

# SHARE

APRIL 2020



 gano excel

**BELIEVE IN YOURSELF,  
BELIEVE IN OTHERS!**

**WAYS TO EARN: ENROLLMENT  
VS BINARY ORGANIZATION**

**HARMONIZE: 4 WAYS TO GIVE  
BACK THIS SPRING**





## ***ENERGIZE WITH WHOLE-BODY HEALTH***

GanoCafé Classic is enriched with Ganoderma lucidum to promote healthy system balance that allows you to live each day at your best! ***It's the simplest and easiest way to energize your whole body!***

**GanoCafé Classic.  
Made to be shared.**



# CEO MESSAGE



As our nation faces new challenges, it is important to reignite the compassion for others that helped you start your Gano Excel business. Your business gives you the potential to provide new income for your family. It gives you the opportunity to have a positive impact on their health. And it isn't limited to your family. You can SHARE these great products and the opportunity with others, even virtually if need be during this unique season.

I've been reflecting this spring on our pillar of Harmony. It's something the world needs more of now. It's been a pleasure to see Affiliates working together as teams in markets across the USA, helping to enrich more lives with the power of Ganoderma lucidum products. Our opportunity to enhance health and income is making an impact in people's lives each week. Our amazing Affiliates are out making this happen in their communities. I hope that you do not simply see yourself as a product distributor, but as a partner in the mission of Mr. Leow Soon Seng. He truly believes that together we can help others improve their lives. It is rejuvenating to see how much you share his belief in this important mission.

Renewing your faith in others will allow you to believe in the work they can do, for themselves and for others. Empowering others to change their lives through the Gano Excel opportunity is possible thanks to the amazing products we produce and the compensation plan Mr. Leow has created. Empowering others also requires that you believe in yourself. When you have this faith, sharing is an easy and positive experience. When you doubt, it becomes a difficult one.

Something you can always have confidence in – Gano Excel. We have been in business 25 years. Since starting up in 1995 we have expanded operations from our home in Malaysia to more than 65 countries around the world. Mr. Leow has invested in U.S. operations since 2002. We deliver premium-quality Ganoderma-enriched products to customers in all 50 states. This year, we are launching a new seasonal smart beverage, Go! Gano, in three delicious flavors. We are continuing to grow and develop so that more and more people here in the USA can discover the goodness of Ganoderma lucidum.

With faith in our company, and a renewed faith in others, it's time to keep positive and SHARE. I look forward to hearing your stories of success. You can do it!

Sincerely,

Mr. Ooi Chin Aik,  
Chief Executive Officer, Gano Excel | North America



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#### Will-Call Hours:

Temporarily Closed

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4621 Peoria Street, Unit H  
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(303) 468 - 8654

### Fresno

3620 West Shaw Ave.  
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(559) 892 - 0727

**Attention: Starting  
March 20, 2020 all Will Call  
Centers are temporarily  
closed until further notice.**

GanoExcel.us



# KRISH CHOPRA HELPS TO BRIDGE A GAP IN HEALTHCARE EDUCATION

Krish Chopra was named one of Inc. magazine's "30 Under 30" young entrepreneurs of 2019. Like you and your Gano Excel business, Chopra set out to help people realize their dreams. His company, NPHub, helps nursing students to match up with working nurse practitioners in order to complete required clinical rotations needed to complete their degrees.

He and his business partner Abhi Golhar graduated from the University of Michigan in 2012. He landed a job in corporate sales at AT&T, but found himself unfulfilled despite making close to six figures. He decided to leave and become an entrepreneur. His first attempt to start his own company failed within a year, but that did not stop Chopra from looking for an opportunity. Then he came across the need for matchmaking services among healthcare students. Although universities in the U.S. offer to find preceptors for medical students in an MD, DO or PA program, they don't for Nurse Practitioner students. These nursing students must find and pay for their own clinical rotations. Thus, the concept of NPHub was born.

In January 2019, NPHub launched its online matchmaking website. Students can filter by location preferences and medical specialty using this website. Finding rotations used to take a student six months; now they can be arranged in two weeks or less. Plus, NPHub screens the nurse practitioners in its network ahead of time so that each student can be confident in the match. Chopra's ultimate goal is to work directly with universities to build out rotations for their students and decrease the amount the student pays for the service.

NPHub pairs graduate nursing students with clinical educators in exchange for \$12.50 per clinical hour. With an average of 750 clinical hours required for graduation, that generates a revenue of an average of \$9,375 per student. NPHub then pays its clinical educators between 40-60% of this

fee and pockets the rest. Chopra says that building revenue is key for any business, and it's a reality that some young entrepreneurs are uncomfortable with at first. However, as Chopra puts it, "without revenue, you don't have a company. You have a hobby." Revenue allows entrepreneurs to grow their businesses, including you and your Gano Excel business!



Chopra also gave some advice in a recent article for Forbes from his experience as a young entrepreneur. **He encourages people starting a new business to embrace mentorship, streamline a routine and stay authentic.** Embracing mentorship means accepting that you do not need to attempt success all on your own, but glean from others who have experience doing what you want to do. Chopra recommends reading books and consuming helpful content such as audiobooks, podcasts, YouTube videos and articles. Anyone who can offer you value and has more experience than you can be a resource.

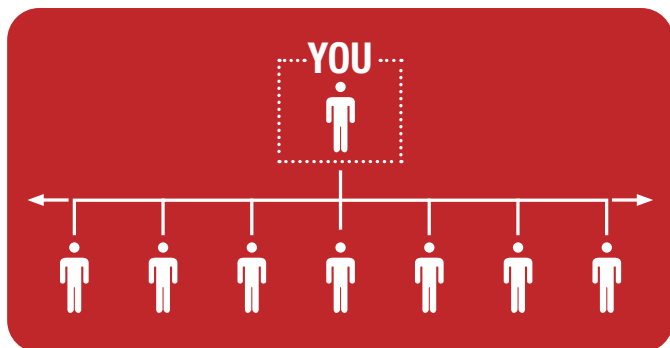
**Developing a routine helps to make time in your schedule for your work.** Chopra suggests streamlining times when you exercise, prepare meals, and spend quality time with your loved ones. Doing this will reduce these aspects of your lifestyle from becoming chaotic.

Most of all, Chopra encourages new business owners to stay true to themselves. "Customers will happily work with you if you have a 50-person team or if you run solo," he wrote. **The important part is to understand your own story – your "why."** It's about who you are, what you are trying to achieve and why you are in this business that makes your business unique. **Give your customers the opportunity to hear your authentic story and it will not only make your business more meaningful to them, you will discover new confidence that you never had before.**

# WAYS TO EARN:

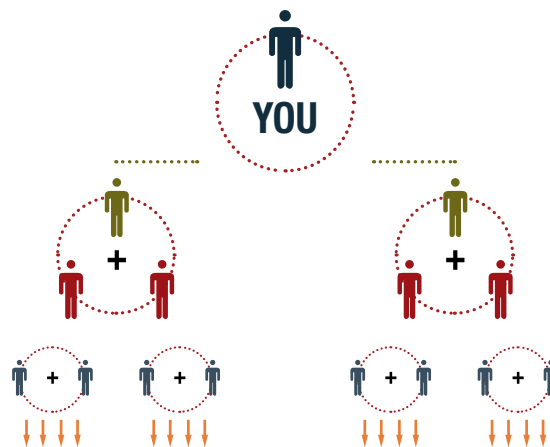
# ENROLLMENT VS BINARY ORGANIZATION

For the purposes of getting YOU the most money possible, Gano Excel offers a variety of ways to earn. Each way uses one of the following two organizational structures. We understand this may be new, but learning these two organizations will make it easier to grasp all of the ways you can make money with Gano Excel!



## Your Enrollment Organization

You naturally form an organization of Affiliates based on the people that you personally enroll with Gano Excel. We call these new Affiliates your Personal Enrollees (PEs), and they make up what is called your Enrollment Organization. Think of a typical family tree illustration. The tree starts with you, and all of your PEs make up the 1st Generation, appearing horizontally at the same level below you. When your PEs enroll new Affiliates of their own, they form a new row, a 2nd Generation, below them on the tree. When Affiliates in this 2nd Generation enroll new Affiliates of their own, a third row is formed, creating your 3rd Generation. This continues on and grows to form your Enrollment Organization over time.



## Your Binary Organization

Whereas your Enrollment Organization is centered on your Personal Enrollees, the Binary Organization is one structure shared by all Affiliates within Gano Excel USA. Upon enrolling with Gano Excel, all new Affiliates are placed within this shared structure to calculate various bonuses. It is organized into a binary system, which means that for each Affiliate, there are two legs that branch off, one to the left and one to the right. New enrollees may only be placed where there is a vacancy in this structure, which may not be directly beneath the Affiliate who enrolled him or her. Keeping balanced productivity between left and right legs is a sign of a healthy and more lucrative binary organization.

# ENCOURAGEMENT CORNER

Caregiving and empowerment are two incredible callings. Some men and women are on the frontlines of caring for those who cannot care for themselves. They have our utmost respect and gratitude, especially during this time of great need. You may not be a caregiver, but when it comes to your Gano Excel business, you are an empowerer. You encourage others to care for their own life, career, happiness and health. You believe they can, and trust that they can. They can recommend a cup of coffee. They can host a virtual coffee break. You help them to see that they can achieve success and live a new lifestyle – one with the health and wealth of *Ganoderma lucidum*. In this way, when you SHARE, you show that you care. Don't give up encouraging yourself and your team – you can do it when you believe it!





**\$150 Value...  
For Only \$125!**



## Go! Gano is On Its Way!

For a limited time, pre-order the Go! Gano Promotional Kit at a discounted price and receive the entire new line of seasonal products and additional gear for your active lifestyle.

*You'll get these right away:*

- 1 x Go! Gano Dual Sports Vacuum Bottle-20oz
- 1 x Go! Gano FlexFit Sports Cap
- 1 x Go! Gano Workout Towel

*As soon as the product arrives, you'll be first in line to receive:*

- 1 x Box of Go! Gano: Revive (Energy + Body Balance)
- 1 x Box of Go! Gano: Restore (Focus + System Balance)
- 1 x Box of Go! Gano: Refresh (Hydration + Replenishment)
- 20 x Mini-Product Brochures

Visit [GoGano.GanoExcel.us](http://GoGano.GanoExcel.us) for more information about these exciting new products and to pre-order your Go! Gano today!

**#GOGETIT**



gano excel



*Join us for Go for Gold later this year as we launch our newest product line of delicious smart beverages! Get the latest event updates on our Facebook page.*



Gano Enrichment Center  
15439 Dupont Ave, Chino, CA 91710

*GO to Malaysia for the incredible 25th Anniversary of Gano Excel!*

Get there with Gano Excel's newest promotion, Let's GO!

Earn points towards your Malaysia trip and exciting cash prizes.

*Promotion ends August 30, 2020. Visit [lets.go.ganoexcel.us](http://lets.go.ganoexcel.us)*





# 4 WAYS TO GIVE BACK THIS SPRING

*Harmonizing can be as simple as sharing a cup of coffee and it could change someone's life.* Do you remember the first time someone shared a cup of GanoCafé with you? You may not have known it at the time, but that one act of compassion helped to spread the health and wealth of Ganoderma lucidum into your life and home. Now, looking back you can see how significant that was. *Reflect on this attitude of gratitude and consider giving back to your community in one of the following ways this season.*



1

### Volunteer a Helping Hand

Consider lending a hand to someone who has not been able to do shopping or take care of essential tasks during this time. You may also want to call or video chat with friends or family who live alone and may feel particularly isolated. Just remember to practice hand hygiene and other recommended health practices.



2

### Donate Unused Items

Some “spring cleaning” may reveal a load of items in good condition that you no longer need or use. Lighten up your home environment by reducing this clutter. Organizations are continually accepting donations of items in good condition – why not pass these along and brighten someone else’s home?



3

### Teach Someone Something New

Use your expertise to enrich someone else’s life. You may have skills you have acquired from your daily life, previous work or leadership with your Gano Excel business. Take some time to teach someone one of these skills. Investing this knowledge in someone else is a great way to grow relationships.



4

### SHARE the Gano Excel Opportunity

You likely already know someone who could benefit from the Gano Excel opportunity. You can be the one to introduce him or her to a whole new lifestyle. Take the time to SHARE how easy and rewarding it can be to start a business with Gano Excel.

Giving back doesn’t need to mean spending money! Discover the rewarding benefits of investing yourself in someone or a community of people. As Mr. Leow Soon Seng puts it, his greatest mission has always been to help others. When we reach out and SHARE, we embody this spirit of harmony.

“Be the reason someone smiles. Be the reason someone feels loved and believes in the goodness in people.” – Roy T. Bennett



## COFFEE- MARINATED CHICKEN

*A great marinade can add amazing flavor to chicken. Take for instance this Caribbean-inspired marinade infused with Ganoderma-enriched GanoCafé Classic. Enjoy this tangy marinated chicken with flavors of orange, lime and latin spices. It's perfect for tacos, especially when topped with a fresh pineapple or mango salsa!*



### NUTRITIONAL FACT:

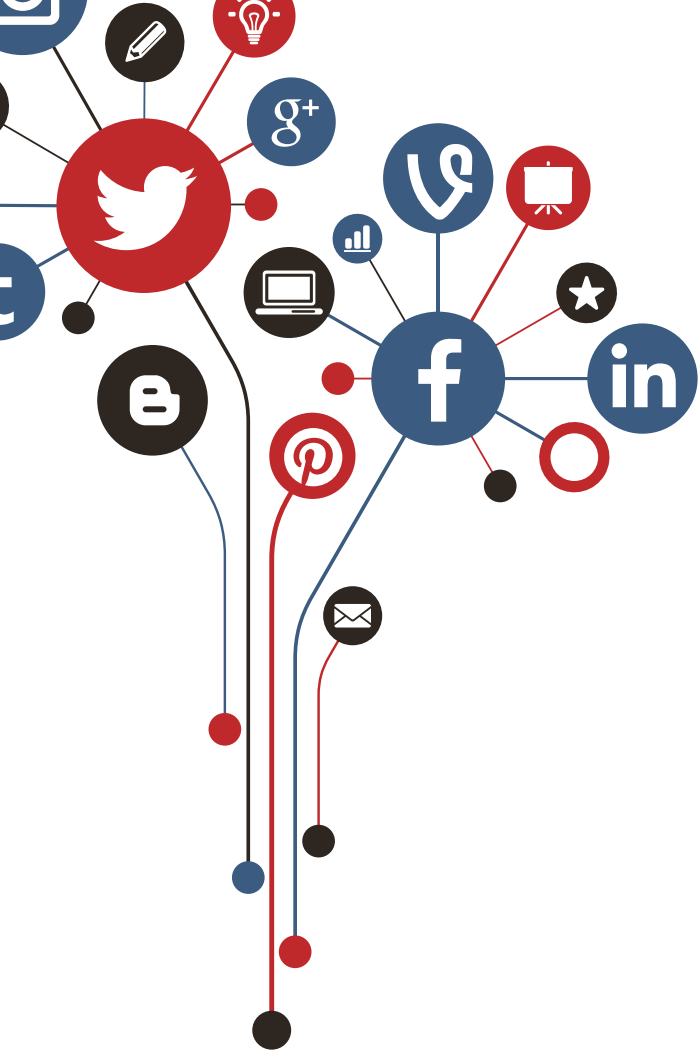
*Research into the coffee habits of more than 125,000 people has suggested that those who consume more coffee also have shown to have healthier livers. There may be an ingredient in coffee that helps protect the liver from damage. Ganoderma lucidum has also shown to be good for the liver. That makes your enriched GanoCafé Classic a great choice for liver health!*

#### Ingredients:

- 1 cup hot water
- 1 sachet GanoCafé Classic
- 8 boneless, skinless chicken thighs
- 2 Tbsp brown sugar
- 2 tsp oregano
- 1 tsp cumin
- 5 cloves garlic, smashed
- 2 bay leaves
- ½ medium onion, halved
- ½ cup orange juice
- Juice of 1 lime
- 2 Tbsp olive oil
- Salt and Pepper, to taste

#### Directions:

1. Prepare the GanoCafé Classic by pouring sachet contents into a mug along with 8 oz of hot water and stir until combined. Set aside to cool.
2. In a re-sealable container or bag, add chicken and the next eight ingredients (brown sugar through lime juice). Pour GanoCafé Classic into the bag and seal. Marinate 4 to 6 hours in a refrigerator.
3. When ready to cook, heat olive oil in a deep skillet or Dutch oven over medium-high heat.
4. Remove chicken from marinade (reserve liquid) and blot with paper towels. Place chicken in the olive oil and season with salt and pepper. Cook for 3 minutes on each side or until browned.
5. Add marinade contents to the pot and bring to a boil over medium-high heat. Continue to boil, uncovered, for 20 minutes.
6. Remove chicken with a slotted spoon and transfer to a plate. Let cool, then shred.



# TIME TO SHARE

## Gano Excel's Social Media Stars of the Month: Ana Barona Sanchez, Hipolita Gonzalez and Cesar & Maria Eugenia!

*Congratulations and thank you, Ana, Hipolita and Cesar & Maria for using social media as an important tool to leverage your Gano Excel business!*

**Do you want to be next month's Social Media Star?**  
Make sure to use **#ganoexcelusa** and **#ganoexcelnorthamerica** and tag us in all of your Facebook, Instagram and Twitter posts!

**f** Facebook: Ana Barona Sanchez  
"To your health!!"



**f** Facebook: Hipolita Gonzalez  
"With you by my side I don't need to diet, I love you."



## GLOBAL CORNER



Peru is home to three official languages: Spanish, Quechua and Aymara and more than a dozen unofficial ones. Thankfully, the greatness

of Ganoderma lucidum speaks for itself! These amazing health benefits translate into any language by helping the body to perform at its best.

**Instagram: Cesar & Maria Eugenia (@betterchoicecoffee)**  
"Our products are pretty delicious :)"





# LEADERSHIP SPOTLIGHT ANA LORENA AGUILAR



ROYAL DIAMOND

**Ana Lorena Aguilar was one of two Affiliates who were first to win the 2020 Malaysia trip for the 25th Anniversary of Gano Excel.** She was overjoyed to achieve this goal and is optimistic about her success in 2020. As soon as Ana Lorena Aguilar learned about the Let's GO! promotion with Gano Excel, she knew exactly what her strategy would be: **teamwork.** She teamed up with a Diamond in her organization and while Ana Lorena helped her Diamond advance, she in turn would help one of her own Personal Enrollees advance as well. By focusing on helping others, Ana Lorena was able to reach the Malaysia trip prize in just three weeks.

She encourages those who want to go to Malaysia later this year for the 25th anniversary celebration. **"Reach out to those who have already earned the trip and ask them what strategies they recommend."** She wants to see many people travel to Malaysia from the USA. Having been recognized at the 20th anniversary event in 2015, Ana Lorena knows how exciting and unifying it is to be surrounded by Gano Excel Affiliates from all over the world.

**Helping others is a strong theme in Ana Lorena's life.** She understands that when you work as a team and help others, you also are rewarded. She remembers hearing this advice from Mr. Leow Soon Seng in 2009 and she continues to follow it to this day. **She stands by her commitment to her team, overcoming obstacles together and celebrating successes.** She sees Gano Excel as an opportunity for her team to make a difference, achieve their dreams and live a dignified life. **Her Gano Excel business has changed her lifestyle and been a source of inspiration for her throughout the years.**

Ana Lorena has spent her entire career in network marketing. She loves that network marketing allows her great flexibility with her time. When she was a young mother this was especially important to her. Now that her children are all grown and married, she decided that now is the time to invest in her own success. **Gano Excel has allowed her to become the entrepreneur she wanted to be.**

She remembers being introduced to Gano Excel more than 16 years ago. **She attended a coffee break and learned about the health benefits of Ganoderma, as well as the compensation plan.** At the time, Ana Lorena was struggling to make her house payments. Within her first year, her business grew quickly and she started to see her financial situation change. Soon, she was able to drive the cars she liked, take vacations she wanted, order what she wished at restaurants, and enjoy a lifestyle she always dreamed of. Ana Lorena loves that she can do business from wherever she happens to be. She can be at home, at her boutique shop, or traveling. She and her husband share the business everywhere they go. She plans to eventually retire with Gano Excel, and is confident that it will bring her the success that she needs for that to happen.

Ana Lorena is inspired by Mr. Leow Soon Seng as an entrepreneur. His perseverance, persistence, courage and dedication sets an example for her. She is humbled by the faith he has in her to succeed and it inspires her to do the same with her team. **She is committed to training her team each week.** She covers the benefits of the product, how to earn money, how to work as a team and how to help others. She constantly reminds them of the same philosophy to which she adheres: **that by helping others achieve their dreams, you will achieve yours also.** She believes each person must work with their heart, mind and much effort.

Her dreams for 2020 are to pay off her house, purchase a new vehicle and help more of her team to advance in rank. **"When they win, I win,"** says Ana Lorena. She is excited for the new Go! Gano products and the momentum they will create for her business. **"We are ready and once we get started, no one will be able to stop us,"** she says. **"2020 will be our year."**

## HUGO ROJAS & PAOLA SANCHEZ

PARKER, CO



Hugo Rojas and Paola Sanchez first learned about Gano Excel in July 2019 when Paola's brother visited from overseas. He shared the Gano Excel opportunity and immediately they found themselves ready to enroll. Hugo, an engineer, and Paola, a schoolteacher, had been searching for an opportunity for some time. They had considered various ways to generate passive income that would grow and over time allow them to retire early from their current careers. They had invested in a few ventures, including real estate, but it was **when they learned about Gano Excel that they felt they had found the right opportunity.**

Hugo and Paola both understood the benefits Gano Excel offers, but in different ways. Hugo immediately saw how the numbers added up, and Paola saw the value of helping others improve their health. **"We are looking for the wealth that will allow us to retire, but we also want to be healthy so we are able to actually enjoy our retirement,"** said Paola. When they saw how Gano Excel offers both to them, they were ready to enroll. **"It came at the right time for us, and the more we've learned since then, the more we believe it was the right decision,"** said Hugo. **The couple resonates with the vision of Mr. Leow Soon Seng, to spread the goodness of Ganoderma lucidum into every household in the USA and around the world.**

This year, Hugo and Paola are celebrating 12 years of marriage. They are thankful for how their businesses with Gano Excel allows them to work together using their different strengths. Paola continues to focus on her expertise from teaching and the health benefits of the products, while Hugo leverages his engineering mind to explain the math and methodology of the compensation plan. Teaming up on Gano Excel presentations has brought them together, adding a new dimension to their relationship. **"We make decisions together. We support each other. It has been good for us,"** said Paola.

The couple works closely with a team in Denver, Colorado, and is also growing a team in Memphis, Tennessee. **"We had contacts in both cities because we had lived in Memphis prior to moving here to Denver,"** said Hugo. **"We've been able to grow both of these networks at the same time."** The couple uses Zoom, a teleconferencing app, to hold conference calls each with week with team members in Memphis, and they as well as with their Denver team. They use this time to discuss goals and provide training on the products, company, and opportunity. It helps keep their teams energized and connected, which leads to greater success.

In 2019, Hugo was able to join Gano Excel USA for the trip to Malaysia. Paola remembers the road it took to get there. **"It was perfect timing, because we were building the foundation of our team at that time,"** she said. **"Not only did Hugo have an amazing experience there, but afterward we were able to build off of that organization we had established."** The two are working toward earning the Malaysia trip again this year in order to participate in the 25th Anniversary celebration.

They look forward to all 2020 has to offer. That includes the new seasonal Go! Gano products which they say will be perfect for the Denver market. **"We have a market here that enjoys a very active lifestyle,"** said Paola. In addition to working toward their long-term dream, the most meaningful result they see every day is the gratification from sharing with others. **"We hear people thank us all of the time for sharing this product with them,"** said Hugo. **"It's a great way to know you are doing something that matters."**



# LIVING UP TO OUR FULL POTENTIAL

We are proud to see Gano Excel Affiliates answer the call for personal growth that helps them achieve success in their businesses. Building a better life is not simply a dream. With responsibility, commitment and effort, the life they want for themselves is becoming a reality. It extends beyond them to their families and communities, building a more harmonious world, one home at a time, one cup at a time.

These Affiliates have grown to let go of negativity, embrace communication and action, and adopt a lifestyle of sharing. These simple, powerful commitments have led their teams to success.

*We celebrate the following Affiliates that have embraced the learning process and have achieved new ranks while embracing personal growth!*

## DIAMOND EXCELLERS

### DIAMOND



Ruben Cardenas  
Rank: Royal Diamond



Olga Yaneth Loya  
Rank: Royal Diamond



Ana Lorena Aguilar  
Rank: Royal Diamond



Walter Garcia  
Rank: Royal Diamond



Tomas Rodriguez  
Rank: Royal Diamond



Maggie Cardenas  
Rank: Royal Diamond



Erica Reyna  
Rank: Premier Diamond



Milo Sanchez  
Rank: Premier Diamond



Blanca Solorio  
Rank: Executive Diamond



Cecilia Villegas  
Rank: Executive Diamond



Hipolita Gonzalez  
Rank: Executive Diamond



Marivel Santoyo Huizar  
Rank: Executive Diamond



Rebeca Sanchez  
Rank: Executive Diamond



Rene Marin  
Rank: Executive Diamond



Rocío Peralta  
Rank: Executive Diamond



Sandra Estrada Morales  
Rank: Executive Diamond



Susana Ceballos  
Rank: Executive Diamond



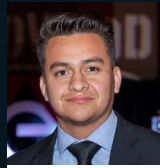
Isabel Rodriguez  
Rank: Diamond



Jersis Aparicio Hernandez  
Rank: Diamond



Johanna Villegas  
Rank: Diamond



Juan Sebastian Pinzon Arjona  
Rank: Diamond



María Casteneda  
Rank: Diamond



Romina C. Gilmore  
Rank: Diamond



Rosa Licon  
Rank: Diamond

CONGRATS

NEW

## RANK ADVANCEMENTS

### PLATINUM

Eva Vazquez De Pallares

### GOLD

Veronica Alonso, Sabina Castelli, Sonia Garcia Fernandez, María Elena Madrigal, Erika V. Pallares, María Del Rosario Ramirez Casillas, Omaira Ramos Barreto, Wendy Reyes, Jesus Sanchez, Claudia P. Valderrama, Salvador Villegas, Yesenia Villegas

### BRONZE

Yessica Baskin, Martha Cabrera, Beatrice Carransa, Jackeline Carrillo, Sonia Castro, Evaristo Castro Mendez, Mark E. Catton, Margarita Chavez, Carmen De Santos, Ilian Estrada, Blanca Garcia, Walter Garcia, Elizabeth Hernandez, Alejandro Herrera, Luis Jimenez, Daisy Lazaro, Socorro Medina, Lilia Millan, Susana Perez, Monica Reyes, R. Raquel Sanchez, Amparo Tapia, Cruz Torres Ponce, Maria Esther Vasquez Claros, Estela Villanueva, Oscar Zuniga, Lilia Del Carmen Zúñiga

### SILVER

Sandra Aceros, Liliam I. Acosta, Felicitas Sarabia Adame, Jessica Aguayo, Abdullah Q. Al Hasani, Elena Alcaraz, Sergio Alcaraz, Lilia Alesio, Alicia

Mirta Alvarez, Jose Hugo Alvarez, Magdalena Alvarez, Michael Alvarez, Cristian Arciniegas, Rubi Arellano, Juan Manuel Arias, Esperanza Aristizabal, Dora I. Aristizabal Ramirez, Maria Del Socorro Avila, Lorena Avitia, Jasmine Banuelos, Magaly Bentacio, Elkin Bermudez, Yorleni Bernal

Peralta, Francisco Blanco, Juan Bosco Huizar, Carmen Cabrera, Yvette Cabrera, Cresencio Calderon, Marlen A Calderon Zavala, Martina Canett, Nikolay Caro Gutierrez, Rigoberto Carranza, Alfredo Castelli, Samuel Antonio Centeno, Patricia Centeno Campos, Margarita Irene Cerrano, Manuela Corchado, Julio Cuellar, Patricia Cuevas, Apolonia M. Davila, Maria De Los Angeles, Elias Del Real, María Delgado, Donald Diaz, Vianey Beatriz Figueroa, Abel Flores, Paola Flores, Arminda Fraire, Jose Frías, Janeth Gamboa, Eduardo Garcia, Silvia Garcia, Carlos Enrique Garcia Rangel, Dolores Garrido, Elias Gomez, Rudy Gonzalez, Gilberto Gonzalez, Gabriel Guerrero, Baudella Guerrero, Cesar Gutierrez, Laura Hernandez, Lorena Hernandez, Karen Hernández, María Hernández, Gricelda Huerta, Guadalupe Huizar Flores, Ricardo Izelo, Bulmaro Jaimes, Gladys Jerez, Bertha Jimenez, Yuribia Jimenez, Elida Jourmet, Minji Jung, Ivon Patricia Kimmel, Sergio Larios, Arlette Lira, Lolita Lizarazo Zapata, María Lomeli, Fidelia Lopez, Hector Lopez, Karina Lopez, Rosa Lopez, Sebastian Lopez, Cristina Madero Mesa, Alma Delia Magaña, María D. Maldonado Robles, Guillermina Martínez, Jose Martínez, Leonel Mayorga, Bianca Mayorga De Sarria, Yanet Medeles, Anna Mendoza, María I. Mendoza, Juana Edith Mendoza Gonzalez, Arlene M. Montoya, Miguel Mora Torres, Simon Alberto Moreno Rodriguez, Dunia Patricia Moreno Sanchez, Teresa Moreno Sanchez, Ana Murian Rodas, Ruben Murillo Cardenas, Saleh Nasser, Virtud Ochoa, Jonathan Olivas, Celvis Orellana, Irma Orozco, Josefina Orozco, María Orozco, Yohan Orsorno, Rachel Osorio, Miguel Padilla Bello, María Palacios Chavez, Javier Leon Palicio Florez, Mario Pena, Diego Albornoz Perez, Edwin Elir Pineda Morales, Jose Quevedo, Rigoberto Quevedo, Catalina Ramirez, Veronica Ramirez, Jhon Kevin Ramos, Mercedes Recinos, Elvia Reyes, Genoveva Reyes, Guadalupe Reyes, Jaime Rivas, Juan Sebastian Robayo Torres, María Cruz Romero, María Rosas, Isaias Amilcar Roso Morales, Roberto Ruiz, Debora Ruiz Rosalino, Deify Sabogal, María N. Sabogal Jimenez, María Salazar, María Sanchez, Rosalva Sanchez, María Del Carmen Santiago, María Teresa Serra, Melissa Sierra Munera, Estela Silva, Cindy R. Soriano, María Guadalupe Tapia, Gerardo Terriquez, María Torres, Juan A. Tovar Garcia, Douglas Trujillo, Yanira Urbano, Joselyn Uriostegui, Anna Valdez, Yanira Valdez Rodriguez, Jose Vallesteros, Angelica Vazquez, María Vazquez, Nahum Vega, María Velazquez, Marisol Velazquez, Abiut Velez, Alicia Ventura, María Jose Vera Chavez, Paula Villalpando, Gary Wallace, Christina Wilson



Sara Diaz  
Rank: Diamond



Victor Lopez  
Rank: Diamond



# GANODERMA PRODUCTS

*Our Ganoderma products are each enriched with the powerful benefits of Ganoderma lucidum, an herb with legends to its name.* Centuries ago, emperors and nobles across Asia traveled far and wide to search for the red mushroom which was believed to have a great influence on health. We have discovered since then that Ganoderma lucidum has a variety of bioactive components that do help *maintain a healthy system balance, providing more energy, focus and rest.*

Mr. Leow Soon Seng began cultivating his own Ganoderma lucidum long before founding Gano Excel 25 years ago in 1995. He has perfected his own blend of 100% Ganoderma lucidum extract made with the most potent varieties of the mushroom. *Gano Excel uses clean and safe extraction methods to produce the world's finest Ganoderma with maximum purity and potency.*

All of our Ganoderma lucidum is grown at our privately owned farm in Malaysia under outstanding quality control. The product is packaged at our home in Malaysia and then shipped directly to the USA, providing maximum vertical integration. You'll love opening your package of Gano Excel products. *With a great taste, healthy nutrients, and an affordable price, Gano Excel is proud of the standard of excellence it stands by.*

Not only are we convinced you will save money, but you can actually *make money by taking advantage of Gano Excel's business opportunity!* Are you ready to start having your coffee pay YOU? Enroll as a Gano Excel Affiliate today!





## Introducing new Go! Gano

**Enjoy our new smart beverage in three delicious flavors. Each flavor provides a unique boost to your day. Plus, all three are enriched with the world's finest Ganoderma lucidum. Perfect for your healthy lifestyle!**



### Go! Gano Revive

Get up and GO with this energy-infused drink! REVIVE is a mix of all your needed daily vitamins, as well as your needed daily dose of calcium and potassium. Boost your immune system with vitamin C, and jumpstart your energy with caffeine and ginseng extract. All of this together with your daily Ganoderma lucidum will surely get you going, whether it's to work, school or the gym!

**Contains:**

- Ganoderma lucidum
- Magnesium
- Potassium
- L-Theanine
- Alpha Lipoic Acid
- Caffeine (Natural)
- Panax Ginseng Extract



### Go! Gano Restore

Find your focus and balance throughout the day with RESTORE! Not only will you be getting a healthy mix of aloe vera, turmeric, spinach and spirulina, but it tastes great too! With the flavors of blueberry, acai, goji and other delicious berries, this smart beverage is rich in antioxidants and powerful superfoods to keep the body performing at its best. Combined with all-natural Ganoderma, this drink will keep you balanced all day long!

**Contains:**

- Ganoderma lucidum
- Spirulina
- Aloe Vera
- Ashwaganda Root
- Acai Berry
- Turmeric
- Goji Berry Powder
- Quercetin
- Spinach Powder



### Go! Gano Refresh

After working hard, it's time to REFRESH! This boost of hydration includes the replenishment of important electrolytes for whole-body health. Plus, it's enriched with beet juice powder, ginger root, and Ganoderma lucidum. With delicious lemon flavor, this citrus beverage will leave you feeling fresh and hydrated. There's no better team than Ganoderma and electrolytes to reboot your system!

**Contains:**

- Ganoderma lucidum
- Cordyceps
- Beet Juice Powder
- Ginger Root Extract
- Calcium
- Magnesium
- Potassium
- Chloride
- Sodium

# GANOCAFÉ

enriched products made to be shared

*Our retail brand of comfort beverages, from premium tasting wellness coffee and tea to silky enriched hot chocolate, each chockfull of 150+ antioxidants, 200+ phytonutrients and the power of Ganoderma lucidum.*



## 3-in-1

When everything is done on-the-go, grab a beverage that is both convenient and, simply... better! Start the day with an antioxidant boost produced by premium roasted coffee, non-dairy creamer, and Ganoderma lucidum. Be proactive about your health and make the choice that is quick, easy and delicious!

Retail: **\$27.00** Wholesale: **\$19.00**  
**Rewards Points**  
 • Purchase 4.5 • Redeem 27  
 #501 • PV/CV 17/15.2



## classic

No gimmicks, no frills... this beverage is for the coffee purist. A potent and consistent boost of energy, this instant black coffee enriched with the Smart Mushroom, Ganoderma lucidum, balances the immune system with every savory sip. Start your mornings with the smart choice, Ganoderma!

Retail: **\$27.00** Wholesale: **\$19.00**  
**Rewards Points**  
 • Purchase 4.5 • Redeem 27  
 #505 • PV/CV 17/15.2



## tongkat ali

Experience the "G" force of this endurance-building beverage! By combining ginseng and Ganoderma lucidum, it's hard to deny the herbal healing properties that promote physical stamina and mental agility. The purity of these ingredients, when mixed with premium roasted coffee and Tongkat Ali, ensure that everything entering your body is working for you and not against you.

Retail: **\$27.00** Wholesale: **\$19.00**  
**Rewards Points**  
 • Purchase 4.5 • Redeem 27  
 #506 • PV/CV 17/15.2



## schokolade

Encouraging kids to start maintaining a balanced lifestyle is important, but not always easy to do. But with this chocolatey beverage, it is much easier to be proactive! By blending ground roasted cocoa beans with non-dairy creamer, skim milk and Ganoderma lucidum, this enriched, hot chocolate beverage delivers an antioxidant boost for kids and adults alike.

Retail: **\$28.00** Wholesale: **\$20.00**  
**Rewards Points**  
 • Purchase 5 • Redeem 30  
 #502 • PV/CV 20/16



## mocha

Who can resist indulging in chocolate... especially when it's enriched? When desire strikes, reach for the beverage that naturally detoxifies AND tastes delicious! A simple blend of premium roasted coffee, cocoa powder, and Ganoderma lucidum is just the trick to boosting the immune system while satisfying those chocolate cravings at the same time!

Retail: **\$34.00** Wholesale: **\$23.00**  
**Rewards Points**  
 • Purchase 5.5 • Redeem 33  
 #503 • PV/CV 21/18.4



## rooibos tea

As an alternative to the delicious coffee products, this caffeine-free herbal tea will heal with each sip. High in iron, calcium, potassium and other nutrients, this Ganoderma-infused beverage cleanses and balances the body. With an intoxicating floral aroma and naturally sweet taste, this will definitely be your cup of tea!

Retail: **\$27.00** Wholesale: **\$19.00**  
**Rewards Points**  
 • Purchase 4.5 • Redeem 27  
 #504 • PV/CV 17/15.2



## hazelnut

Hazelnuts are known to be high in essential nutrients. While consuming a tub of Nutella may not quite be the best dieting choice, mixing hazelnut with dark coffee and infusing it with Ganoderma lucidum is! With the antioxidants in Ganoderma plus the natural proteins in hazelnuts, this beverage is guaranteed to create a perfect balance in body, mind and taste buds!

Retail: **\$34.00** Wholesale: **\$23.00**  
**Rewards Points**  
 • Purchase 5.5 • Redeem 33  
 #508 • PV/CV 21/18.4



## c'real

This breakfast favorite is formulated to boost energy and strengthen the immune system before ever leaving the house! With a power-packed combo of Ganoderma lucidum, Spirulina, and non-dairy creamer, C'Real serves as a simple, delicious way to get the body balanced and on track for a smart start to the day.

Retail: **\$27.00** Wholesale: **\$19.00**  
**Rewards Points**  
 • Purchase 4.5 • Redeem 27  
 #507 • PV/CV 17/15.2

# GANODAILY

enriched products made to be shared

*Our daily-use line of enriched products include personal care products such as toothpaste and soap, and are complimented by a wide range of legendary body balance supplements.*



## Gano Fresh

Smart smile, smart you! This all-natural, non-abrasive toothpaste is fluoride free, with the added benefit of Ganoderma lucidum. Maintain healthy gums and strong teeth with this refreshing, enriched toothpaste.

Retail: **\$18.00** Wholesale: **\$13.00**  
**Rewards Points**  
 • Purchase 3 • Redeem 18  
 #302 • PV/CV 11/10.4



## Gano Soap

Smart habits aren't exclusive to what's happening inside the body, but outside as well. Achieve full-body revitalization with this Ganoderma infused soap. With the addition of goat's milk and vitamin E, it is perfect for sensitive skin. It will leave you feeling refreshed, revitalized and silky-soft.

Retail: **\$16.00** Wholesale: **\$12.00**  
**Rewards Points**  
 • Purchase 3 • Redeem 18  
 #301 • PV/CV 10/9.6



## Ganoderma

Get going with Ganoderma! This supplement is a great way to support the immune system, boost antioxidants, and nurture the body's natural defenses. Take daily as a proactive approach to general well being.

Retail: **\$58.00** Wholesale: **\$38.00**  
**Rewards Points**  
 • Purchase 9 • Redeem 54  
 #801 • PV/CV 36/30.4



## Cordyceps

Two mushrooms are better than one! Combining the Smart Mushroom with Cordyceps Sinensis is a double dose of potent energy. Great for reducing stress and slowing down the aging process, this daily supplement strengthens both body and mind. For maximum rejuvenation.

Retail: **\$57.00** Wholesale: **\$40.00**  
**Rewards Points**  
 • Purchase 9.5 • Redeem 57  
 #808 • PV/CV 30/32



## Excellium

Often referred to as "The Brain Tonic," this daily supplement is packed with vitamins, minerals, and enzymes. It is also combined with organic germanium, which helps to increase oxygen levels in the blood, leading to improvement of brain function and mental stamina. Got all that? Add in the benefits of the Smart Mushroom and it basically becomes the Einstein of the supplement world.

Retail: **\$58.00** Wholesale: **\$38.00**  
**Rewards Points**  
 • Purchase 9 • Redeem 54  
 #803 • PV/CV 36/30.4