

SHADE

MARCH 2021



Defeat Your Distractions

Alix Burton's Quest of the American Dream

7 Smart Tips for Spring Cleaning

Actualize: Gaining Control of Your Day



#WorkIt



You are crushing it. Succeeding. Overcoming. Building. Adventuring. There is no challenge that can keep you down. And when you're done, it's time to REFRESH.

Go! Gano REFRESH. Go Get It.

#gogetit



CEO MESSAGE



Spring is around the corner and I know you are ready to jump into action. With the energy and focus of Ganoderma-enriched beverages, you can do it all! Meet new people, train your team, and even tackle that big spring cleaning project you've been trying not to think about. You can do it! When it comes to achieving your goals, focus on the prize. With a little motivation and the right tools, you can make excellent progress toward advancing your "Why."

Gano Excel is committed to supporting your business with free tools and resources, such as presentations, multimedia, reports, and even a free personalized website! With the right tools in your toolbox, the power to grow your business is in your hands. You can give a product presentation. You can share the Gano Excel opportunity! Stay motivated, learn from your mistakes and have fun!

Helping your mind to focus is an important skill. Don't let distractions get in your way. First, protect your goal from the busyness of everyday life. There will always be plenty to do, but dreams will only stay dreams if you don't make time for them. When you set aside time to make calls or attend a training webinar, everything else can wait. Keep it positive by remembering that even though you are saying "no" to something else, you are saying "yes" to your dream.

Thanks to the Gano Excel opportunity, your home-based business allows you the flexibility to work how much you want, when you want, and even with whom you want! You have the freedom, and the control, to create your schedule for your business. So, allow yourself to work during the time of day that will yield the best focus and the best results.

When your old friend procrastination comes knocking at your door, remember that the power to choose your dream is in your hands. Prepare yourself a cup of GanoCafé or try a glass of Go! Gano RESTORE, which is formulated to support focus and system balance. Then, sit down, sip, smile and get to work. Say "yes" to your dreams. The effort will be well worth it.

Sincerely,

Mr. Ooi Chin Aik,
Chief Executive Officer, Gano Excel | North America



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**Attention: At this time,
Will Call Centers are open
for order pick-up only.**

GanoExcel.us



ALIX BURTON'S QUEST OF THE AMERICAN DREAM

The United States is brimming with opportunity. From the California coast to the shores of Georgia, people are pursuing their dreams of owning a business. One such entrepreneur is Alix Burton of Atlanta. He realized at a young age that he wanted to work for himself. He started a party promotion company, but knew that it wasn't a business that he could depend on long-term. He began to look at other industries and discovered an interest in trucking.

Alix purchased a box truck and started his own trucking company in 2013. He hadn't even made it a year before the business went under. He admits he made plenty of mistakes. However, Alix believed in the trucking industry. He knew that by learning from those mistakes, he could have the success that he wanted. So, he took a year to educate himself and in 2015 he relaunched his company, this time relying on a small fleet of big rigs to manage more high-paying freight jobs. He started with a single truck and grew his business into a million dollar business in less than five years. Now he manages a fleet of 12, and his company, Good Energy Worldwide, is so popular he had to create a waiting list for new partners that want to work with him.

What it all comes down to for Alix is people. He sees his entrepreneurship as a way to give people an opportunity to earn a living by providing an essential need – moving product from one place to another. Alix chooses to work with people he can trust. For him, that means communication. Drivers that communicate are worth more to him than ones who may have more experience. He takes pride in hiring the best quality people he can find. Then, he works to keep them happy. He has built a culture that is positive and personal for his drivers. He refers to everyone by name and celebrates birthdays and anniversaries. **Everyone is motivated to succeed because it feels like a family.** At Gano Excel, we love that. It's what we call our SHARE philosophy. It's what helps to spread the goodness of Ganoderma to people all over the world.



Alix learned some valuable lessons on his second launch of Good Energy, such as how to manage expenses, where to invest, and building essential contacts within the industry. While industries like trucking may take advanced knowledge or connections in order to be successful, **Gano Excel offers an earning opportunity that is simple enough for everyone.** Gano Excel provides **11 Ways to Earn** that can open the door to financial freedom. According to Alix, starting your own trucking company can cost more than \$80,000 just to get started. That doesn't include ongoing business expenses such as fuel, insurance and payroll. Many business owners go into debt just to buy their first truck. Gano Excel's opportunity offers a much lower investment. The highest entry point, **the ESP-3+, provides \$2,286 in retailable product for only \$1,500.**

What's more, **Gano Excel extends its tremendous business opportunity to more than 65 countries around the world!** You are not limited to what you can earn in the United States, but all across the Americas and beyond. **You can even earn from the success of other countries thanks to the Global Bonus Pool!** Learn more about this amazing way to earn in your **Gano Excel Wealth Plan.**

Alix is living his dream and you can too, **all while spreading the health and wealth of Ganoderma lucidum.** Take the entrepreneurial spirit of Alix and the powerful opportunity of Gano Excel and get ready to watch the magic happen. **You can accomplish so much with a motivated, hardworking attitude and a great opportunity.** Don't let anything get in your way. **It takes persistence, practice and the courage to go out and act.** It all starts with a cup of coffee.



7 SMART TIPS FOR SPRING CLEANING

It's time to wave farewell to the long, dark winter. Spring's annual tradition of putting away winter and getting ready for warmer weather is here. If you are no stranger to snow, then you know. It's a whole different world! Spring cleaning is an opportunity to redecorate, reorganize and reset. That all starts with a fresh clean.

A home-based business is full of beautiful benefits like the freedom to work on your schedule and with your family nearby. It's only natural to want to give your business a tip-top environment in which to achieve your success! Research shows that our surroundings have an impact on the quality of our work. Preparing yourself a clean space to conduct business, Zoom calls and online presentations can reduce stress and help keep your mind focused. Plus, tackling a project like spring cleaning can give you the confidence to tackle other business goals and achieve greater success.

Here are 7 tips to maximize your spring cleaning effort:

- 1. Make a plan.** As with all goals, making a plan is a great first step. Give your home a look over. Determine everything you want to include in your cleaning plan. Make a checklist for each room. Create a schedule. Knowing what your goals are and how you will accomplish them makes it easier to take action.
- 2. Know your cleaners.** Just like in your Gano Excel business, knowing your tools and resources will help you use them effectively. Not all surfaces can be cleaned the same way. Be careful to read the recommended use for each one so you don't accidentally ruin your tile, wood, carpet or other delicate surfaces. You may even choose to create your own non-toxic cleaners from household staples to safeguard your health and the environment, too!
- 3. Set the clutter aside.** Focusing on one goal at a time makes it easier for you to accomplish it, and build on your success — just like with your Gano Excel business! Some may find it easy to tackle clutter as they go, but many times it can become a project of its own. If sorting through the clutter is distracting you from your first goal, set it aside for another time. Simply collect the clutter into a bin and sort it when you're finished cleaning.
- 4. Work from top to bottom.** Think about it. When you clean up high, it displaces dust and dirt to the surfaces below. Cleaning the floors first may

seem easier, but you could be setting yourself up to have to clean them again later. As with your business, it pays off to think a few steps ahead to prevent yourself from doing work over again.

- 5. Keep fresh air circulating.** Simply open up the windows to let the room air out from the dust and any odor from your cleaning tools. It's also helpful to replace your air and heater filters regularly and use a good-quality vacuum cleaner so that particles aren't recirculating endlessly. Remember that when tackling a goal head on, it's still important to protect your health. Achieving your goals can and should be done without putting your health at risk.
- 6. Use a timer.** Sometimes it is easy to let one step of the project completely consume all your precious time. Stay focused and in control of your time by using a timer. See what you can do in 30 minutes. When it's up, move on to something else. Practicing this discipline will help tremendously when it comes to business goals like making calls, or catching up on paperwork.
- 7. Make it fun!** Cleaning is much easier to do when you're having a good time. Put on some music. Get the whole family to join in together. You're no stranger to a little teamwork. And don't forget to reward yourself when you get to the end. Achieving your goals is always a reason to celebrate!

Check spring cleaning off your list and you'll be ready to take on your next big goal. Plan your next rank advancement, get your team on board and go for it! You can apply these similar strategies to keep your business running smoothly and efficiently, all while enjoying the satisfaction of a clean and tidy environment.

ESP PLUS + PACKAGE

Make Your Next ESP Enrollment an ESP+

Your enrollees can start their businesses strong with the market power of new Go! Gano! When enrolling with an ESP, select to add the Plus Package and receive 18 boxes of Go! Gano smart beverages on top of the selections of GanoCafé and Gano Daily products included in the ESP.

The Plus Package adds \$756 of retailable product for only \$505!

It gets better! When your enrollee selects an ESP+, you earn a Go Fast Bonus! Earn this cash bonus every time a new Affiliate enrolls with an ESP+ within the first three generations of your enrollment organization. No ESP Qualification needed. Available for all Active Affiliates!

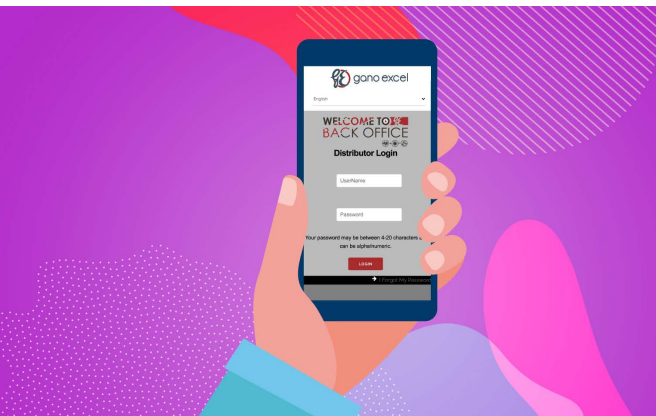


ESP3+	ESP2+	ESP1+
Go Fast Bonus GEN 1 - \$200 GEN 2 - \$20 GEN 3 - \$40	Go Fast Bonus GEN 1 - \$125 GEN 2 - \$10 GEN 3 - \$20	Go Fast Bonus GEN 1 - \$75 GEN 2 - \$5 GEN 3 - \$10



SHARE a Sample Pack

Gano Excel's Evolution Sample Packs are available for purchase directly from ganoexcel.us. You and your prospects can simply go to ganoexcel.us/sample-pack and click "Buy Now" to get started. Plus, sample packs purchased through our official website ship for free! It's a fast and easy way to get your first taste of our most popular GanoCafé products.



Need some help navigating your Back Office?

We've put together a collection of step-by-step tutorials on the most frequently used features, from placing an order to completing an enrollment. Start accomplishing more using your Back Office today! You can find these helpful articles by visiting ganoexcel.us/training.



Virtual Super Saturdays Return for 2021!

Don't miss out! Invite your prospects to join a Virtual Super Saturday to learn more about our amazing company, products and industry! Hear from Affiliates across the USA talk about their personal success sharing Ganoderma-enriched products. Plus, get the latest updates on new products, tools and tips!

Best of all, this free event is streamed directly to you! Watch from the comfort of your home...or wherever you may be! Register today to receive your webinar link, then join us on March 13!

Our Next Virtual Super Saturday is March 13, 2021!

Register today at: ganoexcelsupersaturday.com



Gaining Control of Your Day

Looking to give yourself more control over your day? With housework, kids, partners and errands, it is easy to stay busy without achieving all you wished you could. Working from home in your Gano Excel business can be a huge blessing. For many, the freedom of setting one's own schedule is the reason network marketing works so well for them. A home-based business affords you the flexibility of spending more time with family and keeping up your role in the home as you pursue your financial goals. However, don't let that freedom keep you from accomplishing your goals. To get the best of both worlds, you must learn to enjoy your freedom responsibly. Instead of losing control over your day, we've got some tips to work smarter and get the most out of your time!

Start with a good attitude! Set the right tone for your morning with a smile and a positive outlook. After all, it's the one thing you have complete control over. A meditation or some music can help. Getting yourself in the right mindset will help you open up to what the day has in store.

Envision Your Day Ahead. Do a quick run-through in your mind of how you envision the pieces falling into place. Even if you can't plan every detail, go for a rough outline. How will you spend your morning? Your afternoon? Your evening? Preparing yourself mentally will help prevent you from getting overwhelmed later on.

Minimize. In order to maximize your achievement, minimize your distractions. Simply put, if it is keeping you from what you really want out of your day, save it for later. Give yourself control by allowing yourself to say "no," at least for now. When it comes to managing responsibilities, perhaps you can delegate some tasks to another family member. If not, that's ok. You can do this!

Be Intentional. For the things you want or need to do, do them 100%. Set time aside and know that you are spending that time with a purpose. Focus your attention completely on what you are doing. Whether that's playing with your kids, calling a new prospect or going for a run. Whatever you do, do it!

Be Confident. Sometimes, it can feel like you are losing control when you run into a task that is new or outside your comfort zone. Don't let that zap your confidence. You've got this! Give yourself a confident attitude, roll up those sleeves and go for it. Don't become discouraged if one look at the project tells you it is going to take a lot longer than you wanted to spend on it today. You aren't on the clock for anyone but yourself! Use the time you set aside for today and you can schedule more tomorrow if you need. Isn't that the beauty of being your own boss?

Don't Delay. Do your best to get started right away. Momentum is a powerful force! Once you've gotten into your groove, you'll have more energy and confidence to take on the next task. Give yourself a few simple goals to start – for example, making the bed. It jumpstarts that momentum and prepares you to take on the bigger tasks of the day.

Plan for Downtime. You control your schedule, so build in some time to catch your breath, enjoy a healthy snack or relax with your family. Read a book. Go for a walk. Working this downtime into your schedule helps prevent it from derailing your plan for the day. What could be a distraction becomes an expectation. You will feel refreshed and still in control.



STRAWBERRY CITRUS SMOOTHIE

Sip the stress away with the happy flavors of strawberry and citrus! This quick and easy smoothie uses Go! Gano Refresh for ultimate enrichment after working hard. It's packed with essential electrolytes and the power of Cordyceps and Ganoderma lucidum. Blend it together with strawberries and vanilla yogurt for a sweet and satisfying drink. That's right. You've earned it!



Ingredients:

- 2 sachets Go! Gano Refresh
- 1 ½ cups cold water
- 1 ½ cups frozen strawberries
- ¼ cup vanilla yogurt
- 1 cup ice

Directions:

1. Empty Go! Gano Refresh sachets into a tall glass or measuring cup. Add cold water and stir to combine.
2. Combine strawberries, yogurt and Go! Gano Refresh in a blender. Top with ice and blend until smooth.
3. Divide into two serving glasses and enjoy!

NUTRITIONAL FACT:

Strawberries are rich in an excellent bioactive compound called ellagitannin, a powerful antioxidant that has shown to fight inflammation and detoxify the body. Eating strawberries makes its ellagitannins bioavailable so that you absorb these healthy antioxidants! Match this with Ganoderma, another great bioavailable food with 150 antioxidants of its own!

refresh

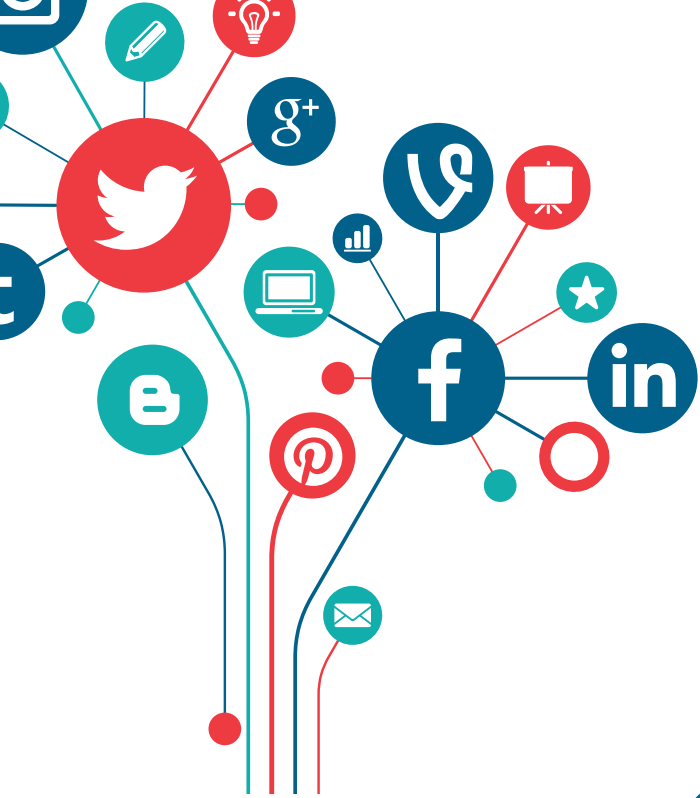
After working hard, it's time to REFRESH!

TRY IT AND ADD TO YOUR NEXT AUTOSHIP ORDER!

Retail: **\$42.00**

Wholesale: **\$30.00**

- #520
- PV/CV 24/15



TIME TO SHARE

Gano Excel's Social Media Stars of the Month: Claudia Ortiz, Oscar Venegas, healthybeanganoexcel and AnaKaren Moreno Rodriguez!


Congratulations and thank you, Claudia, Oscar, healthybeanganoexcel and AnaKaren for using social media as an important tool to leverage your Gano Excel business!

-  /ganoexcel.northamerica
-  @ganoexcel
-  @ganoexcelusa
-  /OfficialGanoExcelUSA




 **Instagram: Claudia Ortiz (@claudiaortizromo)**
"Enriched with Ganoderma lucidum"



 **Instagram: Oscar Venegas (@oscar7gano)**
"...one year enjoying these excellent products by Gano Excel"



 **Instagram: @healthybeanganoexcel**
"My coffee comes everywhere with me"



Do you want to be next month's Social Media Star?

Make sure to use #ganoexcelusa and #ganoexcelnorthamerica and tag us in all of your Facebook, Instagram and Twitter posts!

GLOBAL CORNER

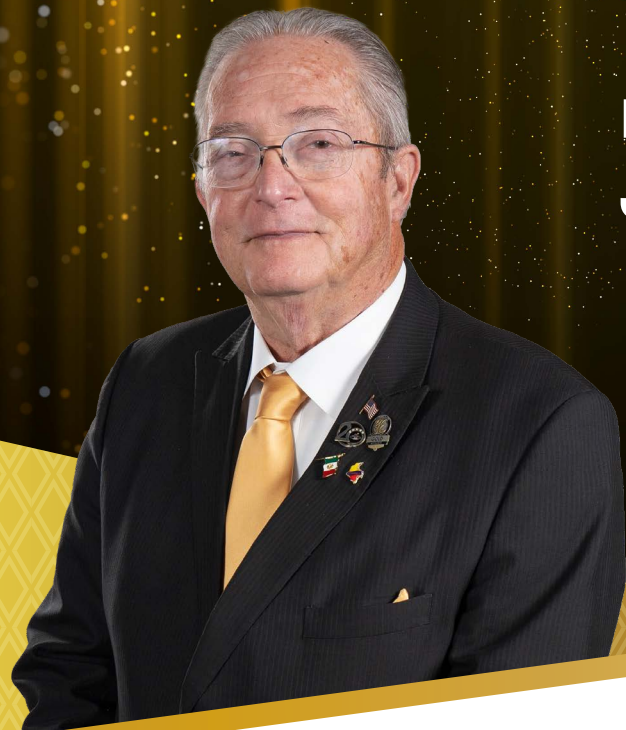


With over half its territory covered by forests, Latvians are known to forage for wild berries and mushrooms.

Young couples also love to search for the mythical flowering fern during the Midsummer festivities. While searching far and wide can be fun, Latvians are also glad to have all the healthy benefits of Ganoderma lucidum infused right into their morning cup of coffee, thanks to Gano Excel.

 **Instagram: AnaKaren Moreno Rodriguez (@anakarenmorenorodriguez)**
"Our new product"





LEADERSHIP SPOTLIGHT JOE L. PAGE, JR.



DIAMOND

Joe Page reached the rank of Diamond with Gano Excel in January of 2021. He says that joining Gano Excel is among the best decisions of his life. **It is a pleasure to share the opportunity to spread health and wealth with such a fantastic Gano Excel family.** Originally from Gilmer, Texas, Joe first moved to California when he was seven years old. His father worked in the Imperial Valley for most of his childhood. He attended the University of the Pacific's School of International Studies, where he made contacts with other students from all across the Americas.

Joe had a long career with Kentucky Fried Chicken before he simply had enough of corporate culture. He wanted the freedom of working with people that he chose. He was done with 80 hour work weeks; he wanted to work on his own schedule. And he wanted to be his own boss. So his family moved back to California and he found that he liked what the multi-level marketing industry had to offer.

After spending some time with other companies, Joe finally found Gano Excel thanks to his friend Santiago. He had never quite found a cup of coffee that he enjoyed before Gano Excel. Then he tasted the GanoCafé Mocha and for the first time in his life, he finished the entire cup – down to the last drop! Now, he still prefers to start his morning with a cup of Schokolade and a bowl of C'Real. He feels great about supporting his circulation and his immune system through this simple morning breakfast enriched with Ganoderma lucidum. **It keeps him feeling healthy and energized for the day.**

Joe has found Tongkat Ali to be a popular product with his market in the Imperial Valley because it gives people energy to make it through the heat of the day. Go! Gano REFRESH is also making a splash because it is formulated to help boost stamina and recovery from working hard. The new cold beverages are an easy choice for the valley that can get above 120 degrees in the summer. He envisions continued success with these incredible wellness products that are only rising in popularity as the years go by.

Over the past decade, the company has given him the residual income he was looking for, and a family of fellow Affiliates who support him and cheer on his success. He also has had the opportunity to realize a lifelong dream of international business. He has always wanted to work with a company that would expand into Mexico and Latin America. However during his tenure at company after company, his dream never came true. That is, until Gano Excel. **Joe was so thrilled to join a truly international company that operates in more than 65 countries, including Mexico. He is also proud to have earned a trip to Malaysia to see the home of Gano Excel up close and personal.** It's one of many opportunities he has had to travel since joining Gano Excel.

Joe believes that success comes down to having the right perspective. That is why teaching his team about network marketing and **Gano Excel's 11 Ways to Earn** is a priority for Joe. He sees attending team meetings as an opportunity to enrich his understanding of the business. Hearing from different emerging leaders brings a collection of new perspectives. He says, this can only lead to personal and professional growth and he encourages all of his team to do the same.

He also loves that he can take time off when he wants to visit family in other parts of the country. Joe is earning now to provide for his family in the future. He loves that he can assign a beneficiary to receive his business when the time comes. His wife and daughter have a way to continue earning income from the organization he is building now. One day, he hopes that his grandson Luke will follow in his footsteps.

He says that in network marketing, building a team allows you to make the money you want while also having the freedom you want. He has built an excellent team in the Spanish market and now has his eyes set on the English market. He looks for people he likes and who will work hard to grow their Gano Excel business. **"With your help,"** Joe says, **"they can make it happen. We all work together as a team, and together we win."**



ABEL FLORES

DENVER, CO

Abel Virginio Flores Máximo is a Gold with Gano Excel. Originally from Hidalgo, Mexico, he now lives in Denver, Colorado with his three children, Jairo, Valeria and Erick. It was the premium Ganoderma-enriched products that led him to enroll nearly three years ago. He soon experienced the difference of GanoCafé and the wonderful benefits of Ganoderma lucidum on his body. *He felt a greater balance in his body that supported healthy circulation and gave him more vigor in his daily work.* Naturally, he began to share GanoCafé with his family and friends. In 2020, Abel decided to take the next step in his business and focus on growth.

Abel has found that he can earn income to elevate his lifestyle, even in the midst of a devastating pandemic. *He's utilized social media to SHARE Gano Excel and his favorite Ganoderma-enriched products, and teleconferencing to communicate safely with his team.* Within a year of focusing on his business he has earned enough to cover essentials such as his phone and personal insurance. That's left more for him to spend on things that he likes.

He believes that *"a good leader creates more leaders."* He admires the examples of his Diamond leader, *Executive Diamond Marivel Santoyo* and *Gano Excel's Director of Field Relations Robert Paz*. These leaders place human connection at the heart of their efforts, which Abel finds to be refreshing. In his experience as a project manager in the construction industry, the bottom line is often the top consideration of every business. He says it has been the same with other multi-level marketing companies that he has worked with in the past. At Gano Excel, helping people is the priority. *Thanks to Mr. Leow Soon Seng's generous compensation plan, the more you help others, the more you receive yourself.*

"Marivel is a complete inspiration," Abel says. He was immediately drawn to her professionalism, integrity and honesty. She has succeeded not only in growing a lucrative business that has given her financial freedom, but she has grown personally as well. Marivel's example motivates Abel. It shows him the possibility of generating income that leads to a better lifestyle, without the need for degrees or certifications.

Each Monday, Abel connects with his team to share information about the benefits of Ganoderma, discuss team goals and strategies and answer questions from new Affiliates. *He enjoys teaching his team about the benefits of AutoShip, earning Rewards Points and how to start earning residual income.* He loves cheering on his Affiliates toward advancing in rank and achieving personal goals. *"It's important for me to encourage my fellow entrepreneurs in pursuing their dreams,"* says Abel. *"It is possible, and we must not give up."*

As for Abel, his dream is to become financially independent from his construction job so that he can focus on helping others full time. He looks forward to reaching the rank of Platinum and continuing to grow his Gano Excel business. *"Quality people, together with a great opportunity and amazing products makes Gano Excel the perfect company for me."*



LIVING UP TO OUR FULL POTENTIAL

Congratulations to all those who advanced in rank this month! It takes hard work to achieve such a substantial change. You've set your goals, pushed past obstacles, distractions and doubts and have come out on top. Thankfully Gano Excel Affiliates don't have to do it alone. Their commitment is met with the support of great leaders, who journey with each one in pursuit of actualizing his or her dream.

It gives us great pleasure to see you strive and reach new ranks. Let's take a look at some of our newest achievers. Remember that you are all very valuable to us at Gano Excel. *How lucky to be surrounded by people and a company that helps you reach your goals!*

DIAMOND EXCELLERS

DIAMOND



Ruben Cardenas
Rank: Royal Diamond



Ana Lorena Aguilar
Rank: Royal Diamond



Walter Garcia
Rank: Royal Diamond



Tomas Rodriguez
Rank: Royal Diamond



Maggie Cardenas
Rank: Royal Diamond



Blanca Solorio
Rank: Premier Diamond



Erica Reyna
Rank: Premier Diamond



Rocio Peralta
Rank: Premier Diamond



Cecilia Villegas
Rank: Executive Diamond



Hipolita Gonzalez
Rank: Executive Diamond



Jersis Aparicio Hernandez
Rank: Executive Diamond



Marivel Santoyo Huizar
Rank: Executive Diamond



Rebeca Sanchez
Rank: Executive Diamond



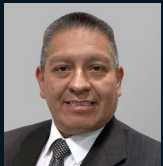
Rene Marin
Rank: Executive Diamond



Sandra Estrada Morales
Rank: Executive Diamond



Susana Ceballos
Rank: Executive Diamond



Benito Farfan Jimenez
Rank: Diamond



Claudia Voigt
Rank: Diamond



Felipe Aviles Arellano
Rank: Diamond



Isabel Rodriguez
Rank: Diamond



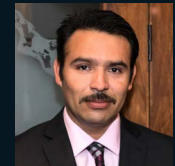
Johanna Villegas
Rank: Diamond



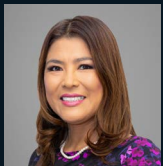
Juan Sebastian Pinzon Arjona
Rank: Diamond



Maria Casteneda
Rank: Diamond



Norberto Montero
Rank: Diamond



Romina C. Gilmore
Rank: Diamond



Rosa Licon
Rank: Diamond



Rosa Linares
Rank: Diamond



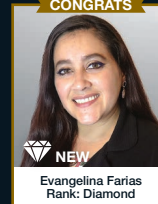
Sara Diaz
Rank: Diamond



Sergio Navarro Barba
Rank: Diamond



Victor Lopez
Rank: Diamond



NEW
Evangelina Farias
Rank: Diamond



CONGRATS
NEW
Joe L. Page Jr.
Rank: Diamond



CONGRATS
NEW
Roy Licon
Rank: Diamond

RANK ADVANCEMENTS

GOLD

Abel Flores
Carlo Paredes

SILVER

Ana Acosta, Evelardo Avila, Javier Avila, Manuela Bedoya, Jose Briones Lopez, Monica Cado, Kenia Calix, Diana Catano, Maria Cruz, Gabriela Del Valle, Diego Diaz, Zoila Edilia Ezquibel, Gabriela Gaona, Katteline Garcia, Nanci Gonzalez, Joshua Hernandez, Ailin Jimenez, Gabriela Lloyd, Carla Lopez, Eva Lopez, Marisol Lopez, Wendy Lopez, Lucero Luna, Eleno Martinez, Elizabeth Mendoza, Carolina Munera Villa, Ana Nieto, Maria Gabriela Nieto, Miguel Nieto, Michael Padilla, Jesus Alfonso Perez, Enalba Puello Escano, Rosina Reyes, Juana Rivero, Zulli Rodriguez, Candy Sanchez, Andelmo Santoyo, Sandra Valdez, Antonia Villasenor

BRONZE

Jaclyn Acosta
Minica Barajas
Cesar Calderon
Teresa Hernandez
Maria Lemus
Angel Martinez
Luz Elena Martinez
Marco Roman



GANODERMA PRODUCTS

There's lots to do! A balanced body can help you feel at the top of your game. Accomplish more with a diet enriched with Ganoderma lucidum. *Its 200+ phytonutrients support essential processes in the body, which help you to look and feel your best.*

Ganoderma lucidum has been prized for its benefits to the body for ages. Centuries ago, emperors and nobles across Asia traveled far and wide to search for the legendary red mushroom. Since then, *modern research has revealed that Ganoderma lucidum's powerful bioactive compounds support a healthy immune system, digestion, cell rejuvenation and more.*

Mr. Leow Soon Seng began cultivating his own Ganoderma lucidum long before founding Gano Excel 25 years ago in 1995. He has perfected his own blend of 100% Ganoderma lucidum extract made with the most potent varieties of the mushroom. Gano Excel uses clean and safe extraction methods to produce the world's finest Ganoderma with maximum purity and potency.

From more natural energy to a sharper focus of the mind, there is a lot to love about Gano Excel's products enriched with Mr. Leow's signature Ganoderma lucidum. We've infused the wellness of Ganoderma with everyday products you already consume, like coffee, the world's most popular beverage after water. *With a great taste, healthy nutrients and an affordable price, Gano Excel is proud of the standard of excellence it stands by.*

Not only are we convinced you will save money, but you can actually make money by taking advantage of Gano Excel's business opportunity! Are you ready to start having your coffee pay YOU? **Enroll as a Gano Excel Affiliate today!**

**Introducing
new
Go! Gano**



**Enjoy
our new smart
beverage in three delicious
flavors. Each flavor provides
a unique boost to your day.
Plus, all three are enriched
with the world's finest
Ganoderma lucidum. Perfect
for your healthy lifestyle!**



**Go! Gano
Revive**



Get up and GO with this energy-infused drink! REVIVE is a mix of all your needed daily vitamins, as well as your needed daily dose of calcium and potassium. Boost your immune system with vitamin C, and jumpstart your energy with caffeine and ginseng extract. All of this together with your daily Ganoderma lucidum will surely get you going, whether it's to work, school or the gym!

Contains:
Ganoderma lucidum
Magnesium
Potassium
L-Theanine
Alpha Lipoic Acid
Caffeine (Natural)
Panax Ginseng Extract

Item Code 522

**Go! Gano
Restore**



Find your focus and balance throughout the day with RESTORE! Not only will you be getting a healthy mix of aloe vera, turmeric, spinach and spirulina, but it tastes great too! With the flavors of blueberry, acai, goji and other delicious berries, this smart beverage is rich in antioxidants and powerful superfoods to keep the body performing at its best. Combined with all-natural Ganoderma, this drink will keep you balanced all day long!

Contains:
Ganoderma lucidum
Spirulina
Aloe Vera
Ashwaganda Root
Acai Berry
Turmeric
Goji Berry Powder
Quercetin
Spinach Powder

Item Code 521

**Go! Gano
Refresh**



After working hard, it's time to REFRESH! This boost of hydration includes the replenishment of important electrolytes for whole-body health. Plus, it's enriched with beet juice powder, ginger root, and Ganoderma lucidum. With delicious lemon flavor, this citrus beverage will leave you feeling fresh and hydrated. There's no better team than Ganoderma and electrolytes to reboot your system!

Contains:
Ganoderma lucidum
Cordyceps
Beet Juice Powder
Ginger Root Extract
Calcium
Magnesium
Potassium
Chloride
Sodium

Item Code 520

Our retail brand of comfort beverages, from premium tasting wellness coffee and tea to silky enriched hot chocolate, each chockfull of 150+ antioxidants, 200+ phytonutrients and the power of Ganoderma lucidum.



3-in-1

When everything is done on-the-go, grab a beverage that is both convenient and, simply... better! Start the day with an antioxidant boost produced by premium roasted coffee, non-dairy creamer, and Ganoderma lucidum. Be proactive about your health and make the choice that is quick, easy and delicious!

Retail:	Wholesale:	Rewards Points
\$27.00	\$19.00	<ul style="list-style-type: none"> • Purchase 4.5 • Redeem 27 • #501 • PV/CV 17/15.2



classic

No gimmicks, no frills... this beverage is for the coffee purist. A potent and consistent boost of energy, this instant black coffee enriched with the Smart Mushroom, Ganoderma lucidum, balances the immune system with every savory sip. Start your mornings with the smart choice, Ganoderma!

Retail:	Wholesale:	Rewards Points
\$27.00	\$19.00	<ul style="list-style-type: none"> • Purchase 4.5 • Redeem 27 • #505 • PV/CV 17/15.2



tongkat ali

Experience the "G" force of this endurance-building beverage! By combining ginseng and Ganoderma lucidum, it's hard to deny the herbal healing properties that promote physical stamina and mental agility. The purity of these ingredients, when mixed with premium roasted coffee and Tongkat Ali, ensure that everything entering your body is working for you and not against you.

Retail:	Wholesale:	Rewards Points
\$27.00	\$19.00	<ul style="list-style-type: none"> • Purchase 4.5 • Redeem 27 • #506 • PV/CV 17/15.2



schokolade

Encouraging kids to start maintaining a balanced lifestyle is important, but not always easy to do. But with this chocolatey beverage, it is much easier to be proactive! By blending ground roasted cocoa beans with non-dairy creamer, skim milk and Ganoderma lucidum, this enriched, hot chocolate beverage delivers an antioxidant boost for kids and adults alike.

Retail:	Wholesale:	Rewards Points
\$28.00	\$20.00	<ul style="list-style-type: none"> • Purchase 5 • Redeem 30 • #502 • PV/CV 20/16



mocha

Who can resist indulging in chocolate... especially when it's enriched? When desire strikes, reach for the beverage that naturally detoxifies AND tastes delicious! A simple blend of premium roasted coffee, cocoa powder, and Ganoderma lucidum is just the trick to boosting the immune system while satisfying those chocolate cravings at the same time!

Retail:	Wholesale:	Rewards Points
\$34.00	\$23.00	<ul style="list-style-type: none"> • Purchase 5.5 • Redeem 33 • #503 • PV/CV 21/18.4



rooibos tea

As an alternative to the delicious coffee products, this caffeine-free herbal tea will heal with each sip. High in iron, calcium, potassium and other nutrients, this Ganoderma-infused beverage cleanses and balances the body. With an intoxicating floral aroma and naturally sweet taste, this will definitely be your cup of tea!

Retail:	Wholesale:	Rewards Points
\$27.00	\$19.00	<ul style="list-style-type: none"> • Purchase 4.5 • Redeem 27 • #504 • PV/CV 17/15.2



hazelnut

Hazelnuts are known to be high in essential nutrients. While consuming a tub of Nutella may not quite be the best dieting choice, mixing hazelnut with dark coffee and infusing it with Ganoderma lucidum is! With the antioxidants in Ganoderma plus the natural proteins in hazelnuts, this beverage is guaranteed to create a perfect balance in body, mind and taste buds!

Retail:	Wholesale:	Rewards Points
\$34.00	\$23.00	<ul style="list-style-type: none"> • Purchase 5.5 • Redeem 33 • #508 • PV/CV 21/18.4



c'real

This breakfast favorite is formulated to boost energy and strengthen the immune system before ever leaving the house! With a power-packed combo of Ganoderma lucidum, Spirulina, and non-dairy creamer, C'Real serves as a simple, delicious way to get the body balanced and on track for a smart start to the day.

Retail:	Wholesale:	Rewards Points
\$27.00	\$19.00	<ul style="list-style-type: none"> • Purchase 4.5 • Redeem 27 • #507 • PV/CV 17/15.2

Our daily-use line of enriched products include personal care products such as toothpaste and soap, and are complimented by a wide range of legendary body balance supplements.

Gano Fresh



Smart smile, smart you! This all-natural, non-abrasive toothpaste is fluoride free, with the added benefit of Ganoderma lucidum. Maintain healthy gums and strong teeth with this refreshing, enriched toothpaste.

Retail: \$18.00 **Wholesale:** \$13.00 **Rewards Points**
 • Purchase 3 • Redeem 18
 • #302 • PV/CV 11/10.4

Gano Soap



Smart habits aren't exclusive to what's happening inside the body, but outside as well. Achieve full-body revitalization with this Ganoderma infused soap. With the addition of goat's milk and vitamin E, it is perfect for sensitive skin. It will leave you feeling refreshed, revitalized and silky-soft.

Retail: \$16.00 **Wholesale:** \$12.00 **Rewards Points**
 • Purchase 3 • Redeem 18
 • #301 • PV/CV 10/9.6

Ganoderma



Get going with Ganoderma! This supplement is a great way to support the immune system, boost antioxidants, and nurture the body's natural defenses. Take daily as a proactive approach to general well being.

Retail: \$58.00 **Wholesale:** \$38.00

Rewards Points
 • Purchase 9 • Redeem 54
 • #801 • PV/CV 36/30.4

Cordyceps



Two mushrooms are better than one! Combining the Smart Mushroom with Cordyceps Sinensis is a double dose of potent energy. Great for reducing stress and slowing down the aging process, this daily supplement strengthens both body and mind. For maximum rejuvenation.

Retail: \$57.00 **Wholesale:** \$40.00

Rewards Points
 • Purchase 9.5 • Redeem 54
 • #808 • PV/CV 30/32

Excellium



The only Ganoderma supplement produced with your brain in mind! Prepared from thought-enhancing Mycellium, Excellium capsules promote healthier brain function. Gano Excel's Excellium makes getting through the day a breeze!

Retail: \$58.00 **Wholesale:** \$38.00

Rewards Points
 • Purchase 9 • Redeem 54
 • #803 • PV/CV 36/30.4

GANOPLUS

Gano Excel's line of Go! Gano smart beverages provide all-day solutions that quench your thirst and provide functional benefits! Go! Gano comes in three delicious blends of our signature Ganoderma lucidum and specially selected superfoods that each bring a unique boost to your body.

refresh



Recover from your day! This promotional drink will hydrate and rejuvenate after a long day of working, and it's also a great replenisher after a workout session. The citrus flavors taste great, while all the electrolytes and hydration rush in to reboot your system!

Retail: \$42.00 **Wholesale:** \$30.00 • #520
 • PV/CV 24/15

restore



Power through your day! This seasonal drink will give you the superfoods you need to stay healthy, focused and balanced all day long. The sweet berry flavor combined with all the right ingredients to give you your daily dose of greens has never tasted (or made you feel) better!

Retail: \$42.00 **Wholesale:** \$30.00 • #521
 • PV/CV 24/15

revive



Start your day off right! This new promotional drink is optimized to hydrate and caffeinate instantly, flavored with real fruit juice and a refreshing taste. Get an extra boost in a fun and easy way to jumpstart your day!

Retail: \$42.00 **Wholesale:** \$30.00 • #522
 Coming Soon!