano Excel celebrates its operations in the original home of one of the world's favorite foods - chocolate!

Thanks to Mexico we are proud to share delicious chocolatey beverages like GanoCafé Schokolade and GanoCafé Mocha.



Facebook: Erica Reyna
"Tomorrow's future with #GanoExcel"

LEADERSHIP SPOTLIGHT



DIAMOND

Fabiola Rodriguez

“Future leaders are easy to spot for her because they are instantly passionate, curious and ready to SHARE.”

Fabiola Rodriguez is a Diamond with Gano Excel. Originally from Cuauhtemoc, Mexico, she now lives with her husband and two children in Dodge City, Kansas, where she shares the health and wealth of Ganoderma lucidum with many others. She and all of her family are completely in love with Gano Excel's signature Ganoderma-enriched products. Her personal favorite is GanoCafé 3-in-1, while her children love the delicious flavors of Hazelnut and Mocha. All of the products give her family a greater sense of wellness, with support for their bodies' natural defenses and revitalizing energy.

She remembers the first time she tasted GanoCafé — she was overjoyed. She couldn't think of a better, more high-quality product to share with everyone in her community. The nutrients and benefits of Ganoderma lucidum are first rate. She knew that her town in Kansas would benefit greatly from the wellness and the wealth opportunity that came from these delicious cups of coffee. With some network marketing experience already under her belt, she was confident that she could make a difference with such an amazing product.

Not only was the coffee good, she was floored by the compensation plan the Gano Excel makes available to all its Affiliates. ***Since enrolling with Gano Excel, Fabiola has been able to purchase a new truck, as well as take priceless vacations with her family.*** However, the best part of her home-based business is just that: she is able to earn an income from her home. That has led her to develop great, quality relationships with each of her family members. This improved quality of life is something she loves to SHARE with as many people as possible.

Fabiola has been working with Executive Diamond Marivel Santoyo to expand her business to other areas, including other states. Fabiola is inspired by Marivel's story of success. Not only has she generated wealth for herself, but she has evolved from employee to entrepreneur. As the boss of her own Ganoderma business, she is a great example of balancing career and family. Marivel encourages her to always be sharing the opportunity everywhere that she goes. Fabiola has grown in her own leadership to approach others with humility and sincerity. She loves serving others by sharing the health and wealth of Gano Excel with them.

Fabiola works with her team over Zoom virtual meetings, as well as personal phone calls. She makes herself available to answer questions about the products, the generous compensation plan and how to SHARE effectively with others. She loves teaching others about how network marketing works and how they can elevate their lifestyle through this opportunity. ***Future leaders are easy to spot for her because they are instantly passionate, curious and ready to SHARE.*** It is invigorating for her. She looks forward to continuing to help more and more people for years to come.



VALERIA CEBALLOS

FT. WORTH, TX

Valeria Ceballos is a rising star from the state of Texas. She lives in Fort Worth with her husband and mother. She is happy to have their support for her Gano Excel business. It all started in 2019 when she tasted GanoCafé for the first time. She started to enjoy an enriched cup of coffee from time to time. Then, she learned about the amazing benefits of Ganoderma lucidum. Now, she can't get enough of Ganoderma-enriched products. She started relaxing with a cup of Rooibos Tea at night, coffee during the day and the Mind, Body and Spirit supplements. It has made a huge difference in how she feels on a daily basis. Because of that, she's decided to take her Gano Excel business full time and dedicate herself to sharing health and wealth with others.

It was not only the stellar product that convinced Valeria to go all-in on her Gano Excel business. Touring the national headquarters, meeting with company leadership and attending regional events have all shown Valeria that Gano Excel is rock solid. She admires the leadership of Mr. Leow Soon Seng. She praises everything he has done to build such

a meaningful and impactful business, including being 100% debt-free and the company's vertical integration. ***"I can promote this company, this brand, and these products," she says. "I can fully recommend it to everyone around me."***

Valeria is excited that she can have an international business for such a small investment. By launching her business with an ESP-3 costing \$1,005, she can open her business in 11 different countries across the Americas. She wants to put Gano Excel products in the hands of every family she can, here and abroad. ***"There is something for everyone. So many people drink coffee, and even if you don't there's a Ganoderma-enriched product for you."***

Valeria credits Diamond Claudia Voigt for bringing her into the business. ***"As soon as I met her I noticed her energy, her vibrancy — there was something special about her."*** She noticed Claudia's empathy and sincerity when sharing with others. She has already been a shining example of leadership and knowledge to Valeria. She sees those qualities as essential tools for success. By embracing knowledge and developing leadership skills, she is setting herself up to boom in the next year. Her goal is to reach the rank of Diamond in 2022. She has seen other leaders do it, and she knows that she can too.

Her team connects multiple times a day to motivate each other and help plan toward success. Connecting with others helps everyone have a personal stake in each other's success and it makes for a stronger team. They love to encourage one another by reminding each other about what it takes to be financially free: health, wealth and time. She is thankful that with Gano Excel, she can support all three of these goals and share them with others as well. ***"I love being a pioneer here in the USA with Gano Excel. We are still growing and it is such a huge opportunity."***

EMPLOYEE HIGHLIGHT
Meet Roger Rodriguez!



Roger Rodriguez has been with Gano Excel for 8 years and currently serves in the Commission department. He says, "I enjoy seeing the work I do strengthen the relationship between Affiliates and the corporate office. I can answer questions and give stability to an Affiliate receiving their weekly commission earnings, and that helps them spread Mr. Leow's vision."



LIVING UP TO OUR FULL POTENTIAL

We are proud to see Gano Excel Affiliates answer the call for personal growth this fall. Their dedication to learning, growing and improving helps them achieve success in their businesses. Building a better life is not simply a dream. With responsibility, commitment and effort, the life they want for themselves is becoming a reality. It extends beyond them to their families and communities, building a more harmonious world, one home at a time, one cup at a time.

These Affiliates have grown to let go of negativity, embrace communication and action, and adopt a lifestyle of sharing. These simple, powerful commitments have led their teams to success. We celebrate the following Affiliates that have embraced the learning process and have achieved new ranks while embracing personal growth!

DIAMOND EXCELLERS



RANK ADVANCEMENTS

GOLD

Alvaro Aristides Ventura
Carlos A. Mendez
Claudia Varela

BRONZE

Veronica Barajas
Milka Becerra
Cristian Smith
Caballero Ortiz
Jaime Cuervo
Shirley Jackeline
Garzon Leon

Sandra Noelia Paredes
Aleida Saavedra
Maria Sanchez
Emma Santoyo
Sukimara Tang
Junior Torres

SILVER

Ruben Calderas
Edi M. Castellano
Irene Castillo
Maria Jose De La Rosa Escorcira
Alexandro Diaz Diego
Monica Franco
Zenaída Galiano
Octavio Gamino
Carlos Garcia
Clara Garcia
Michelle Garcia
Roberto Godoy
Jackeline Guardia
Lucila Gutierrez
Maria Camila Gutierrez Vargas
J&A Wholesale LLC
Viviana Kseb
Armando Leal
Percy Llerena
Andrea Llerena Donayre
Eshell Alexandra Lopez
Uziel Lopez Nieto
Dionisio Macias

M. Carmen Martinez
Jorge Martinez Govea
Ofelia Mayorga
Juana Mayorga Benitez
Hector Medina
Angie Meek
Javier Mendoza
Christian Menjivar
Jose Munoz
Maria D. Murguia Diaz
Guadalupe Neri
Carlos Andres Perdomo
Rodriguez
Alejandro Perez
Catalina Polanco
Francisca Pulido
Claudia Marcela Quintero
Jaqueline Ramirez Lopez
Marta Rangel
Niki Romo
Rosa Saldivar
Julia Torres



GANODERMA PRODUCTS

A healthier lifestyle is within reach!

Give the gift of Ganoderma lucidum! Gano Excel produces high quality Ganoderma lucidum products that are perfect for consuming every day. We've spent years developing our delicious coffee, tea, hot chocolate and cereal that can easily be built into your daily routine. Our supplements, toothpaste and soap are also designed to bring the health of Ganoderma into what you likely already do on a daily basis. This makes pursuing a healthy lifestyle affordable and simple.

You will love seeing the difference adding Ganoderma lucidum to your day will make. The "king of herbs" has an array of health benefits that have been researched for decades by both public and private entities. It supports a healthy immune system as well as providing benefits to circulation, skin, the brain and the liver.

Enjoying these products everyday is a simple way to take a step in a new direction. A healthier lifestyle is within reach! Gano Excel has helped millions of families around the world bring the goodness of Ganoderma into their homes. Let yours be next!

Not only are we convinced you will save money, but you can actually make money by taking advantage of Gano Excel's business opportunity! Are you ready to start having your coffee pay YOU? *Enroll as a Gano Excel Affiliate today!*

Introducing new Go! Gano



Enjoy
our new smart
beverage in three delicious
flavors. Each flavor provides
a unique boost to your day.
Plus, all three are enriched
with the world's finest
Ganoderma lucidum. Perfect
for your healthy lifestyle!



Go! Gano Revive



Get up and GO with this energy-infused drink! REVIVE is a mix of all your needed daily vitamins, as well as your needed daily dose of calcium and potassium. Boost your immune system with vitamin C, and jumpstart your energy with caffeine and ginseng extract. All of this together with your daily Ganoderma lucidum will surely get you going, whether it's to work, school or the gym!

Contains:
Ganoderma lucidum
Magnesium
Potassium
L-Theanine
Alpha Lipoic Acid
Caffeine (Natural)
Panax Ginseng Extract

Go! Gano Restore



Find your focus and balance throughout the day with RESTORE! Not only will you be getting a healthy mix of aloe vera, turmeric, spinach and spirulina, but it tastes great too! With the flavors of blueberry, acai, goji and other delicious berries, this smart beverage is rich in antioxidants and powerful superfoods to keep the body performing at its best. Combined with all-natural Ganoderma, this drink will keep you balanced all day long!

Contains:
Ganoderma lucidum
Spirulina
Aloe Vera
Ashwaganda Root
Acai Berry
Turmeric
Goji Berry Powder
Quercetin
Spinach Powder

Go! Gano Refresh



After working hard, it's time to REFRESH! This boost of hydration includes the replenishment of important electrolytes for whole-body health. Plus, it's enriched with beet juice powder, ginger root, and Ganoderma lucidum. With delicious lemon flavor, this citrus beverage will leave you feeling fresh and hydrated. There's no better team than Ganoderma and electrolytes to reboot your system!

Contains:
Ganoderma lucidum
Cordyceps
Beet Juice Powder
Ginger Root Extract
Calcium
Magnesium
Potassium
Chloride
Sodium

Our retail brand of comfort beverages, from premium tasting wellness coffee and tea to silky enriched hot chocolate, each chockfull of 150+ antioxidants, 200+ phytonutrients and the power of Ganoderma lucidum.



3-in-1

When everything is done on-the-go, grab a beverage that is both convenient and, simply... better! Start the day with an antioxidant boost produced by premium roasted coffee, non-dairy creamer, and Ganoderma lucidum. Be proactive about your health and make the choice that is quick, easy and delicious!

Retail:	Wholesale:	Rewards Points	
\$28.00	\$20.00	• Purchase 4.5	• Redeem 27
		• #501	• PV/CV 17/16



classic

No gimmicks, no frills... this beverage is for the coffee purist. A potent and consistent boost of energy, this instant black coffee enriched with the Smart Mushroom, Ganoderma lucidum, balances the immune system with every savory sip. Start your mornings with the smart choice, Ganoderma!

Retail:	Wholesale:	Rewards Points	
\$28.00	\$20.00	• Purchase 4.5	• Redeem 27
		• #505	• PV/CV 17/16



tongkat ali

Experience the "G" force of this endurance-building beverage! By combining ginseng and Ganoderma lucidum, it's hard to deny the herbal healing properties that promote physical stamina and mental agility. The purity of these ingredients, when mixed with premium roasted coffee and Tongkat Ali, ensure that everything entering your body is working for you and not against you.

Retail:	Wholesale:	Rewards Points	
\$28.00	\$20.00	• Purchase 4.5	• Redeem 27
		• #506	• PV/CV 17/16



schokolade

Encouraging kids to start maintaining a balanced lifestyle is important, but not always easy to do. But with this chocolatey beverage, it is much easier to be proactive! By blending ground roasted cocoa beans with non-dairy creamer, skim milk and Ganoderma lucidum, this enriched, hot chocolate beverage delivers an antioxidant boost for kids and adults alike.

Retail:	Wholesale:	Rewards Points	
\$29.00	\$21.00	• Purchase 5	• Redeem 30
		• #502	• PV/CV 18/16.8



mocha

Who can resist indulging in chocolate... especially when it's enriched? When desire strikes, reach for the beverage that naturally detoxifies AND tastes delicious! A simple blend of premium roasted coffee, cocoa powder, and Ganoderma lucidum is just the trick to boosting the immune system while satisfying those chocolate cravings at the same time!

Retail:	Wholesale:	Rewards Points	
\$35.00	\$24.00	• Purchase 5.5	• Redeem 33
		• #503	• PV/CV 21/19.2



rooibos tea

As an alternative to the delicious coffee products, this caffeine-free herbal tea will heal with each sip. High in iron, calcium, potassium and other nutrients, this Ganoderma-infused beverage cleanses and balances the body. With an intoxicating floral aroma and naturally sweet taste, this will definitely be your cup of tea!

Retail:	Wholesale:	Rewards Points	
\$28.00	\$20.00	• Purchase 4.5	• Redeem 27
		• #504	• PV/CV 17/16



hazelnut

Hazelnuts are known to be high in essential nutrients. While consuming a tub of Nutella may not quite be the best dieting choice, mixing hazelnut with dark coffee and infusing it with Ganoderma lucidum is! With the antioxidants in Ganoderma plus the natural proteins in hazelnuts, this beverage is guaranteed to create a perfect balance in body, mind and taste buds!

Retail:	Wholesale:	Rewards Points	
\$35.00	\$24.00	• Purchase 5.5	• Redeem 33
		• #508	• PV/CV 21/19.2



c'real

This breakfast favorite is formulated to boost energy and strengthen the immune system before ever leaving the house! With a power-packed combo of Ganoderma lucidum, Spirulina, and non-dairy creamer, C'Real serves as a simple, delicious way to get the body balanced and on track for a smart start to the day.

Retail:	Wholesale:	Rewards Points	
\$28.00	\$20.00	• Purchase 4.5	• Redeem 27
		• #507	• PV/CV 17/16

Our daily-use line of enriched products include personal care products such as toothpaste and soap, and are complimented by a wide range of legendary body balance supplements.

Gano Fresh



Smart smile, smart you! This all-natural, non-abrasive toothpaste is fluoride free, with the added benefit of Ganoderma lucidum. Maintain healthy gums and strong teeth with this refreshing, enriched toothpaste.

Retail: \$19.00 **Wholesale:** \$14.00 **Rewards Points**
 • Purchase 3 • Redeem 18
 • #302 • PV/CV 11/11.2

Gano Soap



Smart habits aren't exclusive to what's happening inside the body, but outside as well. Achieve full-body revitalization with this Ganoderma infused soap. With the addition of goat's milk and vitamin E, it is perfect for sensitive skin. It will leave you feeling refreshed, revitalized and silky-soft.

Retail: \$17.00 **Wholesale:** \$13.00 **Rewards Points**
 • Purchase 3 • Redeem 18
 • #301 • PV/CV 10/10.4



Ganoderma

Ganoderma's beta-glucans and antioxidants provide core cellular support that helps you feel your best. Experience the powerful benefits of Ganoderma for holistic balance, natural energy and rejuvenation.

Retail: \$59.00 **Wholesale:** \$39.00

Rewards Points
 • Purchase 9 • Redeem 54
 • #801 • PV/CV 36/31.2



Cordyceps

Cordyceps militaris is one of the most valued mushrooms in Chinese medicine, and one of the most potent. Give your body the extra support it needs to feel strong and replenished. Experience whole body rejuvenation on a daily basis.

Retail: \$58.00 **Wholesale:** \$41.00

Rewards Points
 • Purchase 9.5 • Redeem 54
 • #808 • PV/CV 38/32.8



Excillum

The only Ganoderma supplement produced with your brain in mind! Natural Ganoderma mycelium supports mental alertness and clarity, promotes effective brain function and provides the mental stamina you need to get through the day.

Retail: \$59.00 **Wholesale:** \$39.00

Rewards Points
 • Purchase 9 • Redeem 54
 • #803 • PV/CV 36/31.2

GANOPLUS

Gano Excel's line of Go! Gano smart beverages provide all-day solutions that quench your thirst and provide functional benefits! Go! Gano comes in three delicious blends of our signature Ganoderma lucidum and specially selected superfoods that each bring a unique boost to your body.



refresh

Recover from your day! This promotional drink will hydrate and rejuvenate after a long day of working, and it's also a great replenisher after a workout session. The citrus flavors taste great, while all the electrolytes and hydration rush in to reboot your system!

Retail: \$42.00 **Wholesale:** \$30.00 • #520
 • PV/CV 24/15



restore

Power through your day! This seasonal drink will give you the superfoods you need to stay healthy, focused and balanced all day long. The sweet berry flavor combined with all the right ingredients to give you your daily dose of greens has never tasted (or made you feel) better!

Retail: \$42.00 **Wholesale:** \$30.00 • #521
 • PV/CV 24/15



revive

Start your day off right! This new promotional drink is optimized to hydrate and caffeinate instantly, flavored with real fruit juice and a refreshing taste. Get an extra boost in a fun and easy way to jumpstart your day!

Retail: \$42.00 **Wholesale:** \$30.00 • #522
 • PV/CV 24/15