

SHARE

JUNE 2021



 gano excel

Talk, SHARE, Connect!

Cami Tellez Reaches Gen Z with Revolutionary Brand

Top Ten Essentials for a Family Vacation

Socialize: Tips to Excel at Follow-Up





Go! Gano **REVIVE** is bursting with energy and delicious berry flavor! All-natural green coffee beans and ginseng extract get you moving, with antioxidants and amino acids to help you get the most out of every step. It's time to GO!

Go! Gano REVIVE. Go Get It.

**#GoGetIt
#Energizelt**



CEO MESSAGE



When you meet someone for the first time, do the two of you simply stand and stare at each other? No, of course not! The purpose of socializing is to SHARE! It is an opportunity to connect with someone else. At the very least, you want to hear from each other and empathize. And if all goes well, you may have the pleasure of helping each other out. People helping people is what we are all about. Specifically, we are on a mission to SHARE health and wealth with every household in the world. We do that through our amazing Ganoderma-enriched products. You do that when you SHARE these products and the opportunity for anyone, no matter their background, to earn income with Gano Excel.

Next time you find yourself with someone new, commit yourself to socializing with them. Talk through your story and ask about theirs. SHARE about what Ganoderma has done for you. As we like to ask, "What do you see in your coffee?" Is it health? There may be wellness benefits you have enjoyed, or healthier habits that you've been able to keep. Is it wealth? Perhaps there is a financial goal you have achieved because of your Gano Excel business. No matter how small or how big, these accomplishments are worth sharing.

You also want to hear from your new friends. What do they want to see change for them? Then, talk through how the Gano Excel opportunity can help them. The enrichment of Ganoderma lucidum and our generous Wealth Plan may be exactly what they are looking for. SHARE a sachet of one of our delicious instant beverages for them to taste the difference while you talk it over. You can even leave them with an Evolution Pack to sample a variety of products on their own.

Invite your new friends to a virtual meeting or live event where they can hear more about the company and opportunity with Gano Excel. They may be interested in one of our Summer Success Series ESPs complete with Go! Gano REFRESH and Go! Gano RESTORE. You can even use the new GE Estimator to estimate what they could be making each month with Gano Excel. So, next time you see someone, don't walk away; start a conversation, connect and SHARE.

Sincerely,

Mr. Ooi Chin Aik,
Chief Executive Officer, Gano Excel | North America



A Monthly Publication

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Attention: At this time, Denver and Fresno Will Call Centers are open for pick-up only.

GanoExcel.us



CAMI TELLEZ REACHES GEN Z WITH REVOLUTIONARY BRAND

As a GE business owner, you know the power of network marketing. Sharing the health and wealth of *Ganoderma lucidum* involves developing a connection with others. Listening to someone's "why" and responding with how the Gano Excel opportunity can help is a great start. Developing those relationships by encouraging new enrollees and teaching them about the business is the next step.

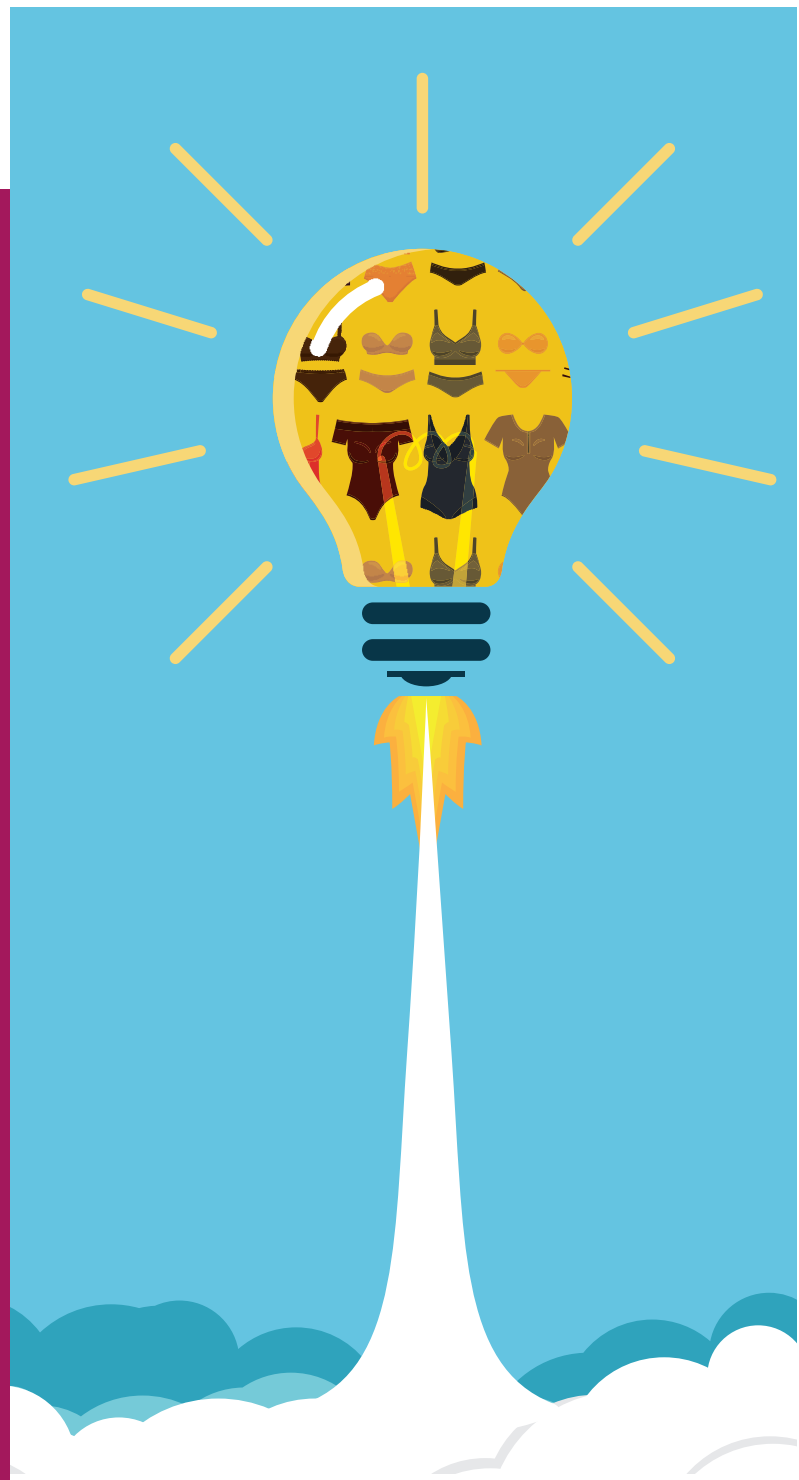
Younger generations especially crave these types of relationships with businesses they support. They want to be heard. They want to feel aligned with you in your values and mission. They want to feel connected. Parade CEO Cami Tellez set out to reach the newest generation of consumers with a brand that is made for them, by them.

An industry Tellez saw as ripe for disruption was in women's underwear. For so long, she saw underwear tell one of two narratives. Either it was made to appear sexy for men, or it was for no one to see at all. She wanted to change that. She realized it was time for these traditional narratives of women's underwear told by a few dominant brands to come to an end. Underwear in the U.S. is a \$7 billion market, and according to Tellez, close to 35% of the market is up for grabs. That is because more and more consumers are becoming dissatisfied with these options.

So Tellez decided to re-write the American underwear story. She says she wanted to establish a brand that will last 10 years and beyond. She dropped out of Columbia University to found Parade, which launched in October of 2019 to a waiting list of over 70,000 customers. She had built a community of brand ambassadors that stood behind what her company was about, its "why," from the very start. Her vision for the company is to become the go-to underwear brand for her.

It was time to make women's underwear an opportunity for self-expression. Tellez seeks to align Parade with values that Gen Z identifies with – expression, inclusivity, and sustainability. She is building a relevant brand by continually listening to what her customer community wants and loves. She understood her customers want a relationship with who they are receiving great products from. They engage on social media. They form communities and provide feedback. Listening to her customers has become the backbone of Tellez' marketing strategy along with demonstrating the type of self-expression Parade is all about.

Fundraising for her startup was challenging at first, but she managed to convince some major investors that Parade is the future of the industry. That includes investors that have backed successful companies like Uber,



Snapchat and Twitter. Along with Gen Z's emphasis on company values, she saw an opportunity in their shift away from traditional brick-and-mortar stores to e-commerce, direct-to-consumer brands and network marketing. As more customers turned to online shopping during 2020, Parade's sales soared. The company's revenue topped \$10 million in its first year, selling over 1 million pairs of underwear and on track to become profitable before the end of 2021.

At Gano Excel, we have an incredible mission to share health and wealth with every household. Our network marketing model ensures that each consumer has a personal connection with one of our amazing Affiliates like you! By sharing how Gano Excel has helped you meet your wellness and lifestyle goals, you can inspire others to take the same step. By listening and engaging, you can grow your business to become a multi-generational success.

Top Ten Essentials for a Family Vacation

Your Gano Excel business allows you to be your own boss and set your own schedule. That includes taking time off when you want. For some, it may be the first vacation you've gotten in years. Finances or the demands of work may have prevented you from taking your family on vacation before, but not now. Now that summer is here, you can't wait to pack your bags and spend some quality time with those you love. Tour new places, eat delicious food, or even just relax in a quiet hideaway. For those new to traveling for pleasure, here are our top ten essentials for your next family vacation.

1



Water Bottles

No matter your destination, it is always important to hydrate. Make sure everyone has a sturdy water bottle they can refill regularly. If driving, you may be able to stash a large pack of bottled water in the back.

2



Go! Gano

Once you have your water, it is easy and convenient to add Go! Gano for added nutrition during your trip, including all the wellness benefits of Ganoderma lucidum! Make sure to also bring along a few mini brochures to SHARE.

3



Healthy Snacks

Avoid stopping at expensive convenience stores for snacks that are packed with unhealthy artificial ingredients. Opt instead to pack some dried fruit, baby carrots, nuts, or protein bars.

4



Sunscreen

Don't let sunburns ruin your vacation! For sunnier destinations, some affordable sunglasses and a hat can provide extra protection. For tropical destinations, you may also want to pack an umbrella, even during summertime!

5



Walking Shoes

You may be surprised how much walking you do when visiting a new place! Pack a comfortable set of flats or sneakers to keep your feet happy while touring your destination.

6



Hand Sanitizer

Traveling often involves coming into contact with frequently touched surfaces, so pack some sanitizer and some disinfectant wipes to help prevent getting sick. A first aid kit is also a great idea to pack along with these items.

7



Camera

While a smartphone may come in handy, a stand-alone camera is less of a distraction. All your vacation pics will be stored separate from your everyday photos and you can spend more time "unplugged" to enjoy your vacation.

8



Downtime Activities

Bring along a few books with puzzles or coloring to keep the kids busy during a long journey. You may want to stay away from markers or stickers that end up everywhere. A simple set of pencils or crayons will work. And don't forget a book or journal for yourself!

9



Sleep Set

Help everyone get some rest with a few travel pillows. Some sets even come complete with earplugs and an eye mask to help tune out the world while taking a snooze.

10



A Family Playlist

Great tunes are a must, especially on longer road trips. Let everyone contribute to the playlist and place it on shuffle! A backup collection of CDs may also be useful in case you lose your phone signal.



Meet Us on the Go! Gano East Coast Tour!

Bring your prospect to learn more about our amazing company! We will be sharing great information about our products, success stories and business opportunities. Plus, we want to meet you!

Boston, MA - June 24

Jersey City, NJ - June 26

Follow us on Facebook for event details:
facebook.com/ganoexcel.northamerica

ESP3
20%

Earn 20% with the ESP-3!

Our biggest ESP-3 promotion yet is ending soon! Earn 20% binary payout for 6 months starting from the purchase date! Get all the benefits of starting your business with an ESP-3 AND earn extra cash with this special promotional rate on binary commissions!

*Act now! This limited time offer ends June 6, 2021!
(Promotion runs Cycle 645 - 652)*



Join us for Give Me 5 - LIVE!

We are opening up the Gano Enrichment Center in Chino, California to host an amazing event for you and your prospects.

Come and learn more about our amazing company, products and industry! Hear Affiliates talk about their personal success sharing Ganoderma-enriched products. Plus, get the latest updates on new products, tools and tips!

Join us for this **FREE Spanish event** on June 5, 2021 from 10 a.m. to 1 p.m.! Seats are limited. To attend in person you must reserve a ticket. **Contact your Diamond for your ticket today!** You can also stream this event live from your home or on-the-go by visiting our Facebook page at the time of the event.

We can't wait to see you all!



Tips to Excel at Follow-Up

When thinking about socializing, your mind may first imagine meeting new people. Networking often involves a lot of first conversations. However, when it comes to growing your business, it's up to you to make sure that first conversation is not your last. Keep the conversation going through a deliberate follow-up strategy. By exercising patience, perseverance and perspective, you can SHARE the health and wealth of Gano Excel to more people.



1. Find the Right Time.

Connecting with prospects during a time of day when they are available is more likely to succeed. This is especially true when sharing videos or websites for your prospect to view. Many people are not able to use their phone during work hours. While industry experts report that the best time for phone calls is generally in the middle of the week between 4pm and 6pm, the best way to determine what works best for your prospect is to ask them.



4. Ask for Action.

Every time you SHARE with your prospect, invite them to take action. This could be as simple as watching a short video, tasting a sample of our delicious products, attending a webinar or presentation, or registering for a corporate event. This gives you something specific to follow up about, instead of “just checking in.” Give your prospect a clear step to take that will help you measure how interested they are.



2. Pace Yourself

When you initially contact your prospect, it can be beneficial to follow up quickly, within an hour, to see if they have followed through with any actions you asked of them such as watching a short video. However, after this initial follow up it is best practice to pace yourself with further contacts. While it is important not to give up too quickly, you also want to increase the time you give your prospect between each contact. For instance, two days, followed by four days, followed by a week, and so forth.



5. Pursue a “Yes” or “No.”

You may not reach your prospect right away. This could be for a number of reasons and is not the best indicator of whether or not your prospect is interested. You could be calling at a busy time of day. They could be on vacation. Experts acknowledge that many people in the industry give up too soon. Do your best to persevere with your follow-up until you hear a “yes” or a “no.” If you do hear “no,” it is best to accept it and continue on with other prospects.



3. SHARE Something New

Try not to simply repeat yourself every time you call. Instead, continue to provide new information to show all that Gano Excel has to offer. Gano Excel has a variety of resources, including videos and articles that you can send easily via an email or text message. These highlight many aspects of the company, our Ganoderma-enriched products, and excellent business opportunity.

One great aspect of Gano Excel's network marketing business model is that your Diamond leaders have learned what works and what doesn't. Your Upline may have a follow up technique that works great for them. Their experience can become your expertise! Reach out to your Upline for additional training on this important part of your business.



LEMON PINEAPPLE SMOOTHIE

Sail the seven seas with this delicious smoothie featuring Go! Gano REFRESH. Mediterranean citrus and tropical flavors of pineapple and banana combine for a sweet and tangy treat. Go! Gano REFRESH mixes instantly in cold water, delivering important electrolytes and bioactive nutrients from herbs like ginger, Cordyceps and Ganoderma lucidum! Simply pop the fruit in a blender topped with Greek Yogurt, REFRESH and ice. Blend it together and enjoy!

Ingredients:

- 1 Sachet Go! Gano REFRESH
- 6 oz. cold water
- 10 oz. frozen pineapple chunks
- 1 ripe banana, peeled
- ½ cup Greek Yogurt
- 2 cups ice, as needed

Directions:

1. Empty Go! Gano REFRESH sachet contents into a glass and stir with 6 oz cold water until incorporated.
2. Place frozen pineapple, peeled banana and greek yogurt in a blender. Add in prepared Go! Gano REFRESH. Blend on high until smooth.
3. Add 1 cup ice and blend again on high until smooth. To thicken, add the remaining ice and blend again.
4. Pour into two glasses and serve immediately.



NUTRITIONAL FACT:

Did you know pineapples are loaded with antioxidants? They contain flavonoids called phenolic acids that go to work fighting oxidative stress in the body. Many of the antioxidants found in pineapple are bound. This means they can survive harsher conditions in the body and they produce longer lasting effects!

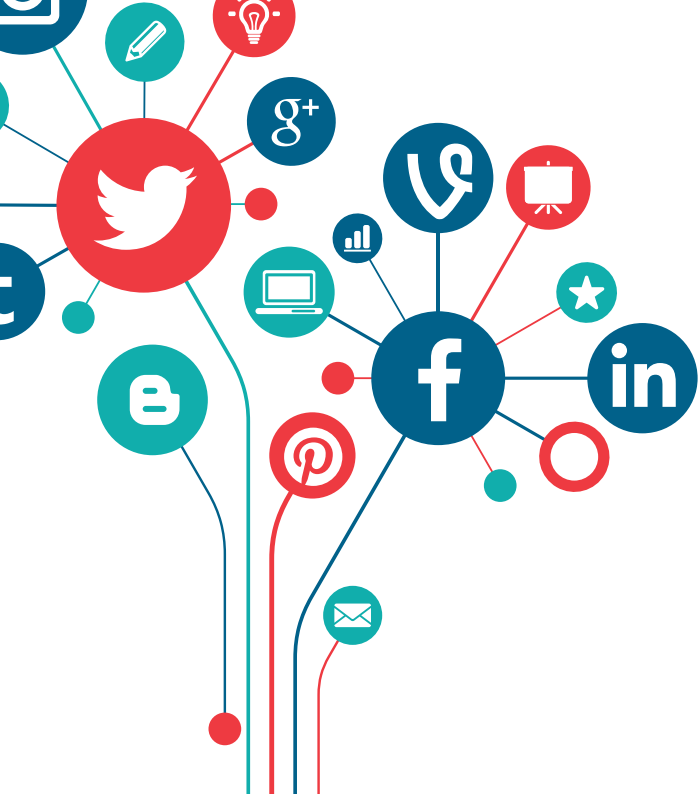
refresh Get up and GO with this energy-infused drink!

**TRY IT AND ADD TO YOUR
NEXT AUTOSHIP ORDER!**

Retail:
\$42.00

Wholesale:
\$30.00

- #520
- PV/CV 24/15



TIME TO SHARE

Gano Excel's Social Media Stars of the Month: Erica Reyna, Araceli Corona, and Dra. Yvonne Kimmel!

Congratulations and thank you, Erica, Araceli and Dra. Yvonne for using social media as an important tool to leverage your Gano Excel business!

-  /ganoexcel.northamerica
-  @ganoexcel
-  @ganoexcelusa
-  /OfficialGanoExcelUSA



Facebook: Erica Reyna
"Working today and tomorrow. Thank God I enjoy my work to the fullest."



Do you want to be next month's Social Media Star?

Make sure to use #ganoexcelusa and #ganoexcelnorthamerica and tag us in all of your Facebook, Instagram and Twitter posts!



Facebook: Araceli Corona
"Celebrating 20% ratings."



GLOBAL CORNER



El Salvador may be the smallest country in Central America, but with the Gano Excel opportunity and nearly

7 million people, sharing health and wealth still happens in a big way. It's all thanks to the wellness of Ganoderma lucidum!



Instagram: Dra. Yvonne Kimmel (@dra.yvonnekimmel)
"Cordyceps Sinensis Extract - A popular product among athletes of all types..."



LEADERSHIP SPOTLIGHT



DIAMOND

Romina Gilmore

She believes that with Gano Excel all of these dreams are possible. Making them a reality is in her hands.

Diamond Romina Gilmore has seen her Gano Excel business excel over the past year. She is excited to see her team embrace new tools and keep moving forward. Romina is grateful for the training and strength of mind that she has gained as an entrepreneur prior to 2020. She says that although nothing can completely prepare you for the challenges everyone experienced with the pandemic, she had a strong foundation in place. This helped her to meet the challenges with gusto.

Thanks to the continued support of Gano Excel and the fantastic energy of her organization, Romina was able to experience a year of tremendous growth. Her business in 2020 earned her double what she did in 2019. She was able to buy the car that she wanted, and grow her savings toward a new house. It all starts with a positive attitude. During the stress of the pandemic, Romina has put attention to showering her team with encouragement. She has remained focused on her goals. The pandemic also opened people up to new online platforms and tools. That helped her team expand to new areas, including internationally to Mexico, Guatemala and Peru.

Now in 2021, Romina is not ready to slow down. She's looking forward to an exciting summer season. She has seen Go! Gano open up the doors to a completely new market. She foresees these products booming as the temperature rises and people spend more time outdoors. Her team predicts that the new cold-water smart beverages will account for a 30% increase in earnings this summer. Her plan is to present the enriched drinks to prospects who work out often or participate in sports and other activities that can benefit from the replenishment of essential nutrients and *Ganoderma lucidum*.

Even as many people's lives return to a sense of normalcy, she sees the market continue its interest in wellness products that bring energy, vitality and strength. People are looking for alternatives that add to a healthier lifestyle. Gano Excel's daily use products are a convenient way to deliver wellness benefits to combat stress and fatigue. She also sees continued interest in the Gano Excel opportunity. She sees the GE Estimator as an excellent way for both new and experienced Affiliates alike to share potential earnings with prospects and team members.

Romina has been able to invest herself in areas that she wants to develop personally. Her home-based business means that she can be present in the lives of her children. Her children also get to see her work firsthand and the results that good work produces. It inspires Romina to fight for her dreams because she knows her children are watching. She has also spent time on her personal well-being by nurturing her faith and practicing yoga. Additionally, adopting a hybrid approach that combines business online with connecting face-to-face has helped her cut down on travel and meetings. She spends this extra time creating promotions and training sessions for her team, developing leadership skills and strategies for reaching new markets.

Her goals for this year are clear. She wants to advance in rank to Executive Diamond by the fall. She wants to help Affiliates within her organization reach Gold and earn a seat on the next trip to Malaysia. She wants to help expand Gano Excel within the United States and internationally. Lastly, she has always wanted to take her father on a special trip and she believes that as travel restrictions begin to ease, this year that dream may come true. She believes that with Gano Excel all of these dreams are possible. Making them a reality is in her hands.



MARTHA DIAZ LALONDE

DIAMOND BAR, CA

Martha Diaz Lalonde, a Gold from Diamond Bar, California, is this month's emerging leader! Martha is no stranger to change. Between moving internationally, restarting her career and raising three incredible daughters, she has learned what it takes to adapt. She knows now that with changes come opportunities to grow. Her perspective on this fundamental truth has helped her to approach the difficulties of the past year with a positive attitude.

There is no doubt in Martha's mind that Gano Excel is the right company for her. That starts with amazing products that she believes in. When her sister first recommended Gano Excel's Ganoderma-enriched coffee in 2011, Martha was exhausted physically and emotionally. Her body and mind were out of balance and she felt depressed. She didn't expect the coffee to help her. She decided to start consuming it just because it tasted so good! However, what happened truly

amazed her. She could immediately feel her body and mind coming into alignment. After a year, she couldn't believe the difference it made - she felt like a whole new person.

Martha learned about Gano Excel's lucrative Wealth Plan, but it wouldn't be until 2019 that she would make a commitment to building her Gano Excel business. After looking at several network marketing companies and running a financial coaching business, Martha was unsatisfied. She wanted to have an impact on people's lives the way that Ganoderma lucidum had an impact on her. She wanted to spread wellness, and financial freedom all at the same time. Mr. Leow's vision and his compassion for spreading health and wealth inspires her like no other company.

Martha is ready for massive growth in 2021, especially heading into a booming summer season. One of the best parts of her network marketing business is the team effort. She can be in Diamond Bar sharing delicious Go! Gano smart beverages, while others on her team are in Chicago and in Arizona. She loves that she can be a part of an organization that spreads across all the Americas. Many more people now are knowledgeable about virtual meetings and tools that makes expanding her network easier than ever before.

Her ultimate goal is to impact 100,000 lives with the goodness of Ganoderma lucidum. Her team has a strong foundation and is ready to expand exponentially over the next year. She would like to advance in rank, pay off her house and build up her retirement fund. She is confident those goals will be met by simply trying to help others. Changing lives is what brings her the greatest joy. She is grateful for such a wonderful opportunity. It is the beauty of the vision of Gano Excel.



DIAMOND EXCELLERS



LIVING UP TO OUR FULL POTENTIAL

We are so incredibly proud of each of these individuals who are making a difference through the simple, but powerful, act of sharing. They have reached out and connected with others, going beyond their comfort zones. They have created a solid network by building one relationship at a time. It has allowed them to earn and advance in their businesses simply by sharing Gano Excel's products and opportunities. Now, we are happy to share in the excitement of their success! Watching each person grow, achieve and discover a new definition of what is possible for them is a fulfilling experience. We love to watch as an Affiliate's belief in a dream becomes a dream come true. **Join us is offering our sincere congratulations to the following Affiliates who have made it a priority to SHARE. From everyone at Gano Excel, congratulations!**

RANK ADVANCEMENTS

SILVER

- | | |
|---|--|
| <ul style="list-style-type: none"> María Alonso Silvia Alvarado Homero Álvarez Mesina Delia Ambríz Gisela Andres Nelson Ardilla Ramirez Luisa Arellano Gaeta María Luisa Arriaga Ma Arriaga Paula Arrolló Contreras María S. Avalos Barajas Faviola Avelar Rosa Imelda Barragan Lourdes Bermudez Elisa Bolanos Roberto Bravo Yeny Cabrera Sanchez Sonia Calix Aracety Campos Isabel Castro Luis Cazares Ernestina Cazarez Ramirez Lorena Cisneros Noe Corona Lopez Ana María Cruz Samantha Cuellar María Cruz De Jesus Salas Claudia Diaz Zeferina Diaz Maribel Diaz Garcia Arturo Diaz Romero | <ul style="list-style-type: none"> Milca Duque Valeria Ellsworth Álvaro Enriquez Laura V Figueroa María Garcia Susana Gil Andrea Giraldo Salazar María Godines Alma Gomez Krystal Gomez Gloria Gonzalez Adilia Gramajo Miriam Guevara Anayeli Hernandez Maritza Raquel Hoyos Hidalgo Adriana Ibarra Blanca Adely Jáquez Dozal Unise Stephanie Juarez Mireyda Juárez Portillo Francisca Juarez Rojas Martha Landa Jeffrey Lau Eva Leal Blanca Leon María Llamas Lucía Maldonado Cristian Medina Martha Medina Moises Morales Moreno Heidy Gabriela Nolasco |
|---|--|

GOLD

- Yorleni Bernal Peralta
- Eltas Del Real
- María Ortiz Romo
- Elvia Sandra Ramirez

BRONZE

- | | |
|--|--|
| <ul style="list-style-type: none"> Martha Alicia Angel Medina María Banuelos Diana Calleja María Críollo Gustavo De La Cruz Ortega Siomara Diaz Marcelino Domingo María Espinoza Sebastian Gomez Francisco Gonzalez | <ul style="list-style-type: none"> Alvarado Julieta Ceballos Olivera Angelina Ortiz Paola Andrea Ortiz Arroyave Luisa María Padilla Georgina Parada Ma Pelayo Mendez Ma. Del Carmen Ponce Erik Rene Quiñónez Luna Janeth Ramirez Jose Antonio Ramirez Karina B. Ramirez M. Alejandro Ramirez Dora Reyes Genesis Ivonne Reyes Bermudez Jose Luis Rodriguez Juliana Rosas Margarita Rosas Enrique Ruiz Esperanza Ruiz Zoila Ruiz Nancy Salazar María Saucedo Juan Silva Kempton Taylor Yerania Torres María Villaseñor Abel Zarate Nancy Zuniga Cambara |
|--|--|



Introducing new Go! Gano



Enjoy
our new smart
beverage in three delicious
flavors. Each flavor provides
a unique boost to your day.
Plus, all three are enriched
with the world's finest
Ganoderma lucidum. Perfect
for your healthy lifestyle!



Go! Gano Revive



Get up and GO with this energy-infused drink! REVIVE is a mix of all your needed daily vitamins, as well as your needed daily dose of calcium and potassium. Boost your immune system with vitamin C, and jumpstart your energy with caffeine and ginseng extract. All of this together with your daily Ganoderma lucidum will surely get you going, whether it's to work, school or the gym!

Contains:
Ganoderma lucidum
Magnesium
Potassium
L-Theanine
Alpha Lipoic Acid
Caffeine (Natural)
Panax Ginseng Extract

Go! Gano Restore



Find your focus and balance throughout the day with RESTORE! Not only will you be getting a healthy mix of aloe vera, turmeric, spinach and spirulina, but it tastes great too! With the flavors of blueberry, acai, goji and other delicious berries, this smart beverage is rich in antioxidants and powerful superfoods to keep the body performing at its best. Combined with all-natural Ganoderma, this drink will keep you balanced all day long!

Contains:
Ganoderma lucidum
Spirulina
Aloe Vera
Ashwaganda Root
Acai Berry
Turmeric
Goji Berry Powder
Quercetin
Spinach Powder

Go! Gano Refresh



After working hard, it's time to REFRESH! This boost of hydration includes the replenishment of important electrolytes for whole-body health. Plus, it's enriched with beet juice powder, ginger root, and Ganoderma lucidum. With delicious lemon flavor, this citrus beverage will leave you feeling fresh and hydrated. There's no better team than Ganoderma and electrolytes to reboot your system!

Contains:
Ganoderma lucidum
Cordyceps
Beet Juice Powder
Ginger Root Extract
Calcium
Magnesium
Potassium
Chloride
Sodium

Our retail brand of comfort beverages, from premium tasting wellness coffee and tea to silky enriched hot chocolate, each chockfull of 150+ antioxidants, 200+ phytonutrients and the power of Ganoderma lucidum.



3-in-1

When everything is done on-the-go, grab a beverage that is both convenient and, simply... better! Start the day with an antioxidant boost produced by premium roasted coffee, non-dairy creamer, and Ganoderma lucidum. Be proactive about your health and make the choice that is quick, easy and delicious!

Retail:	Wholesale:	Rewards Points	
\$27.00	\$19.00	• Purchase 4.5	• Redeem 27
		• #501	• PV/CV 17/15.2



classic

No gimmicks, no frills... this beverage is for the coffee purist. A potent and consistent boost of energy, this instant black coffee enriched with the Smart Mushroom, Ganoderma lucidum, balances the immune system with every savory sip. Start your mornings with the smart choice, Ganoderma!

Retail:	Wholesale:	Rewards Points	
\$27.00	\$19.00	• Purchase 4.5	• Redeem 27
		• #505	• PV/CV 17/15.2



tongkat ali

Experience the "G" force of this endurance-building beverage! By combining ginseng and Ganoderma lucidum, it's hard to deny the herbal healing properties that promote physical stamina and mental agility. The purity of these ingredients, when mixed with premium roasted coffee and Tongkat Ali, ensure that everything entering your body is working for you and not against you.

Retail:	Wholesale:	Rewards Points	
\$27.00	\$19.00	• Purchase 4.5	• Redeem 27
		• #506	• PV/CV 17/15.2



schokolade

Encouraging kids to start maintaining a balanced lifestyle is important, but not always easy to do. But with this chocolatey beverage, it is much easier to be proactive! By blending ground roasted cocoa beans with non-dairy creamer, skim milk and Ganoderma lucidum, this enriched, hot chocolate beverage delivers an antioxidant boost for kids and adults alike.

Retail:	Wholesale:	Rewards Points	
\$28.00	\$20.00	• Purchase 5	• Redeem 30
		• #502	• PV/CV 20/16



mocha

Who can resist indulging in chocolate... especially when it's enriched? When desire strikes, reach for the beverage that naturally detoxifies AND tastes delicious! A simple blend of premium roasted coffee, cocoa powder, and Ganoderma lucidum is just the trick to boosting the immune system while satisfying those chocolate cravings at the same time!

Retail:	Wholesale:	Rewards Points	
\$34.00	\$23.00	• Purchase 5.5	• Redeem 33
		• #503	• PV/CV 21/18.4



rooibos tea

As an alternative to the delicious coffee products, this caffeine-free herbal tea will heal with each sip. High in iron, calcium, potassium and other nutrients, this Ganoderma-infused beverage cleanses and balances the body. With an intoxicating floral aroma and naturally sweet taste, this will definitely be your cup of tea!

Retail:	Wholesale:	Rewards Points	
\$27.00	\$19.00	• Purchase 4.5	• Redeem 27
		• #504	• PV/CV 17/15.2



hazelnut

Hazelnuts are known to be high in essential nutrients. While consuming a tub of Nutella may not quite be the best dieting choice, mixing hazelnut with dark coffee and infusing it with Ganoderma lucidum is! With the antioxidants in Ganoderma plus the natural proteins in hazelnuts, this beverage is guaranteed to create a perfect balance in body, mind and taste buds!

Retail:	Wholesale:	Rewards Points	
\$34.00	\$23.00	• Purchase 5.5	• Redeem 33
		• #508	• PV/CV 21/18.4



c'real

This breakfast favorite is formulated to boost energy and strengthen the immune system before ever leaving the house! With a power-packed combo of Ganoderma lucidum, Spirulina, and non-dairy creamer, C'Real serves as a simple, delicious way to get the body balanced and on track for a smart start to the day.

Retail:	Wholesale:	Rewards Points	
\$27.00	\$19.00	• Purchase 4.5	• Redeem 27
		• #507	• PV/CV 17/15.2

Our daily-use line of enriched products include personal care products such as toothpaste and soap, and are complimented by a wide range of legendary body balance supplements.

Gano Fresh



Smart smile, smart you! This all-natural, non-abrasive toothpaste is fluoride free, with the added benefit of Ganoderma lucidum. Maintain healthy gums and strong teeth with this refreshing, enriched toothpaste.

Retail: \$18.00 **Wholesale:** \$13.00 **Rewards Points**
 • Purchase 3 • Redeem 18
 • #302 • PV/CV 11/10.4

Gano Soap



Smart habits aren't exclusive to what's happening inside the body, but outside as well. Achieve full-body revitalization with this Ganoderma infused soap. With the addition of goat's milk and vitamin E, it is perfect for sensitive skin. It will leave you feeling refreshed, revitalized and silky-soft.

Retail: \$16.00 **Wholesale:** \$12.00 **Rewards Points**
 • Purchase 3 • Redeem 18
 • #301 • PV/CV 10/9.6

Ganoderma



Get going with Ganoderma! This supplement is a great way to support the immune system, boost antioxidants, and nurture the body's natural defenses. Take daily as a proactive approach to general well being.

Retail: \$58.00 **Wholesale:** \$38.00

Rewards Points
 • Purchase 9 • Redeem 54
 • #801 • PV/CV 36/30.4

Cordyceps



Two mushrooms are better than one! Combining the Smart Mushroom with Cordyceps Sinensis is a double dose of potent energy. Great for reducing stress and slowing down the aging process, this daily supplement strengthens both body and mind. For maximum rejuvenation.

Retail: \$57.00 **Wholesale:** \$40.00

Rewards Points
 • Purchase 9.5 • Redeem 54
 • #808 • PV/CV 30/32

Excellium



The only Ganoderma supplement produced with your brain in mind! Prepared from thought-enhancing Mycellium, Excellium capsules promote healthier brain function. Gano Excel's Excellium makes getting through the day a breeze!

Retail: \$58.00 **Wholesale:** \$38.00

Rewards Points
 • Purchase 9 • Redeem 54
 • #803 • PV/CV 36/30.4

GANOPLUS

Gano Excel's line of Go! Gano smart beverages provide all-day solutions that quench your thirst and provide functional benefits! Go! Gano comes in three delicious blends of our signature Ganoderma lucidum and specially selected superfoods that each bring a unique boost to your body.

refresh



Recover from your day! This promotional drink will hydrate and rejuvenate after a long day of working, and it's also a great replenisher after a workout session. The citrus flavors taste great, while all the electrolytes and hydration rush in to reboot your system!

Retail: \$42.00 **Wholesale:** \$30.00 • #520
 • PV/CV 24/15

restore



Power through your day! This seasonal drink will give you the superfoods you need to stay healthy, focused and balanced all day long. The sweet berry flavor combined with all the right ingredients to give you your daily dose of greens has never tasted (or made you feel) better!

Retail: \$42.00 **Wholesale:** \$30.00 • #521
 • PV/CV 24/15

revive



Start your day off right! This new promotional drink is optimized to hydrate and caffeinate instantly, flavored with real fruit juice and a refreshing taste. Get an extra boost in a fun and easy way to jumpstart your day!

Retail: \$42.00 **Wholesale:** \$30.00 • #522
 • PV/CV 24/15