

# SHADE

AUGUST 2021



 gano excel

| An Opportunity  
for Everyone!

| Chris Gardner's World  
Class Example of Tenacity

| Top Ten Ways to  
Leverage Residual Income

| Actualize: Productive  
Ways to Spend 15 Minutes





*It all starts with a dream - your dream for your life. You decide your path. You decide your future. Imagine the possibility and turn it into reality.*

*Do you know someone who is ready to change their life but needs the inspiration to take the first step? Invite them to Imagine, a fun and colorful event with appetizers, live entertainment, prizes and more!*



**SEPTEMBER 25, 2021**

**Reserve your seat today.**

**Tickets on Sale Soon!**

**Gano Excel National Headquarters  
15439 Dupont Ave, Chino, CA 91710**

***Special \$15 Early Bird Price through August 31! Prices will go up.***



# CEO MESSAGE



For millennia, humankind has looked to the sky in wonder and awe. The stars, planets and other heavenly forces have captivated the imagination of souls of every civilization on earth. The balance of chaos and order, danger and beauty, has guided philosophers across the ages to make sense of the world and their circumstances. Some may look to the starry sky and escape to adventures and expeditions across the final frontier. For others, it may emphasize the feeling of a shared humanity by those here on Earth. One thing is certain, looking to the sky can be like looking into a mirror. The more we take in the mystery and beauty of the sky, the more we can grow in touch with who we are inside.

Who are you inside? Are you an achiever, ready to lead yourself and others to win? Or perhaps you are a harmonizer, finding joy in uniting a group of people together under a common mission? However you see yourself, the opportunity to SHARE is open for you. It doesn't matter who you are or what background you come from. Join a team of people who are working to actualize the future they want for themselves. You can make tomorrow today by taking the first step.

Every dream starts with step one. All it takes to start your very own wellness business is to enroll with Gano Excel today. You do not need a building, a degree, or a million dollars to get started. Simply choose the enrollment path that works for you. This opens the door to an earning opportunity rooted in sharing the revitalizing power of Ganoderma lucidum with others. Sharing a cup of coffee or a cold smart beverage is the simple way to start a conversation with someone about how they can change their life.

It is easy to look at the stars and dream about what is far away. However, all you need to get started is already inside you. You simply need a commitment to take one step at a time. Order a sample pack to share with a prospect. Share your favorite GanoCafé recipe on your social media. Join us for our Imagine event on September 25th. These small steps can turn into a giant leap for your dreams and your lifestyle. I look forward to hearing your story of success very soon.

Sincerely,

Mr. Ooi Chin Aik,  
Chief Executive Officer, Gano Excel | North America



## A Monthly Publication

CEO Message	3
Chris Gardner's World Class Example of Tenacity	4
Top Ten Ways to Spend Residual Income	5
Company Updates	6
Actualize: Productive Ways to Spend 15 Minutes	7
Product Highlight and Recipe	8
Global Corner	9
Time to SHARE	9
Leadership Spotlight: Ruben Cardenas	10
Emerging Leader: Omaira Barreto	11
Rank Advancements	12
Ganoderma Products	13
GanoPlus	14
GanoCafé	15
GanoDaily	16



**GANO EXCEL | USA**  
15439 Dupont Ave.  
Chino, CA 91710

**Corporate Office Hours:**  
Mon - Fri: 8 a.m. - 5 p.m.  
Tel: (626) 480 - 7550  
Fax: (626) 898 - 9669

**Customer Service Hours:**  
Mon - Fri: 8 a.m. - 5 p.m.  
Tel: (626) 338 - 8081

**Will-Call Hours:**  
Mon - Fri: 10 a.m. - 4 p.m.  
Sat: 10 a.m. - 3 p.m.

**Denver**  
4621 Peoria Street, Unit H  
Denver, CO 80239  
(303) 468 - 8654

**Fresno**  
3620 West Shaw Ave.  
Fresno, CA 93711  
(559) 892 - 0727

**Attention: At this time, Denver and Fresno Will Call Centers are open for pick-up only.**

**GanoExcel.us**



## ***CHRIS GARDNER'S WORLD CLASS EXAMPLE OF TENACITY***

Chris Gardner is an example of never giving up. However, far from just hanging on to an idea, Chris's life shows the value of giving 100% of your best effort toward accomplishing your dream. He chose not to see himself as a victim, but instead as a champion. He rose every day to fight against the hardships in his life and achieve the life he wanted for himself and his family.

Chris Gardner had a tough climb to the success he now knows today. He survived and overcame what he calls "cycles" that can keep people from breaking free. These included abandonment, abuse, and his mother's incarceration for a period of time. He joined the U.S. Navy at the end of high school and became interested in medicine. After his service, he worked with cardiac surgeon Dr. Robert Ellis on a clinical research project in San Francisco. However, the research was cut short due to a gap in funding. When it was clear a career in medicine was not for him, he decided to pursue what he saw as a more lucrative job selling specialized medical equipment and supplies. During this time, Chris became a father to his son, Chris, Jr.

Being a father solidified his desire to rise about the hardship that he grew up with. Responding to a sales call one day, he encountered a well-dressed man driving a red Ferrari. Asking what that man did for a living, he responded that he worked as a stockbroker. Chris decided to make becoming a stockbroker his goal. However, he was not in a favorable position. Chris had been arrested for unpaid parking tickets, had no experience, no money and no connections. ***These obstacles did not make him give up. He still gained a position in a training program at a major stock brokerage firm.***

He was thrilled to have the opportunity to work toward his dream. However, the training program was an unpaid position. With no paycheck and no savings, Chris ended up homeless with his toddler son for nearly a year. He did not give up. He worked harder than any other intern and aced his brokerage exam and was recruited by Bear Stearns & Company in San Francisco. His story of overcoming this challenge is so inspirational that it became the subject of a 2006 film, *The Pursuit of Happiness*, starring Will Smith as Chris.

Chris excelled in his career as a stockbroker, becoming a millionaire and publishing two books about his journey and philosophy of self-actualization. He eventually retired to spend his time with charitable work in the U.S. and abroad. He is quoted as saying ***"the cavalry is not coming." It is up to you to do what needs to be done to succeed. He also remarks that his success came down to a mindset of being "world class."*** He defines being world-class as being the best in the business. When someone in your industry is asked who is the best, Chris says that every competitor will say their name first, but your name better be second.

***As a Gano Excel Affiliate you have a great opportunity — to elevate your lifestyle through the health and wealth of Ganoderma.*** What's more, you have the opportunity to help others do the same. Changing lives for the better is an extraordinary mission. That mission starts with simply sharing a cup of coffee. ***Every journey comes with challenges, but taking your goals one step at a time with a "world class" attitude can build a business of which you are most proud.*** Stay motivated. Don't give up. Like Chris Gardner, you can achieve the life you envision for yourself.

# TOP TEN

## Ways to Leverage Residual Income

*Gano Excel offers 11 Ways to Earn through its generous compensation plan. You can earn cash immediately by engaging in retail sales and achieving bonuses and rebates. You can also earn residual income based on the production of your entire team over time. Building an organization that generates residual income is a long-term goal for many leading Affiliates because it gives them a path to the lifestyle they want for themselves and their families. What does that lifestyle look like? Here are some ideas on how you could spend extra residual income from your Gano Excel business!*

1

**Go All Out With Date Nights.** Take your weekly date nights to the next level. Treat yourself and your partner to a memorable helicopter tour, order a limousine to that 5-star restaurant, or even fly to Vegas for the night!

2

**Take a Family Vacation.** Save up that residual income toward a trip to a destination the whole family will enjoy. Quality time away with your loved ones will give you memories to treasure for the rest of all your lives.

3

**Donate to a Good Cause.** You may have always wanted to support a cause that is close to your heart, but didn't have the means to give. Now could be the opportunity to change someone else's life through a charitable gift.

4

**Add Value to Your Home.** Tackle some projects around your home that will increase its value. That could include remodeling your bathroom or kitchen, landscaping, planting a garden or even just some simple redecorating!

5

**Give Your Home a Tech Makeover.** Upgrade your lifestyle by installing the latest smart technology around your home. Start with a home office, but don't stop there. Control everything with your voice from windows and lights to your thermostat and appliances.

6

**Continue Your Education.** You can enroll in a local or online class to learn new skills for your career, or just for fun! Whether the topic is painting, business or biology, you can enrich your knowledge to improve your life.

7

**Turn Heads with Style.** Residual income can do wonders for your look! From head to toe, let your stylist go all out. Dress in the finest fashions of the season with a dream collection of items that make you feel great.

8

**Drive Your Dream Car.** You may be able to manage turning a few heads with a sweet car upgrade. Whether it be an improvement to the interior, exterior, or a whole new make and model, loving the car you drive is a feeling that is hard to beat.

9

**Save for a Rainy Day.** Don't let unexpected mishaps drain your hard earned savings. Protect yourself against emergencies by starting a rainy day fund. It can give you peace of mind and help you to feel more confident about your finances.

10

**Boost Your Long-Term Goals.** You can also make great progress toward bigger goals like saving for retirement, paying off your home, saving up a down payment, or paying for a child's college education! These will take longer to achieve, but every bit helps!



★ ★ ★ HOME ★ ★ ★  
**SWEET**  
★ ★ ★ Home ★ ★ ★  
**PROMOTION**

*Do you know someone who wants to reactivate their Affiliation with Gano Excel? Make it happen this summer! Now through September 30, 2021 we are waiving the reactivation fee!*

Reactivation must include 50PV+ order plus an active AutoShip profile. Call our Customer Service at (626) 338-8081 and come home to Gano Excel before the summer's over!

**\$0** reactivation fees

*Elite* 88

Promotion runs July 26, 2021 - January 30, 2022

*Our new Elite 88 Promotion wants to send YOU to our exclusive leadership conference in the fabulous Caribbean isles! The Elite 88 Leadership Conference brings together the top leaders from across the Americas to learn and network together in 2022!*

Receive personal leadership coaching, learn about Gano Excel's latest innovations and bring home a heart to change more lives through the simple act of sharing!

Earn your spot by reaching 88 points and meeting the GCV requirement of this exciting promotion! Visit [promotion.ganoexcel.us](http://promotion.ganoexcel.us) for details on how to play!



**YOU COULD  
BE NEXT!**



**WIN \$100**  
**BY VERIFYING**  
**YOUR ACCOUNT!**

Gano Excel's new monthly giveaway is for Affiliates who verify their account using their mobile phone. One winner will be selected from all verified Affiliates to win \$100 cash.

Verify your account in 4 easy steps! Visit [ganoexcel.us/training](http://ganoexcel.us/training) for a step-by-step guide on completing this process.



# PRODUCTIVE WAYS TO SPEND 15 MINUTES

*Time is essential. It is our most valuable resource. We hear so often how discovering freedom over time is the greatest gift a Gano Excel business offers our Affiliates. Now that you are the boss of your schedule, you can plan to spend your time the way you want. Spend more time with your children in the morning. Give your partner the time they want with you at night.*

*If you are new to a home-based business, you soon realize that freedom over your time takes discipline and motivation in order to keep yourself productive. Dividing your time into manageable tasks helps you to stay in control of your day. A house and home can alone provide enough work day in and day out to keep you from running a productive business. Be intentional and set aside 15 minutes to focus on specific tasks throughout the day. Here are just some ideas on what you can accomplish using that time.*



## Socialize

Get on the phone and check in with a friend or two who could use the health and wealth of a *Ganoderma lucidum* business. Invite them to catch up with you 1-on-1 later in the week, then plan a creative way to show each of them you care.



## Harmonize

Call up a new Affiliate in your organization and walk them through how to place an order using their Back Office, or another essential task that will help them manage their business. Helping them on their road to success will help you too!



## Actualize

Brainstorm sources of inspiration for your leadership. Follow new social media accounts of fellow leaders. Subscribe to a podcast or two that you can listen to every day for motivation. If you still have a minute, record a brief video message of encouragement to your team and send.



## Revitalize

Find a quiet spot to relax and read a chapter in a leadership book, such as *Developing the Leader Within You 2.0* by John C. Maxwell. Then, journal about how to apply it to your business!



## Energize

Get the blood pumping with a short aerobic exercise session. Stretch for two minutes, work out for seven minutes, then stretch for another two minutes. Cool off with a cold glass of Go! Gano REFRESH!



## GO GET 'EM POWER BOWLS

*Fuel your brain with an easy bowl your taste buds will love too! Perfect as a breakfast or snack, this power bowl features some of the brain's favorite all-natural ingredients like fresh berries, omega-3 rich walnuts and chia seeds, and Ganoderma lucidum! We use Go! Gano REVIVE to add a boost of energy. Get ready and GO!*

### Ingredients:

1	cup Greek yogurt
½	cup fresh blackberries
½	cup fresh strawberries
1	Sachet Go! Gano REVIVE
2	tbsp chopped walnuts
2	tbsp honey
2	tsp chia seeds

### Directions:

1. Place your Greek yogurt in a bowl. Pour in the contents of your Go! Gano REVIVE sachet and stir with the yogurt to combine.
2. Slice your fresh strawberries and add to bowl along with blackberries, walnuts and chia seeds.
3. Drizzle honey over the entire bowl. Grab yourself a spoon and enjoy!



### NUTRITIONAL FACT:

*Don't skip the chia seeds! The Mayan name "chia" means "strength." A one-ounce serving packs 4 grams of protein, 11 grams of fiber and 5 grams of brain-boosting omega-3 fats. Along with Ganoderma lucidum, it makes a perfect addition for a strong body and mind.*



# revive

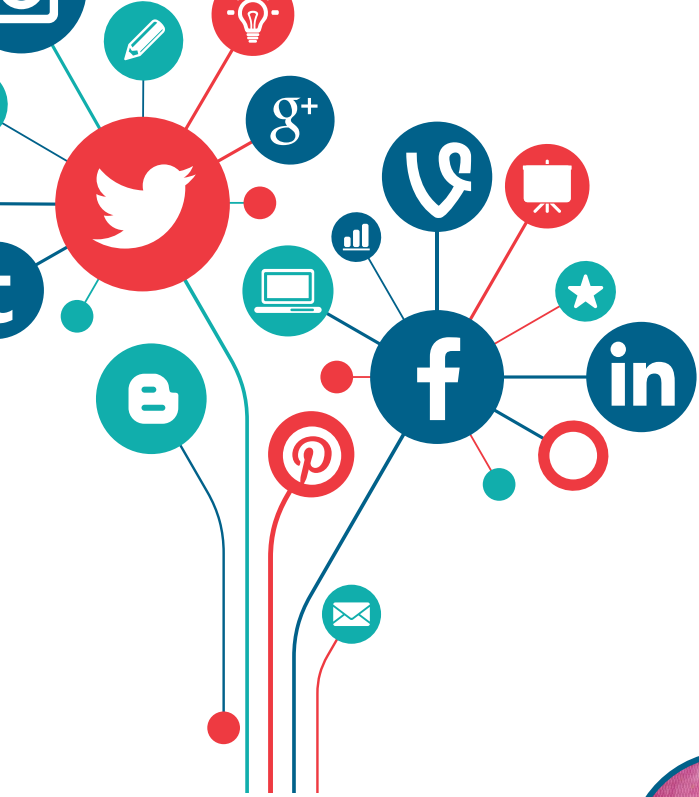
Get up and GO with this energy-infused drink!

**TRY IT AND ADD TO YOUR  
NEXT AUTOSHIP ORDER!**

Retail: **\$42.00**

Wholesale: **\$30.00**

- #522
- PV/CV 24/15



# TIME TO SHARE

## Gano Excel's Social Media Stars of the Month: Mario Pazos-Peralta, Aleja Roman, Leguizamón Yolanda, and Claudia Sanchez Rangel!

*Congratulations and thank you, Mario, Aleja, Leguizamón, and Claudia for using social media as an important tool to leverage your Gano Excel business!*

-  /ganoexcel.northamerica
-  @ganoexcel
-  @ganoexcelusa
-  /OfficialGanoExcelUSA



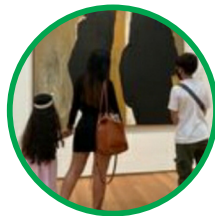
**Facebook: Mario Pazos-Peralta**

"I wake up to drink my favorite Coffee Mocha is Sunday and my body is asking for it"



**Instagram: Aleja Roman (@alejaroman)**

"Long ago, I dreamed of this day!"



**Instagram: Leguizamón Yolanda (@yleguizamón)**

"My day begins with a cup of coffee and a nice reading (bible)"



**Do you want to be next month's Social Media Star?**  
 Make sure to use #ganoexcelusa and #ganoexcelnorthamerica and tag us in all of your Facebook, Instagram and Twitter posts!

## GLOBAL CORNER



The best breakfast in the world? Colombians may suggest a cup of chocolate con queso. A local tradition is melting a chunk of savory cheese in a pot of hot chocolate to drink. Enrich this tasty tradition with Ganoderma lucidum by using GanoCafè Schokolade!



**Instagram: Claudia Sanchez Rangel (@voigt166)**

"REVIVE"



# LEADERSHIP SPOTLIGHT



**ROYAL  
DIAMOND**

## Ruben Cardenas

***"We are going to achieve it one step at a time."***

*Ruben Cardenas, Royal Diamond*, is leading his team to a stronger future. Ruben's business thrived during 2020. During a year when much of the world came to a standstill, Gano Excel kept going. While many others were facing job losses or financial strain, Ruben managed to grow his business like never before. Being his own boss and with the support of Gano Excel, he continued to SHARE the incredible health and wealth of Ganoderma lucidum with others. He credits this success to an increasingly popular product amidst a nation whose attention has turned to wellness. *He continues to see a strong market in 2021 and is optimistic about a long-term shift in consumer interest.*

*In addition to increases in demand, he is thrilled about the new Go! Gano smart beverages that hit the market this year.* The nutritious enriched drinks in berry, greens and citrus flavors are served cold - perfect for summertime! They open up a new market for Ruben with new demographics that are looking beyond traditional coffee for sustained energy and enrichment throughout the day. He is excited at the prospect of bringing in a new generation of Affiliates to SHARE the health and wealth of Ganoderma lucidum.

With all the growth he's seen in the last year, the biggest change that he underwent was a deeper understanding of how to run a successful business from home. Gano Excel has always been a home-based business to Ruben. However, the pandemic of 2020 meant finding ways to SHARE the fantastic Ganoderma-enriched coffee with others without meeting face-to-face. He was amazed at how much of home-based business Gano Excel can truly be. Ruben realized the full potential of meeting and sharing for business online. Along with the freedom of time that he has always enjoyed, it makes spending more time with his family even sweeter.

Introducing virtual meetings and presentations to his business meant that Ruben could communicate across greater distances. Now, his business is not limited to the territory he can physically travel. With more people exploring new technologies than ever before, the transition was smoother than he ever imagined. It was less of a challenge and more of a blessing. He continues to grow new teams in California, Colorado and Texas.

*Ruben continues to evolve and grow as a business leader even after being recognized as one of the world's top ten producers at Gano Excel International's 25th Anniversary event last year.* He never tires of seeing how Ganoderma lucidum changes people's lives. The excellent wellness products are what brought him to the company many years ago. He now turns to mentorship for the next stage of his career as a Royal Diamond.

Teaching others how to duplicate his success has been a great journey. He has learned the value of setting realistic expectations. *"Show them your own results,"* he says. *"It takes it from being an idea or a theory and turns it into a real opportunity."* He will point to his weekly earnings along with his ability to take five vacations every year. He even won a Rolex watch this year through the Seven Super Cycles promotion. *"You have to understand this success is a process and together we are going to achieve it one step at a time,"* Ruben says. Being a mentor to his team gives him a sense of fulfillment. He says watching others achieve their dreams is one of the greatest blessings of his life.



## OMAIRA BARRETO

FONTANA, CA

*Omaira Barreto, a new Diamond with Gano Excel, is this month's emerging leader. She's having a blast of a summer. She advanced in rank in July and is so incredibly thankful to her entire team for their love, support and teamwork that helped her achieve this goal. She also has the pleasure of spending precious time with her daughters and building a business that helps others find a greater sense of wellness. New Go! Gano smart beverages are sparking new interest among her customers, especially in warmer climates. **She is grateful to have such a wonderful opportunity and purpose to take up each day.***

*Being a mom is the greatest joy of her life. When she was first introduced to GanoCafé coffee enriched with Ganoderma lucidum, it was her daughter she had on her mind. She had some concerns about her daughter's well-being. She thought that Ganoderma, with its 200 phytonutrients including 150 powerful antioxidants, could help. Omaira's daughter began to feel energy and vigor*

return to her. She felt a better presence from her mind and body. Seeing this change inspired Omaira to SHARE the revitalizing benefits of Ganoderma.

She knew that Gano Excel offered the opportunity to create an income from sharing the amazing Ganoderma-enriched products with others. She decided that sharing was a joy for her and she wanted to make it her business and her life's work. So, she enrolled as an Affiliate and it has further changed her life. She has been able to support her daughter's education, send financial support to her father in Colombia, and is saving toward a future home.

*The best part of her business is the freedom to work on her own schedule. In the past, her traditional jobs required her to fulfill a demanding schedule that prevented her from spending much time with her family. Now that she works for herself, she can work when she wants and can support her family when they need her. She is grateful to God, her leaders Royal Diamonds Ruben and Maggie Cardenas, and to Mr. Leow Soon Seng, for the blessings and support she has received.*

Not only can she have an impact on her family's life, but she treasures contributing to humanity in her community and around the world. *She loves helping others by introducing them to the revitalizing nature of Ganoderma lucidum, and how easy it is to incorporate the wonderful herb into their life with Gano Excel products.* It takes discipline and a positive mentality. However, the passion from what she saw in her daughter drives her everyday, and she believes spreading this beautiful mission will be a lifelong commitment.



## DIAMOND EXCELLERS

## LIVING UP TO OUR FULL POTENTIAL

Congratulations to all those who advanced in rank this month! It takes hard work to achieve such a substantial change. You've set your goals, pushed past obstacles, distractions and doubts and have come out on top. Thankfully Gano Excel Affiliates don't have to do it alone. Their commitment is met with the support of great leaders, who journey with each one in pursuit of actualizing his or her dream.

It gives us great pleasure to see you strive and reach new ranks. Let's take a look at some of our newest achievers. Remember that you are all very valuable to us at Gano Excel. How lucky to be surrounded by people and a company that helps you reach your goals!



## RANK ADVANCEMENTS

### GOLD

Gudelia Barbosa  
Jose Briones Lopez  
Maria Infante  
Martha Landa  
Cristian Medina  
Gustavo Resendiz

### BRONZE

Christopher Alvear  
Ulmaris Bartolomei  
Luz Becerra Hernandez  
Edgar Diaz  
Carlos Garcia Gonzalez  
Adriana Gutierrez  
Hermes Meldel  
Hernandez

Imelda Perez  
Covarrubias  
Zuleima Planchart  
Andres Restrepo

### SILVER

Gloria Aguilar  
Jackelyne Alvares  
Kelly Dayanna Alvarez Barreto  
Patricia Arellano  
Maribel Arteaga  
Veronica Avila  
Piedad Ayala  
Jose Ballesteros  
Glafira Barragan  
Adrian Benites  
Ezequiel Carrillo  
Rolando Castro  
Luz Castro  
Leticia Cortés  
Ana Cruz  
Linda Cruz  
Alan Dalton  
Cuca Dalton  
Mary Dalton  
Dora Del Toro  
Jorge Del Toro  
Imelda Delgado  
Maria Delgado  
Pablo Dias Mendez  
Carmen Duarte  
Veronica Esquivel  
Elizardo Esquivel  
Maria Esquivel

Estela Farfan  
Luis Fierros  
Teresa Gallenos  
María García  
Wendy Garcia  
Devinder Gill  
Alfredo Gomez Garcia  
Eleazar Hernandez  
Marco Hernandez  
Maria Eugenia Hernandez  
Chintia Hernandez  
María Jauregui  
Maria Lazaro  
Gerardo Leana  
Margarita Lomely  
Jose Miguel Lopez  
Mariana Lopez  
Alondra Madrigal  
Rafaelma Magaña  
Elisa Martinez  
Manuela Martinez  
Eladio Medina Valtierra  
Martha Mellado  
Maria G. Navarro  
Blanca Navejas  
Maria Navejas  
Almayadira Nieto  
Soco Nieto Gavaldon

Aura Margarita Ortiz Daza  
Lucina Palapa-Cabrera  
Guillermina Peña  
Javier Perez  
Ana Rosa Plascencia  
Clotilde Posadas de Duran  
Delfina Rebolgar  
Cristian Rodas  
Neli Rodriguez Santacruz  
Lucrecia Roman  
Magdalena Roman  
Francisca Romero  
Manases Romero  
Roberto Ruiz  
Leidey Sanchez  
Yesenia Sanchez  
Everardo Saucedo  
Nelly Uriostegui  
Francisca Valencia  
Ma. Rosario Valle  
Roberto Vasquez Molina  
Joe Vazquez, Jr.  
Maria G. Vera  
Reyna Vergas  
Consuelo Viveros  
Laura Zalazar





# GANODERMA PRODUCTS

*A healthier lifestyle is within reach!*

Summertime is perfect for enjoying an afternoon on the beach with a frozen piña colada or a barbeque chicken skewer. But that's not all! One thing that is always in season is your health. While fun in the sun has its highlights, it takes an active body and mind. Revitalize with over 200 plant-based nutrients that promote system balance and energy! *The secret is Ganoderma lucidum. Rich in bioactive compounds including 150 antioxidants, it's known to promote a healthy immune system, mental alertness, and more!* Just think of the fun a healthy lifestyle can afford you in the months to come.

*Ganoderma lucidum is the herb that is found in all our enriched products.* It's simply amazing! Although it's been around for centuries, it was in the 1980s that Mr. Leow Soon Seng developed a way to cultivate this mushroom efficiently for global consumption. Over the years we have scaled up to meet the demand of more than 65 countries around the world.

That's millions more active, healthy lifestyles enjoying the summer and all it has to offer. *And because our Ganoderma lucidum ships directly to you, we're able to make it affordable for everyday families to experience the difference.* Our enriched GanoCafé products taste great! Our GanoDaily line also makes incorporating Ganoderma into your day a simple choice. And what could be more perfect for summer than the cold, refreshing flavors of Go! Gano smart beverages. Don't let summer slip away! Try these amazing products today.

Not only are we convinced you will save money, but you can actually make money by taking advantage of Gano Excel's business opportunity! Are you ready to start having your coffee pay YOU? *Enroll as a Gano Excel Affiliate today!*



# Introducing new Go! Gano



**Enjoy  
our new smart  
beverage in three delicious  
flavors. Each flavor provides  
a unique boost to your day.  
Plus, all three are enriched  
with the world's finest  
Ganoderma lucidum. Perfect  
for your healthy lifestyle!**



## Go! Gano Revive



Get up and GO with this energy-infused drink! REVIVE is a mix of all your needed daily vitamins, as well as your needed daily dose of calcium and potassium. Boost your immune system with vitamin C, and jumpstart your energy with caffeine and ginseng extract. All of this together with your daily Ganoderma lucidum will surely get you going, whether it's to work, school or the gym!

### Contains:

Ganoderma lucidum  
Magnesium  
Potassium  
L-Theanine  
Alpha Lipoic Acid  
Caffeine (Natural)  
Panax Ginseng Extract

## Go! Gano Restore



Find your focus and balance throughout the day with RESTORE! Not only will you be getting a healthy mix of aloe vera, turmeric, spinach and spirulina, but it tastes great too! With the flavors of blueberry, acai, goji and other delicious berries, this smart beverage is rich in antioxidants and powerful superfoods to keep the body performing at its best. Combined with all-natural Ganoderma, this drink will keep you balanced all day long!

### Contains:

Ganoderma lucidum  
Spirulina  
Aloe Vera  
Ashwaganda Root  
Acai Berry  
Turmeric  
Goji Berry Powder  
Quercetin  
Spinach Powder

## Go! Gano Refresh



After working hard, it's time to REFRESH! This boost of hydration includes the replenishment of important electrolytes for whole-body health. Plus, it's enriched with beet juice powder, ginger root, and Ganoderma lucidum. With delicious lemon flavor, this citrus beverage will leave you feeling fresh and hydrated. There's no better team than Ganoderma and electrolytes to reboot your system!

### Contains:

Ganoderma lucidum  
Cordyceps  
Beet Juice Powder  
Ginger Root Extract  
Calcium  
Magnesium  
Potassium  
Chloride  
Sodium

Our retail brand of comfort beverages, from premium tasting wellness coffee and tea to silky enriched hot chocolate, each chockfull of 150+ antioxidants, 200+ phytonutrients and the power of Ganoderma lucidum.



## 3-in-1

When everything is done on-the-go, grab a beverage that is both convenient and, simply... better! Start the day with an antioxidant boost produced by premium roasted coffee, non-dairy creamer, and Ganoderma lucidum. Be proactive about your health and make the choice that is quick, easy and delicious!

Retail: **\$28.00** Wholesale: **\$20.00**

**Rewards Points**

- Purchase 4.5
- Redeem 27
- #501
- PV/CV 17/16



## classic

No gimmicks, no frills... this beverage is for the coffee purist. A potent and consistent boost of energy, this instant black coffee enriched with the Smart Mushroom, Ganoderma lucidum, balances the immune system with every savory sip. Start your mornings with the smart choice, Ganoderma!

Retail: **\$28.00** Wholesale: **\$20.00**

**Rewards Points**

- Purchase 4.5
- Redeem 27
- #505
- PV/CV 17/16



## tongkat ali

Experience the "G" force of this endurance-building beverage! By combining ginseng and Ganoderma lucidum, it's hard to deny the herbal healing properties that promote physical stamina and mental agility. The purity of these ingredients, when mixed with premium roasted coffee and Tongkat Ali, ensure that everything entering your body is working for you and not against you.

Retail: **\$28.00** Wholesale: **\$20.00**

**Rewards Points**

- Purchase 4.5
- Redeem 27
- #506
- PV/CV 17/16



## schokolade

Encouraging kids to start maintaining a balanced lifestyle is important, but not always easy to do. But with this chocolatey beverage, it is much easier to be proactive! By blending ground roasted cocoa beans with non-dairy creamer, skim milk and Ganoderma lucidum, this enriched, hot chocolate beverage delivers an antioxidant boost for kids and adults alike.

Retail: **\$29.00** Wholesale: **\$21.00**

**Rewards Points**

- Purchase 5
- Redeem 30
- #502
- PV/CV 18/16.8



## mocha

Who can resist indulging in chocolate... especially when it's enriched? When desire strikes, reach for the beverage that naturally detoxifies AND tastes delicious! A simple blend of premium roasted coffee, cocoa powder, and Ganoderma lucidum is just the trick to boosting the immune system while satisfying those chocolate cravings at the same time!

Retail: **\$35.00** Wholesale: **\$24.00**

**Rewards Points**

- Purchase 5.5
- Redeem 33
- #503
- PV/CV 21/19.2



## rooibos tea

As an alternative to the delicious coffee products, this caffeine-free herbal tea will heal with each sip. High in iron, calcium, potassium and other nutrients, this Ganoderma-infused beverage cleanses and balances the body. With an intoxicating floral aroma and naturally sweet taste, this will definitely be your cup of tea!

Retail: **\$28.00** Wholesale: **\$20.00**

**Rewards Points**

- Purchase 4.5
- Redeem 27
- #504
- PV/CV 17/16



## hazelnut

Hazelnuts are known to be high in essential nutrients. While consuming a tub of Nutella may not quite be the best dieting choice, mixing hazelnut with dark coffee and infusing it with Ganoderma lucidum is! With the antioxidants in Ganoderma plus the natural proteins in hazelnuts, this beverage is guaranteed to create a perfect balance in body, mind and taste buds!

Retail: **\$35.00** Wholesale: **\$24.00**

**Rewards Points**

- Purchase 5.5
- Redeem 33
- #508
- PV/CV 21/19.2



## c'real

This breakfast favorite is formulated to boost energy and strengthen the immune system before ever leaving the house! With a power-packed combo of Ganoderma lucidum, Spirulina, and non-dairy creamer, C'Real serves as a simple, delicious way to get the body balanced and on track for a smart start to the day.

Retail: **\$28.00** Wholesale: **\$20.00**

**Rewards Points**

- Purchase 4.5
- Redeem 27
- #507
- PV/CV 17/16



Our daily-use line of enriched products include personal care products such as toothpaste and soap, and are complimented by a wide range of legendary body balance supplements.

## Gano Fresh



Smart smile, smart you! This all-natural, non-abrasive toothpaste is fluoride free, with the added benefit of Ganoderma lucidum. Maintain healthy gums and strong teeth with this refreshing, enriched toothpaste.

<b>Retail:</b>	<b>Wholesale:</b>	<b>Rewards Points</b>
<b>\$19.00</b>	<b>\$14.00</b>	<ul style="list-style-type: none"> <li>• Purchase 3</li> <li>• #302</li> <li>• Redeem 18</li> <li>• PV/CV 11/11.2</li> </ul>

## Gano Soap



Smart habits aren't exclusive to what's happening inside the body, but outside as well. Achieve full-body revitalization with this Ganoderma infused soap. With the addition of goat's milk and vitamin E, it is perfect for sensitive skin. It will leave you feeling refreshed, revitalized and silky-soft.

<b>Retail:</b>	<b>Wholesale:</b>	<b>Rewards Points</b>
<b>\$17.00</b>	<b>\$13.00</b>	<ul style="list-style-type: none"> <li>• Purchase 3</li> <li>• #301</li> <li>• Redeem 18</li> <li>• PV/CV 10/10.4</li> </ul>



## Ganoderma

Get going with Ganoderma! This supplement is a great way to support the immune system, boost antioxidants, and nurture the body's natural defenses. Take daily as a proactive approach to general well being.

<b>Retail:</b>	<b>Wholesale:</b>
<b>\$59.00</b>	<b>\$39.00</b>

**Rewards Points**

- Purchase 9
- #801
- Redeem 54
- PV/CV 36/31.2



## Cordyceps

Two mushrooms are better than one! Combining the Smart Mushroom with Cordyceps Militaris a double dose of potent energy. Great for reducing stress and slowing down the aging process, this daily supplement strengthens both body and mind. For maximum rejuvenation.

<b>Retail:</b>	<b>Wholesale:</b>
<b>\$58.00</b>	<b>\$41.00</b>

**Rewards Points**

- Purchase 9.5
- #808
- PV/CV 30/32.8



## Excellium

The only Ganoderma supplement produced with your brain in mind! Prepared from thought-enhancing Mycellium, Excellium capsules promote healthier brain function. Gano Excel's Excellium makes getting through the day a breeze!

<b>Retail:</b>	<b>Wholesale:</b>
<b>\$59.00</b>	<b>\$39.00</b>

**Rewards Points**

- Purchase 9
- #803
- Redeem 54
- PV/CV 36/31.2

GANOPLUS

Gano Excel's line of Go! Gano smart beverages provide all-day solutions that quench your thirst and provide functional benefits! Go! Gano comes in three delicious blends of our signature Ganoderma lucidum and specially selected superfoods that each bring a unique boost to your body.



## refresh

Recover from your day! This promotional drink will hydrate and rejuvenate after a long day of working, and it's also a great replenisher after a workout session. The citrus flavors taste great, while all the electrolytes and hydration rush in to reboot your system!

<b>Retail:</b>	<b>Wholesale:</b>	• #520
<b>\$42.00</b>	<b>\$30.00</b>	• PV/CV 24/15



## restore

Power through your day! This seasonal drink will give you the superfoods you need to stay healthy, focused and balanced all day long. The sweet berry flavor combined with all the right ingredients to give you your daily dose of greens has never tasted (or made you feel) better!

<b>Retail:</b>	<b>Wholesale:</b>	• #521
<b>\$42.00</b>	<b>\$30.00</b>	• PV/CV 24/15



## revive

Start your day off right! This new promotional drink is optimized to hydrate and caffeinate instantly, flavored with real fruit juice and a refreshing taste. Get an extra boost in a fun and easy way to jumpstart your day!

<b>Retail:</b>	<b>Wholesale:</b>	• #522
<b>\$42.00</b>	<b>\$30.00</b>	• PV/CV 24/15