

SHADE

OCTOBER 2021



Build a Better Tomorrow

Gwynne Shotwell's Leadership Sends SpaceX Soaring

Top 10 Network Marketing Myths Busted

Energize: Small Wins You Should Be Celebrating



Share a cup of **Schokolade** for a sweet smile that can **soothe the soul.**



Plus benefits including:

- + 200 phytonutrients that the body craves
- + 150 antioxidants that fight damage-causing free radicals
- + Support for the body's natural defenses
- + Boosts in energy, vigor and sexual stamina
- + Support for the body's circulation of oxygen and nutrients
- + Natural detoxification
- + And more!

Your next box of Schokolade could be free with Gano Excel Rewards Points! Is your AutoShip earning you rewards? Verify your account to start earning points toward a free box of GanoCafé Schokolade and more!

GanoCafé Schokolade. Made to be shared.



CEO MESSAGE



Gano Excel Affiliates joined together from across the USA last month to imagine the possibilities for a better future. Our event was an extraordinary success as we welcomed a new way to look at the amazing wellness that our Ganoderma and Cordyceps supplements benefit the whole you. From Excellium for the mind, to Cordyceps for the body and Ganoderma for the spirit, each functional mushroom supplement provides a unique benefit to the whole you.

The future is truly open for each Affiliate to build the lifestyle they want for themselves and their family. Building that future happens one step at a time. When you prospect and enroll new Affiliates, look for fellow builders that will help you achieve long-term success. People are diverse and their “why” may be different than yours. But the passion and commitment to achieving it should reflect someone who is motivated to build a strong Gano Excel business. They will ask questions. They will learn about our great company. They will learn about the amazing wellness benefits of Ganoderma lucidum. And they will stand by you to overcome challenges and obstacles. These are great qualities that will benefit you in the long term.

Come alongside your Affiliates and help everyone to take the next step they need to achieve. One may need instruction on how to give a presentation, another may need encouragement to connect with others, or tips on how to leverage social media. Help them build their business and yours will grow stronger as well. As they advance, you will advance as well. In spreading health and wealth to others, you will see your lifestyle benefit as well!

Don't miss our celebration of all you have achieved this year. We will be holding our Shine On event December 11th filled with recognition, entertainment and fun. I know we will continue to see great success before the year ends. I look forward to seeing your continued growth and success as you build your business for a better tomorrow.

Sincerely,

Mr. Ooi Chin Aik,
Chief Executive Officer, Gano Excel | North America



A Monthly Publication

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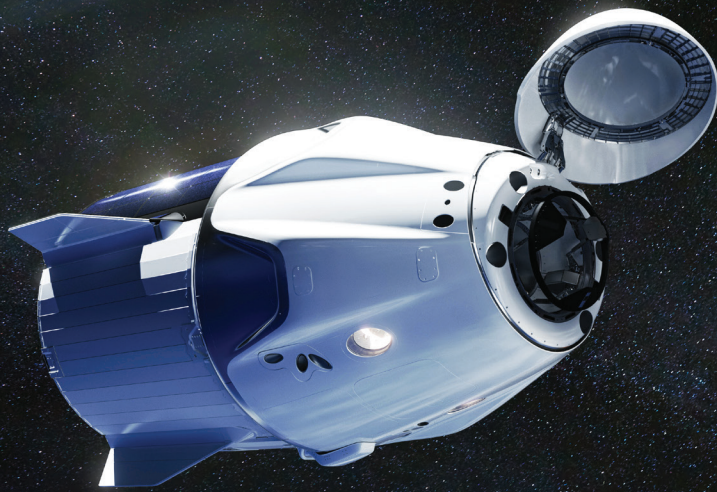
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Sat: (first and last monthly):
10 a.m. - 2:30 p.m.

GanoExcel.us

Fresno
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Fresno, CA 93711
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Attention: At this time, our Fresno Will Call Center is open for pick-up only.



GWYNNE SHOTWELL'S LEADERSHIP SENDS SPACEX SOARING

Gwynne Shotwell has had an extraordinary journey to become one of Fortune's 50 Greatest Leaders of 2018 and Forbes' Power Women of 2020. She is an excellent role model for women in the field of STEM, and her leadership skills are a great example for entrepreneurs in all industries, including network marketing!

Shotwell was not always the self-proclaimed "nerd" that she is today. In high school she participated in cheerleading and varsity basketball. But after attending an event for the Society of Women Engineers at the Illinois Institute of Technology, she became enamored with the career possibilities. She imagined a future for herself like the mechanical engineer that she met there: well-spoken, well-dressed and running her own business.

She attended Northwestern University and found the coursework to be a challenge. The new concepts did not come naturally to her, but she stayed positive and committed to her career choice. One day, preparing for an exam, she remembers something just clicked. She aced that exam and had renewed confidence that she could make her dream come true.

She spent a year at Chrysler working on automotive engineering before heading back to Northwestern for a graduate degree. In 1988, she began work as a thermal analyst at the Aerospace Corporation in Los Angeles. Within the first three years she worked with the STS-39 space shuttle mission with NASA. Once she got a taste of working with spaceflight, she knew this was the career for her.



After a decade as an analyst, she joined Microcosm, selling services to the government and space firms. Finally, in 2002, she was hired by Elon Musk to head up SpaceX, a private manufacturer of rockets used to launch satellites and vehicles into space. She was impressed by Musk's plan to reduce the cost of launching rockets and provide a competitive option to sending satellites into orbit.

Under her leadership, SpaceX has grown to become worth more than \$27.5 billion! Despite this success, she says that she's learned more from the times she has failed. "You don't learn anything from success, but you learn a lot from your failures," Shotwell said in an interview. She was referring to the Falcon 1 project – the first privately developed liquid-fuel rocket to orbit the Earth. SpaceX initially struggled through three failed launch attempts over 2 ½ years before finally celebrating its first successful launch in 2008. That same year, Shotwell was named president of SpaceX and the company received a \$1.6 billion contract from NASA to transport cargo to the International Space Station.

When asked what the most important skills are to being a good leader, Shotwell had three in mind. She says that a leader's role is to help everyone to do their best work. The first way a leader can do that is by listening to their people. Understand what is holding them back and work to clear their path to success. Second, be motivational by upholding a positive perspective. Lastly, work hard on your own goals and it will serve as a great example to everyone else.

TOP 10 NETWORK MARKETING MYTHS BUSTED PART 1

*Gano Excel has been around for more than 26 years, helping to spread health and wealth to millions around the world. So yeah, when it comes to myths about network marketing, we've heard them all. The fact is, network marketing works for those who are motivated by the freedom and earning opportunity that it offers. This takes a spirit of courage, discipline and determination that entrepreneurs of all industries must have to succeed. Don't let fear hold you back! We're calling out 10 myths that we can bust for you and your prospects as you continue to **SHARE** this amazing opportunity. Here are the first five, look for Part 2 in the next issue!*

1

NO, It's Not a Pyramid Scheme. Pyramid schemes are illegal and offer no real products or services. Our popular GanoCafé, GanoDaily and GanoPlus products are enjoyed by millions of satisfied customers around the world! Gano Excel allows for people to become consumers and distributors of these amazing products and enjoy multiple ways to earn through our generous compensation plan. Additionally, Gano Excel USA goes to extraordinary lengths to ensure it abides by all state and federal laws, including retaining in-house legal counsel.

2

NO, Not Only Those at the Top Benefit. You must be thinking about a typical company, where the average employee will never make the same money as the CEO. In network marketing, those who come in early and those who come in many generations later each have the same potential. An Affiliate who enrolls today has the same earning potential as someone who enrolled five years ago. In this way, everyone enjoys a level playing field. With Gano Excel's opportunity, all Affiliates have the same earning opportunity for the same amount of work.

3

NO, Products are Not Overpriced. Prices on everything from cars, food and furniture are all affected by supply and demand. Quality brands often cost more because there is such a strong demand for the product's excellence. Gano Excel makes its incredible Ganoderma lucidum as affordable as possible for households all around the world. One cup of GanoCafé 3-in-1, a delicious mix of coffee, non-dairy creamer and sugar costs less than \$1. How much would you pay at a retail coffee shop for this same product? And that's not including the incredible value of Ganoderma lucidum that enriches every cup of GanoCafé!

4

NO, You Don't Have to Be a "Sales" Person. First, you don't need any experience in sales before starting a Gano Excel business. Why? Because "selling" is not the business philosophy of Gano Excel. We believe in the concept of S.H.A.R.E. We believe that our amazing Ganoderma-enriched products speak for themselves, and simply sharing them with others will help you build a successful business. Have you ever shared with a friend about a meal, film, or other product that you liked? Then you have what it takes to start a Gano Excel business!

5

YES, Network Marketing Takes Work. You may have heard network marketing is an easy way to make money without doing any work. This is simply not true. Every business takes work. However, that doesn't mean a Gano Excel business is not worth the effort. Gano Excel offers the opportunity to earn residual income that your organization can produce long after you've invested the effort to build it, much like any start-up business.



Want to hear more about how you can bust common network marketing myths? Check out our next issue for Part 2 of this Top 10 list!

SHINE ON

A Celebration of 2021

It's been quite a year! With all of the challenges and victories of 2021, Gano Excel businesses have grown like never before. We are looking forward to coming together as an entire Gano Excel family to celebrate these achievements with food, entertainment, recognition and lots of fun!

Tickets on sale now!
Join us December 11, 2021
At the Pacific Palms Resort
City of Industry, California

Elite 88

Promotion runs July 26, 2021 - January 30, 2022

Lead the Way with the Elite 88 Promotion!

Do you think you've got what it takes to reach the Elite 88 Leadership Conference? The summit hitting the shores of the Caribbean in 2022 is for the best leaders across the Americas, and the most exclusive event of the year. Right now, YOU have a chance to get there! Network with the greatest Affiliates in the Western Hemisphere. Learn more about the future of Gano Excel. It's all waiting for you!

How can you get to this amazing summit in the Bahamas?

Visit promotion.ganoexcel.us to learn how you can earn your spot at this exclusive event and take the steps necessary to get there!

Promotion runs July 26, 2021 to January 30, 2022 (cycles 660 - 686).



WIN \$100
BY VERIFYING
YOUR ACCOUNT!



**YOU COULD
BE NEXT!**

You could be the next winner of our monthly cash giveaway for Affiliates who verify their account using their mobile phone. One winner will be selected from all verified Affiliates to win \$100!

Verify your account in 4 easy steps! Visit ganoexcel.us/training for a step-by-step guide on completing this process.



ENERGIZE: SMALL WINS YOU SHOULD BE CELEBRATING

Energizing your team to succeed means engaging with them on a regular basis. It involves training, planning with, mentoring, motivating and recognizing others so they can build their business strong. Establishing these strong legs will carry your business forward and help you to meet your own business goals.

Everyone needs encouragement, and in network marketing celebrating every win can keep your team positive and motivated. At Gano Excel, we love promotions that offer Affiliates a chance to show off their motivation and win big prizes. But it's not only the big wins that deserve celebrating. New Affiliates benefit from being recognized for the small steps they take early on toward a growing and thriving business.

Here are a few examples of small wins you can start celebrating with your team, and retain your people through the initial challenges of starting a business!



Verifying Your Account. Authenticating your Gano Excel account using your mobile phone allows you to receive Rewards Points on your AutoShip orders as well as payouts on qualified binary commissions. Enter your mobile number on your Back Office and we'll send you a quick text message with a verification code. Simply enter the code in the Back Office and you're done! It's an easy step to ensure you can get the most out of your new business.



Becoming Binary Qualified. When new Affiliates become Binary Qualified, it marks the start of earning residual income for them and their family! All it takes is you plus two: When you are Active and you have two personal enrollees Active, one on your left leg and one on your right leg, you are Binary Qualified! Taking this important early step to build your business is certainly worth celebrating.



First Time Leading a Presentation. Standing up in front of a crowd takes confidence, especially when it's your first time. It's a big step to go from listening to a presentation to giving one. However, in network marketing, it is important to pass this skill on to your next generation. Training your Affiliates with the product and opportunity presentations means one day they will be sharing this important information with others. When they do, make sure they know you are proud of them!



Every Rank Advancement. Every Diamond started out as a new Affiliate. Thanks to their hard work and determination they advanced through the ranks to become the leader they are today. So don't wait until Gold or Platinum to celebrate your personal enrollee's achievements. Start with Apprentice Elite. When they reach a new rank, do something special to recognize their effort. SHARE in their win, and show them you are in their corner.

"You don't build a business, you build people, then people build the business." -Zig Ziglar



SCHOKOLADE ICE CREAM AFFOGATO

Create your own fancy Italian dessert by dousing this delicious cocoa-flavored ice cream with a shot of coffee!

The no-churn ice cream takes just four simple ingredients including our Ganoderma-enriched Schokolade hot cocoa powder! Blend together and chill for a rich and creamy treat. Then top with a small dose of GanoCafé Classic to create the Italian-style affogato, or enjoy on its own!

Ingredients:

3	cups heavy cream
1	(14-oz.) can sweetened condensed milk
3	sachets GanoCafé Schokolade
1	cup mini marshmallows
8	oz. hot water
1	sachet GanoCafé Classic

Directions:

1. Pour the cream into a large mixing bowl. Use an electric mixer to beat the cream until stiff peaks form.
2. Carefully fold the sweetened condensed milk into the whipped cream, and do the same with the Schokolade powder and the mini marshmallows.
3. Transfer the mixture to a 9" x 5" loaf pan. Smooth out the top with a spatula. Place in the freezer for at least 6 hours or overnight.
4. Remove the ice cream from the freezer and set it aside to allow it to soften slightly. In the meantime, prepare your GanoCafé Classic by mixing the sachet contents with 8 oz of hot water.
5. Place one scoop of ice cream in a small bowl and top with 2 oz of GanoCafé Classic. Enjoy!



NUTRITIONAL FACT:

Cocoa is rich with natural organic compounds called polyphenols. These polyphenols, especially the flavanols found in cocoa, have antioxidant effects. They are also thought to reduce inflammation, which benefits wellness in the body. Together, cocoa and Ganoderma lucidum are a match made in heaven.

schokolade An Enriched,
Savory Hot Chocolate

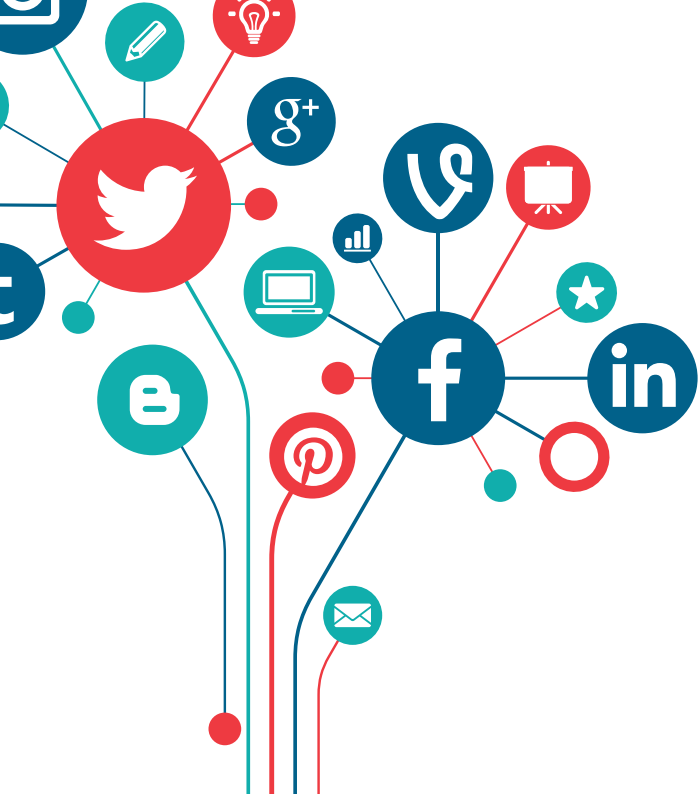
**TRY IT AND ADD TO YOUR
NEXT AUTOSHIP ORDER!**

Retail:
\$29.00

Wholesale:
\$21.00

Rewards Points

- Purchase 5
- Redeem 30
- #502
- PV/CV 18/16.8



TIME TO SHARE

Gano Excel's Social Media Stars of the Month: Claudia Ortiz, Isley Becerra, and Aida R. Wigerman!

Congratulations and thank you, Claudia, Isley, and Aida for using social media as an important tool to leverage your Gano Excel business!

-  /ganoexcel.northamerica
-  @ganoexcel
-  @ganoexcelusa
-  /OfficialGanoExcelUSA



Instagram: Claudia Ortiz
 (@claudiaortizromo)

"Prepare your day with energy and nurtured. ☕☕🥰"

Do you want to be next month's Social Media Star?

Make sure to use #ganoexcelusa and #ganoexcelnorthamerica and tag us in all of your Facebook, Instagram and Twitter posts!



Instagram: Isley Becerra
 (@ganosaludmiami)

"❤️ We love tea with red fruit and in addition it brings nutrients to my body with the Ganoderma lucidum..."



GLOBAL CORNER



The world's first ferris wheel was created for the World's Fair in Chicago, Illinois in 1893! Since then it has become a classic attraction

for festivals around the world. Another classic? GanoCafé has been enjoyed as the daily cup of coffee for many Americans since it was first introduced in 2002.



Instagram: Aida R. Wigerman
 (@agudeloaida)

"☕☕"



LEADERSHIP SPOTLIGHT



DIAMOND

Jesus Ruano

"It means being a product of the product, and sharing with everyone, everywhere,"

Jesus Alfonso Ruano Leal is an energetic new Diamond with Gano Excel. At age 29, he is just one of a new generation of young leaders that are bringing Gano Excel to more households across the USA. Once simply a lover of GanoCafè, now he lives out his Gano Excel business proudly everywhere he goes. What does that mean? *"It means being a product of the product, and sharing with everyone, everywhere,"* Jesus says.

Growing up in Sinaloa, Mexico, Jesus had always imagined his adult life revolving around being an employee of someone else. However, his grandparents had also raised him with values to serve and to have a greater purpose in life. Even after pursuing years of education for a career in psychology, he could not shake the core desire for that purpose. He was helping others find wellness through his job as a therapist, even seeing personal growth. However, when he caught the vision of Gano Excel, this purpose became even more clear. *He loved the direct impact he could have on the wellness and economic independence of many people through his Gano Excel business.*

He invests heavily in meeting with people and listening to their needs. He presents the products and the business opportunity. He invites them to a coffee break, meeting or event. He explains the benefits that a Gano Excel business could have for their specific situation. He proudly pulls out his own coffee at restaurants, and shares samples with prospects he meets on an errand. And despite never stopping with his mission, he feels more free than he's ever felt!

Jesus may never resist sharing the amazing benefits of Ganoderma lucidum with a stranger, but he also enjoys not being obligated to someone else's schedule or demands. He sets his own goals and his own schedule. He can relax in the morning, meet for coffee with a friend in the afternoon, and socialize with fellow Affiliates at night. All while growing his team, advancing their knowledge about the business, and meeting his own financial goals. Right now, not only is he happy to say that he is his own boss, but his Gano Excel business pays for his car payment and more.

He loves that Gano Excel Founder and Global President Mr. Leow Soon Seng has designed the Gano Excel business opportunity so that no person takes on this mission alone; you work as a team to help more and more people take steps to support their wellness. He credits his recent Diamond rank advancement to the support and encouragement of his entire team. His goal for the next 12 months is to grow and strengthen his team to include five more Diamond rank advancements. *He believes that not only will this create a stable business organization, but it will advance his mission to impact more lives for the better.*



CRISTIAN MEDINA

VICTORVILLE, CA

*Cristian Medina is a Gold from Victorville, California. Not only is his Gano Excel business a family business, but his Gano Excel team is like a second family to him. He loves the opportunity to be his own boss as he helps to advance the mission of spreading health and wealth to others. Having control over his schedule and his goals has been a tremendous blessing for his mental health. **He knows many who are stressed out trying to meet the demands of traditional jobs. Instead, Cristian has discovered the joy of meeting new people and socializing with a purpose.***

He first found out about Gano Excel from his mother. He remembers the first time he tasted the delicious flavor of GanoCafè. He began drinking the Ganoderma-enriched coffee to benefit his system balance. Now he loves sharing all about the phytonutrients, antioxidants and other benefits of Ganoderma lucidum with others. He is grateful that such a quality product comes with the amazing opportunity to help others elevate their lifestyle and open the door to greater freedom.

Since enrolling with Gano Excel, Cristian has already shared about Gano Excel with many, and has built a team of Affiliates, each with their own "Why" for pursuing a better life. Together, they discuss goals and plan strategies to meet those goals. They encourage each other and provide feedback on how to best present the products and the opportunity with others. They grow personally and professionally with skills and qualities of leadership. He has had the pleasure of being mentored by Diamonds Omaira Barreto and Jesus Ruano, as well as Royal Diamond Ruben Cardenas.

Ruben has been a particularly inspiring mentor to Cristian. *He says that he looks up to Ruben's example of humility and empathy for others.* Seeing Ruben's success proves to him that putting others first is the way to build your own reward. He looks forward to continuing to grow his team as well as pursuing some big dreams for himself — including purchasing a house for his mother. He thanks his Diamonds for sharing their knowledge, time and humility. He thanks Gano Excel for giving him the tools and resources he needs to grow. *He especially thanks his loved ones who have supported him in this journey. "Together we are making our dreams happen!"*

EMPLOYEE HIGHLIGHT

Meet Danitza Hernandez!



"I love having the ability to turn someone's day around. We have the opportunity to make each interaction count, no matter how big or small. Being in Customer Service for 10+ years has taught me that a positive experience is remembered long after the service is rendered. I'm glad to later read about how a call with Customer Service made someone happy to be a part of Gano Excel."



DIAMOND EXCELLERS



LIVING UP TO OUR FULL POTENTIAL

Look at all the amazing energy Gano Excel has got going on this month! We are very happy to celebrate and recognize the following rank advancements for their commitment and dedication. These Affiliates are fired up! They are making a difference in their lives and the lives of others. They are spreading health and wealth to new families all across the USA! It is a pleasure to watch as they excel to new heights.

These special Affiliates have demonstrated their ability to motivate and elevate others. They set positive examples for existing and new Affiliates. They act; they make it happen. It takes courage and discipline to advance and inspire others to do the same. Congratulations from your Gano Excel family!

RANK ADVANCEMENTS

GOLD

Gracia Araiza
Leopoldo Bonilla
Gabriela Duque
Jaqueline Gonzalez
Rosana Lopez
Edward Mendez Quintero
Silviano Pelayo
Araceli Sanchez

BRONZE

Delia Brooks
Sandy Dayana Colorado
Chris Guillory
Adriana Mazariegos Moreno
Saul Rosas Ayala
Gabriela Salgado
Diana Torres

SILVER

Leonel Anibal Cruz	Santos Garcia	Eva Munguia	Noemi Vasquez
Erendira Arreola	Julio Gonzalez	Elsy N. Borja	Nicolasa Vasquez
Blanca Ayala	Rosa Maria. Gonzalez	Luz Ma. Olmedo Gomez	Raymundo Velazquez
Maricela Beltran	Carol Guaqueta	Jose Quenay	Arely Velazquez
Cecilia Delgado	Glenn Hernandez	Paula Ramirez Santiago	Ernesto Yances
Roberto Diaz	Sandra Hernández	Delilah Rivas	Pedro Zaleta
Marjorie Diego	Refugio Ibarra	Maria Rodriguez	
Maria Guadalupe Estrada	Jazmine Lazaro	Maria G. Sanchez	
Maria Guadalupe Farias	Santos Margarito	Nelly Silvestre	
Manuela Franco Hoyos	Arianna Mendez	Cuathemoc Solis	
Harrison Galicia	Zayda Mendez Rojas	Isa Solis	
Guillermo Galicia	Aidan Mitsis	Nidia Torres	
Lucia Gaona Lopez	Paola Morales	Nora Torres	
Paola Garcia	Jhon Munera	Marilu Uribe Castañeda	





GANODERMA PRODUCTS

A healthier lifestyle is within reach!

You may have heard of an amazing mushroom called Reishi, or Lingzhi, which means “divine mushroom.” *Others have called it the “mushroom of immortality.” Wow! These are simply other names for what we believe is one of the greatest herbs the earth has to offer — *Ganoderma lucidum*!* This herbal mushroom has been legendary since ancient times when simply finding it in the wild was said to bring good fortune, and consuming it would bring longevity. *Today, scientific studies have shown that the bioactive compounds in Ganoderma positively support healthy cells across the body, from the brain to the liver and the immune system.*

We are ready to SHARE the goodness of Ganoderma with the whole world! Mr. Leow Soon Seng developed specialized greenhouses that can cultivate potent Ganoderma mushrooms in just a few months’ time. Gano Excel has invested in 100 of these greenhouses to meet the growing demand of Ganoderma on a global scale. We own state-of-the-art processing and packaging facilities that keep our Ganoderma free from contaminants. Plus, our vertically integrated logistics give us the ease of shipping to over 65 countries worldwide.

Our simplified approach allows us to provide the invaluable benefits of Ganoderma lucidum at an affordable price! Skip the expensive markups in retail stores with the fresh and delicious flavors of our instant-ready hot and cold beverages. The pre-packaged drinks stay fresh longer without losing an ounce of potency. You can bring the goodness of Ganoderma into your life for much less than the cost of your typical fountain drink — and healthier for you, too!

Not only are we convinced you will save money, but you can actually make money by taking advantage of Gano Excel's business opportunity! Are you ready to start having your coffee pay YOU? *Enroll as a Gano Excel Affiliate today!*

Introducing
new
Go! Gano



Enjoy
our new smart
beverage in three delicious
flavors. Each flavor provides
a unique boost to your day.
Plus, all three are enriched
with the world's finest
Ganoderma lucidum. Perfect
for your healthy lifestyle!



Go! Gano Revive



Get up and GO with this energy-infused drink! REVIVE is a mix of all your needed daily vitamins, as well as your needed daily dose of calcium and potassium. Boost your immune system with vitamin C, and jumpstart your energy with caffeine and ginseng extract. All of this together with your daily Ganoderma lucidum will surely get you going, whether it's to work, school or the gym!

Contains:

Ganoderma lucidum
Magnesium
Potassium
L-Theanine
Alpha Lipoic Acid
Caffeine (Natural)
Panax Ginseng Extract

Go! Gano Restore



Find your focus and balance throughout the day with RESTORE! Not only will you be getting a healthy mix of aloe vera, turmeric, spinach and spirulina, but it tastes great too! With the flavors of blueberry, acai, goji and other delicious berries, this smart beverage is rich in antioxidants and powerful superfoods to keep the body performing at its best. Combined with all-natural Ganoderma, this drink will keep you balanced all day long!

Contains:

Ganoderma lucidum
Spirulina
Aloe Vera
Ashwaganda Root
Acai Berry
Turmeric
Goji Berry Powder
Quercetin
Spinach Powder

Go! Gano Refresh



After working hard, it's time to REFRESH! This boost of hydration includes the replenishment of important electrolytes for whole-body health. Plus, it's enriched with beet juice powder, ginger root, and Ganoderma lucidum. With delicious lemon flavor, this citrus beverage will leave you feeling fresh and hydrated. There's no better team than Ganoderma and electrolytes to reboot your system!

Contains:

Ganoderma lucidum
Cordyceps
Beet Juice Powder
Ginger Root Extract
Calcium
Magnesium
Potassium
Chloride
Sodium

GoGano.GanoExcel.us

Our retail brand of comfort beverages, from premium tasting wellness coffee and tea to silky enriched hot chocolate, each chockfull of 150+ antioxidants, 200+ phytonutrients and the power of Ganoderma lucidum.



3-in-1

When everything is done on-the-go, grab a beverage that is both convenient and, simply... better! Start the day with an antioxidant boost produced by premium roasted coffee, non-dairy creamer, and Ganoderma lucidum. Be proactive about your health and make the choice that is quick, easy and delicious!

Retail:	Wholesale:	Rewards Points
\$28.00	\$20.00	<ul style="list-style-type: none"> <li style="width: 50%;">• Purchase 4.5 <li style="width: 50%;">• Redeem 27 <li style="width: 50%;">• #501 <li style="width: 50%;">• PV/CV 17/16



classic

No gimmicks, no frills... this beverage is for the coffee purist. A potent and consistent boost of energy, this instant black coffee enriched with the Smart Mushroom, Ganoderma lucidum, balances the immune system with every savory sip. Start your mornings with the smart choice, Ganoderma!

Retail:	Wholesale:	Rewards Points
\$28.00	\$20.00	<ul style="list-style-type: none"> <li style="width: 50%;">• Purchase 4.5 <li style="width: 50%;">• Redeem 27 <li style="width: 50%;">• #505 <li style="width: 50%;">• PV/CV 17/16



tongkat ali

Experience the "G" force of this endurance-building beverage! By combining ginseng and Ganoderma lucidum, it's hard to deny the herbal healing properties that promote physical stamina and mental agility. The purity of these ingredients, when mixed with premium roasted coffee and Tongkat Ali, ensure that everything entering your body is working for you and not against you.

Retail:	Wholesale:	Rewards Points
\$28.00	\$20.00	<ul style="list-style-type: none"> <li style="width: 50%;">• Purchase 4.5 <li style="width: 50%;">• Redeem 27 <li style="width: 50%;">• #506 <li style="width: 50%;">• PV/CV 17/16



schokolade

Encouraging kids to start maintaining a balanced lifestyle is important, but not always easy to do. But with this chocolatey beverage, it is much easier to be proactive! By blending ground roasted cocoa beans with non-dairy creamer, skim milk and Ganoderma lucidum, this enriched, hot chocolate beverage delivers an antioxidant boost for kids and adults alike.

Retail:	Wholesale:	Rewards Points
\$29.00	\$21.00	<ul style="list-style-type: none"> <li style="width: 50%;">• Purchase 5 <li style="width: 50%;">• Redeem 30 <li style="width: 50%;">• #502 <li style="width: 50%;">• PV/CV 18/16.8



mocha

Who can resist indulging in chocolate... especially when it's enriched? When desire strikes, reach for the beverage that naturally detoxifies AND tastes delicious! A simple blend of premium roasted coffee, cocoa powder, and Ganoderma lucidum is just the trick to boosting the immune system while satisfying those chocolate cravings at the same time!

Retail:	Wholesale:	Rewards Points
\$35.00	\$24.00	<ul style="list-style-type: none"> <li style="width: 50%;">• Purchase 5.5 <li style="width: 50%;">• Redeem 33 <li style="width: 50%;">• #503 <li style="width: 50%;">• PV/CV 21/19.2



rooibos tea

As an alternative to the delicious coffee products, this caffeine-free herbal tea will heal with each sip. High in iron, calcium, potassium and other nutrients, this Ganoderma-infused beverage cleanses and balances the body. With an intoxicating floral aroma and naturally sweet taste, this will definitely be your cup of tea!

Retail:	Wholesale:	Rewards Points
\$28.00	\$20.00	<ul style="list-style-type: none"> <li style="width: 50%;">• Purchase 4.5 <li style="width: 50%;">• Redeem 27 <li style="width: 50%;">• #504 <li style="width: 50%;">• PV/CV 17/16



hazelnut

Hazelnuts are known to be high in essential nutrients. While consuming a tub of Nutella may not quite be the best dieting choice, mixing hazelnut with dark coffee and infusing it with Ganoderma lucidum is! With the antioxidants in Ganoderma plus the natural proteins in hazelnuts, this beverage is guaranteed to create a perfect balance in body, mind and taste buds!

Retail:	Wholesale:	Rewards Points
\$35.00	\$24.00	<ul style="list-style-type: none"> <li style="width: 50%;">• Purchase 5.5 <li style="width: 50%;">• Redeem 33 <li style="width: 50%;">• #508 <li style="width: 50%;">• PV/CV 21/19.2



c'real

This breakfast favorite is formulated to boost energy and strengthen the immune system before ever leaving the house! With a power-packed combo of Ganoderma lucidum, Spirulina, and non-dairy creamer, C'Real serves as a simple, delicious way to get the body balanced and on track for a smart start to the day.

Retail:	Wholesale:	Rewards Points
\$28.00	\$20.00	<ul style="list-style-type: none"> <li style="width: 50%;">• Purchase 4.5 <li style="width: 50%;">• Redeem 27 <li style="width: 50%;">• #507 <li style="width: 50%;">• PV/CV 17/16

Our daily-use line of enriched products include personal care products such as toothpaste and soap, and are complimented by a wide range of legendary body balance supplements.

Gano Fresh



Smart smile, smart you! This all-natural, non-abrasive toothpaste is fluoride free, with the added benefit of Ganoderma lucidum. Maintain healthy gums and strong teeth with this refreshing, enriched toothpaste.

Retail: \$19.00 **Wholesale:** \$14.00

Rewards Points

- Purchase 3
- Redeem 18
- #302
- PV/CV 11/11.2

Gano Soap



Smart habits aren't exclusive to what's happening inside the body, but outside as well. Achieve full-body revitalization with this Ganoderma infused soap. With the addition of goat's milk and vitamin E, it is perfect for sensitive skin. It will leave you feeling refreshed, revitalized and silky-soft.

Retail: \$17.00 **Wholesale:** \$13.00

Rewards Points

- Purchase 3
- Redeem 18
- #301
- PV/CV 10/10.4



Ganoderma

Ganoderma's beta-glucans and antioxidants provide core cellular support that helps you feel your best. Experience the powerful benefits of Ganoderma for holistic balance, natural energy and rejuvenation.

Retail: \$59.00 **Wholesale:** \$39.00

Rewards Points

- Purchase 9
- Redeem 54
- #801
- PV/CV 36/31.2



Cordyceps

Cordyceps militaris is one of the most valued mushrooms in Chinese medicine, and one of the most potent. Give your body the extra support it needs to feel strong and replenished. Experience whole body rejuvenation on a daily basis.

Retail: \$58.00 **Wholesale:** \$41.00

Rewards Points

- Purchase 9.5
- Redeem 54
- #808
- PV/CV 30/32.8



Excellium

The only Ganoderma supplement produced with your brain in mind! Natural Ganoderma mycelium supports mental alertness and clarity, promotes effective brain function and provides the mental stamina you need to get through the day.

Retail: \$59.00 **Wholesale:** \$39.00

Rewards Points

- Purchase 9
- Redeem 54
- #803
- PV/CV 36/31.2

Gano Excel's line of Go! Gano smart beverages provide all-day solutions that quench your thirst and provide functional benefits! Go! Gano comes in three delicious blends of our signature Ganoderma lucidum and specially selected superfoods that each bring a unique boost to your body.



refresh

Recover from your day! This promotional drink will hydrate and rejuvenate after a long day of working, and it's also a great replenisher after a workout session. The citrus flavors taste great, while all the electrolytes and hydration rush in to reboot your system!

Retail: \$42.00 **Wholesale:** \$30.00

- #520
- PV/CV 24/15



restore

Power through your day! This seasonal drink will give you the superfoods you need to stay healthy, focused and balanced all day long. The sweet berry flavor combined with all the right ingredients to give you your daily dose of greens has never tasted (or made you feel) better!

Retail: \$42.00 **Wholesale:** \$30.00

- #521
- PV/CV 24/15



revive

Start your day off right! This new promotional drink is optimized to hydrate and caffeinate instantly, flavored with real fruit juice and a refreshing taste. Get an extra boost in a fun and easy way to jumpstart your day!

Retail: \$42.00 **Wholesale:** \$30.00

- #522
- PV/CV 24/15